

Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



Rutland County

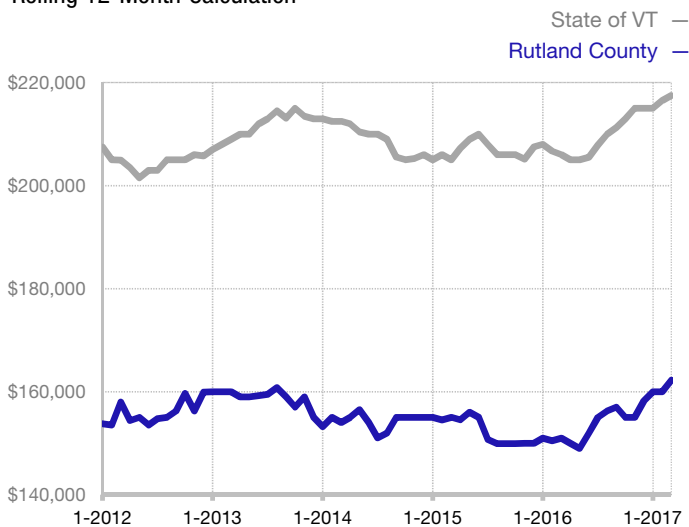
Single-Family	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	122	78	- 36.1%	317	202	- 36.3%
Pending Sales	55	68	+ 23.6%	156	162	+ 3.8%
Closed Sales	61	54	- 11.5%	134	114	- 14.9%
Median Sales Price*	\$141,000	\$166,225	+ 17.9%	\$149,450	\$166,225	+ 11.2%
Average Sales Price*	\$165,617	\$198,808	+ 20.0%	\$170,701	\$187,605	+ 9.9%
Percent of Original List Price Received*	84.4%	89.5%	+ 6.0%	86.0%	89.8%	+ 4.4%
Days on Market Until Sale	229	165	- 27.9%	231	155	- 32.9%
Inventory of Homes for Sale	814	540	- 33.7%	--	--	--
Months Supply of Inventory	15.8	9.7	- 38.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	18	19	+ 5.6%	46	47	+ 2.2%
Pending Sales	7	13	+ 85.7%	21	30	+ 42.9%
Closed Sales	5	11	+ 120.0%	19	25	+ 31.6%
Median Sales Price*	\$90,000	\$110,000	+ 22.2%	\$90,000	\$102,000	+ 13.3%
Average Sales Price*	\$157,500	\$112,255	- 28.7%	\$123,214	\$114,603	- 7.0%
Percent of Original List Price Received*	93.5%	89.3%	- 4.5%	91.1%	89.8%	- 1.4%
Days on Market Until Sale	157	218	+ 38.9%	202	191	- 5.4%
Inventory of Homes for Sale	124	121	- 2.4%	--	--	--
Months Supply of Inventory	12.1	12.4	+ 2.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

