

Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



Essex County

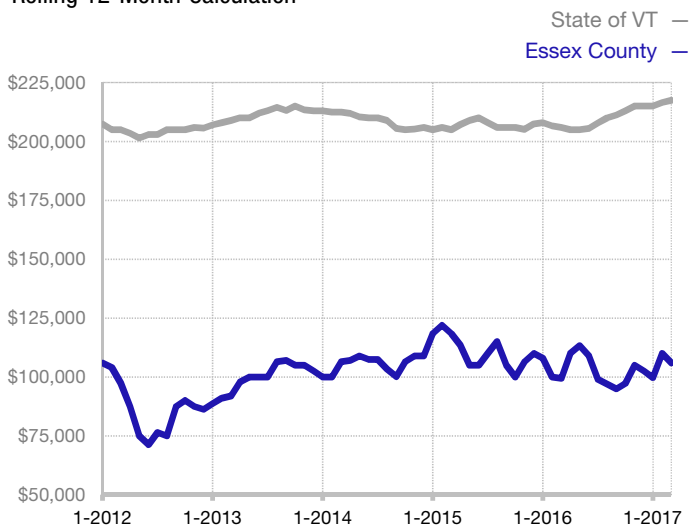
Single-Family	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	8	9	+ 12.5%	24	29	+ 20.8%
Pending Sales	4	13	+ 225.0%	17	22	+ 29.4%
Closed Sales	2	9	+ 350.0%	12	18	+ 50.0%
Median Sales Price*	\$90,000	\$82,500	- 8.3%	\$36,500	\$102,000	+ 179.5%
Average Sales Price*	\$90,000	\$81,767	- 9.1%	\$81,364	\$112,911	+ 38.8%
Percent of Original List Price Received*	94.7%	83.3%	- 12.0%	87.8%	87.1%	- 0.8%
Days on Market Until Sale	170	136	- 20.0%	169	153	- 9.5%
Inventory of Homes for Sale	118	90	- 23.7%	--	--	--
Months Supply of Inventory	19.9	11.9	- 40.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	0	0	--	0	0	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

