## **Local Market Update for March 2017**

A Research Tool Provided by Vermont Realtors®



## **Addison County**

Single-Family	March			YTD		
Key Metrics	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
New Listings	55	49	- 10.9%	133	111	- 16.5%
Pending Sales	22	27	+ 22.7%	62	69	+ 11.3%
Closed Sales	21	21	0.0%	56	51	- 8.9%
Median Sales Price*	\$193,400	\$210,500	+ 8.8%	\$203,000	\$232,000	+ 14.3%
Average Sales Price*	\$209,972	\$275,800	+ 31.4%	\$243,847	\$259,481	+ 6.4%
Percent of Original List Price Received*	91.9%	91.0%	- 1.0%	88.4%	90.2%	+ 2.0%
Days on Market Until Sale	221	136	- 38.5%	220	135	- 38.6%
Inventory of Homes for Sale	269	215	- 20.1%			
Months Supply of Inventory	10.3	7.9	- 23.3%			

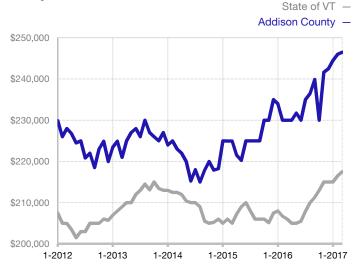
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD			
Key Metrics	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change	
New Listings	5	0	- 100.0%	7	1	- 85.7%	
Pending Sales	1	0	- 100.0%	3	4	+ 33.3%	
Closed Sales	1	2	+ 100.0%	3	7	+ 133.3%	
Median Sales Price*	\$26,424	\$169,500	+ 541.5%	\$152,000	\$194,500	+ 28.0%	
Average Sales Price*	\$26,424	\$169,500	+ 541.5%	\$171,141	\$269,321	+ 57.4%	
Percent of Original List Price Received*	0.0%	93.0%		92.7%	94.5%	+ 1.9%	
Days on Market Until Sale	187	97	- 48.1%	125	113	- 9.6%	
Inventory of Homes for Sale	6	2	- 66.7%				
Months Supply of Inventory	2.7	1.0	- 63.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single-Family

Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

