

Local Market Update for March 2016

A Research Tool Provided by Vermont Realtors®



Stratton Mountain

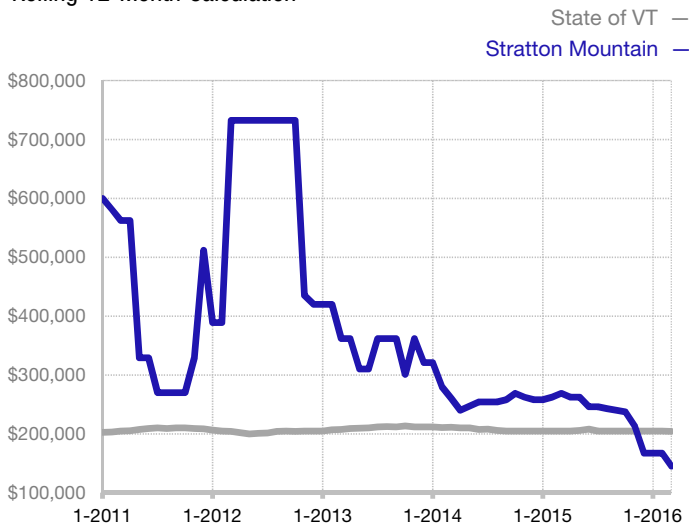
Single-Family	March			YTD		
	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
Key Metrics						
New Listings	2	2	0.0%	4	5	+ 25.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$400,000	0	- 100.0%	\$400,000	\$0.00	- 100.0%
Average Sales Price*	\$400,000	\$0	- 100.0%	\$400,000	\$0.00	- 100.0%
Percent of Original List Price Received*	97.8%	0.0%	- 100.0%	97.8%	0.0%	- 100.0%
Days on Market Until Sale	13	0	- 100.0%	13	0.00	- 100.0%
Inventory of Homes for Sale	26	23	- 11.5%	--	--	--
Months Supply of Inventory	20.2	16.7	- 17.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
Key Metrics						
New Listings	6	8	+ 33.3%	17	57	+ 235.3%
Pending Sales	3	1	- 66.7%	6	6	0.0%
Closed Sales	3	1	- 66.7%	5	6	+ 20.0%
Median Sales Price*	\$285,900	\$562,000	+ 96.6%	\$595,000	\$553,500	- 7.0%
Average Sales Price*	\$345,300	\$562,000	+ 62.8%	\$483,180	\$649,417	+ 34.4%
Percent of Original List Price Received*	89.4%	93.8%	+ 4.9%	88.7%	90.9%	+ 2.5%
Days on Market Until Sale	229	13	- 94.3%	224	131	- 41.5%
Inventory of Homes for Sale	37	101	+ 173.0%	--	--	--
Months Supply of Inventory	15.3	50.5	+ 230.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

