

# Local Market Update for March 2016

A Research Tool Provided by Vermont Realtors®



## Dover

(including Mt. Snow Resort)

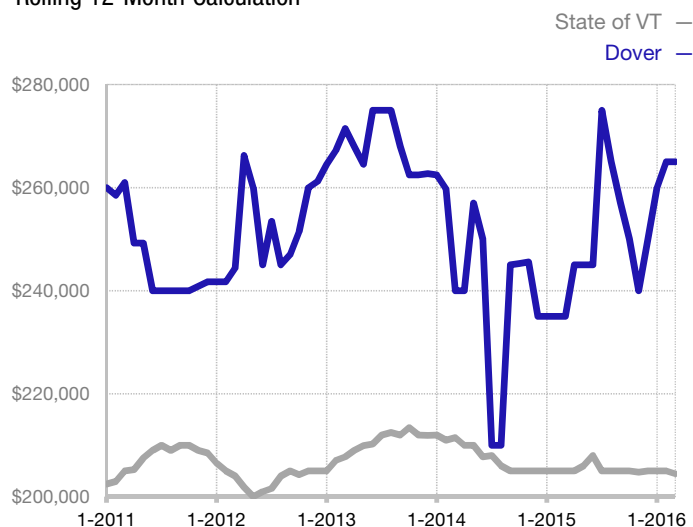
Single-Family	March			YTD		
Key Metrics	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
New Listings	7	8	+ 14.3%	18	19	+ 5.6%
Pending Sales	4	6	+ 50.0%	8	17	+ 112.5%
Closed Sales	6	2	- 66.7%	8	11	+ 37.5%
Median Sales Price*	\$300,000	<b>\$582,500</b>	+ 94.2%	\$247,500	<b>\$325,000</b>	+ 31.3%
Average Sales Price*	\$561,667	<b>\$582,500</b>	+ 3.7%	\$482,625	<b>\$453,945</b>	- 5.9%
Percent of Original List Price Received*	84.3%	<b>79.6%</b>	- 5.6%	84.1%	<b>87.0%</b>	+ 3.4%
Days on Market Until Sale	164	301	+ 83.5%	176	266	+ 51.1%
Inventory of Homes for Sale	107	91	- 15.0%	--	--	--
Months Supply of Inventory	22.6	17.3	- 23.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
Key Metrics	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
New Listings	21	12	- 42.9%	46	60	+ 30.4%
Pending Sales	12	8	- 33.3%	25	18	- 28.0%
Closed Sales	12	5	- 58.3%	25	15	- 40.0%
Median Sales Price*	\$122,000	<b>\$170,000</b>	+ 39.3%	\$114,000	<b>\$165,000</b>	+ 44.7%
Average Sales Price*	\$184,375	<b>\$216,050</b>	+ 17.2%	\$168,430	<b>\$213,183</b>	+ 26.6%
Percent of Original List Price Received*	83.4%	<b>87.8%</b>	+ 5.3%	83.0%	<b>89.9%</b>	+ 8.3%
Days on Market Until Sale	244	179	- 26.6%	226	150	- 33.6%
Inventory of Homes for Sale	153	143	- 6.5%	--	--	--
Months Supply of Inventory	17.2	15.9	- 7.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

