

Local Market Update for March 2016

A Research Tool Provided by Vermont Realtors®



Brattleboro

Single-Family	March			YTD		
	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
Key Metrics						
New Listings	6	4	- 33.3%	17	14	- 17.6%
Pending Sales	5	7	+ 40.0%	15	19	+ 26.7%
Closed Sales	2	8	+ 300.0%	11	18	+ 63.6%
Median Sales Price*	\$259,500	\$146,500	- 43.5%	\$152,500	\$163,750	+ 7.4%
Average Sales Price*	\$259,500	\$137,074	- 47.2%	\$165,955	\$168,977	+ 1.8%
Percent of Original List Price Received*	77.1%	90.4%	+ 17.3%	84.5%	90.8%	+ 7.5%
Days on Market Until Sale	352	130	- 63.1%	178	144	- 19.1%
Inventory of Homes for Sale	87	64	- 26.4%	--	--	--
Months Supply of Inventory	12.9	10.0	- 22.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
Key Metrics						
New Listings	3	2	- 33.3%	7	5	- 28.6%
Pending Sales	2	1	- 50.0%	3	3	0.0%
Closed Sales	1	1	0.0%	3	2	- 33.3%
Median Sales Price*	\$128,500	\$152,500	+ 18.7%	\$135,000	\$124,750	- 7.6%
Average Sales Price*	\$128,500	\$152,500	+ 18.7%	\$151,167	\$124,750	- 17.5%
Percent of Original List Price Received*	98.8%	93.8%	- 5.1%	106.9%	96.2%	- 10.0%
Days on Market Until Sale	146	45	- 69.2%	89	142	+ 59.6%
Inventory of Homes for Sale	15	6	- 60.0%	--	--	--
Months Supply of Inventory	10.9	3.7	- 66.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

