Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



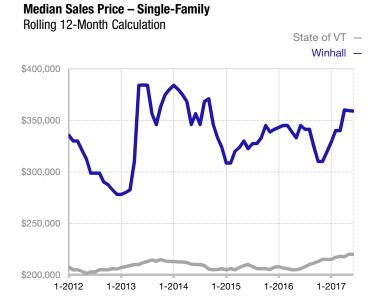
Winhall

Single-Family	June			YTD		
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	10	17	+ 70.0%	49	49	0.0%
Pending Sales	4	3	- 25.0%	20	26	+ 30.0%
Closed Sales	2	3	+ 50.0%	21	22	+ 4.8%
Median Sales Price*	\$377,500	\$295,000	- 21.9%	\$297,500	\$362,500	+ 21.8%
Average Sales Price*	\$377,500	\$466,667	+ 23.6%	\$381,631	\$404,818	+ 6.1%
Percent of Original List Price Received*	84.8%	85.0%	+ 0.2%	82.0%	85.5%	+ 4.3%
Days on Market Until Sale	437	235	- 46.2%	314	242	- 22.9%
Inventory of Homes for Sale	101	87	- 13.9%			
Months Supply of Inventory	26.5	22.2	- 16.2%			

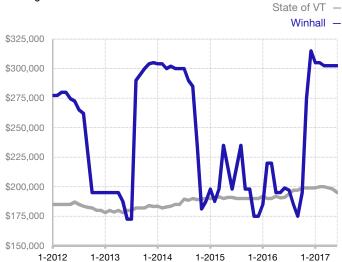
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD		
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	4	3	- 25.0%	16	17	+ 6.3%
Pending Sales	1	0	- 100.0%	2	3	+ 50.0%
Closed Sales	1	1	0.0%	2	3	+ 50.0%
Median Sales Price*	\$199,000	\$276,000	+ 38.7%	\$274,500	\$276,000	+ 0.5%
Average Sales Price*	\$199,000	\$276,000	+ 38.7%	\$274,500	\$226,500	- 17.5%
Percent of Original List Price Received*	90.9%	93.6%	+ 3.0%	89.7%	96.3%	+ 7.4%
Days on Market Until Sale	389	194	- 50.1%	578	104	- 82.0%
Inventory of Homes for Sale	29	30	+ 3.4%			
Months Supply of Inventory	19.3	14.1	- 26.9%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Current as of July 10, 2017. All data comes from NNEREN. Powered by ShowingTime 10K. Percent changes are calculated using rounded figures.