

Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



Williston

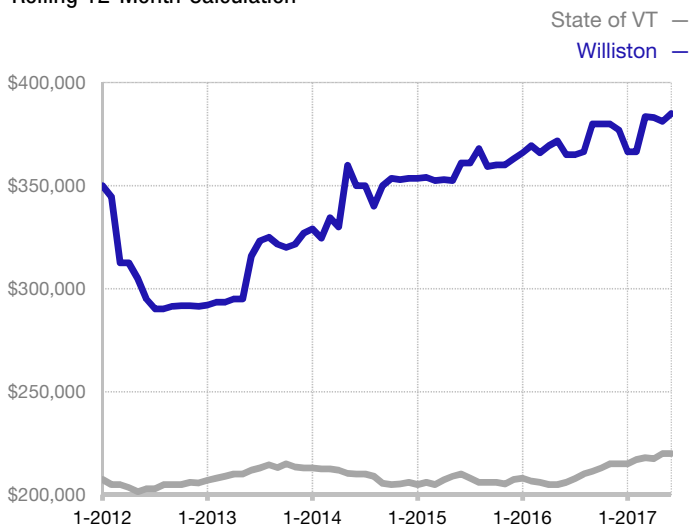
Single-Family	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	15	10	- 33.3%	76	68	- 10.5%
Pending Sales	8	13	+ 62.5%	57	56	- 1.8%
Closed Sales	17	15	- 11.8%	51	42	- 17.6%
Median Sales Price*	\$386,000	\$385,000	- 0.3%	\$374,000	\$385,000	+ 2.9%
Average Sales Price*	\$376,538	\$407,333	+ 8.2%	\$378,357	\$400,890	+ 6.0%
Percent of Original List Price Received*	95.7%	95.9%	+ 0.2%	95.0%	96.2%	+ 1.3%
Days on Market Until Sale	141	110	- 22.0%	147	85	- 42.2%
Inventory of Homes for Sale	44	27	- 38.6%	--	--	--
Months Supply of Inventory	5.0	3.5	- 30.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	6	2	- 66.7%	42	32	- 23.8%
Pending Sales	5	4	- 20.0%	31	41	+ 32.3%
Closed Sales	9	9	0.0%	26	29	+ 11.5%
Median Sales Price*	\$290,000	\$239,000	- 17.6%	\$249,750	\$290,000	+ 16.1%
Average Sales Price*	\$295,374	\$254,241	- 13.9%	\$281,720	\$297,297	+ 5.5%
Percent of Original List Price Received*	99.1%	98.3%	- 0.8%	98.7%	98.0%	- 0.7%
Days on Market Until Sale	110	57	- 48.2%	93	75	- 19.4%
Inventory of Homes for Sale	19	12	- 36.8%	--	--	--
Months Supply of Inventory	3.6	2.1	- 41.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

