

Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



Stratton Mountain

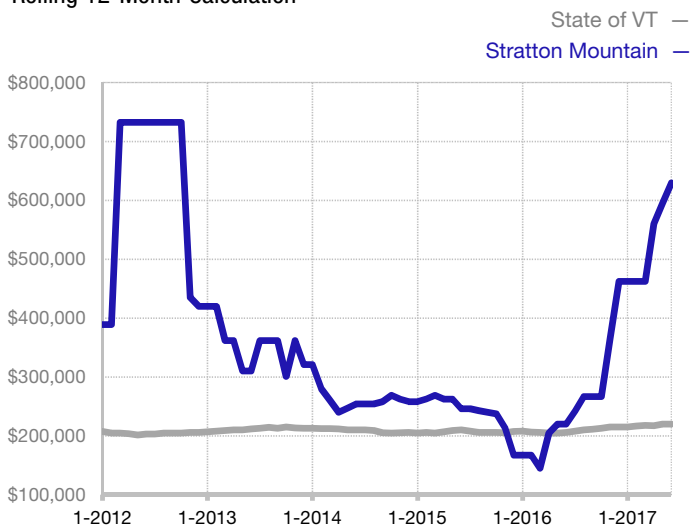
| Single-Family | June | | | YTD | | |
|--|-----------|------------------|----------------|-------------|------------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 6-2016 | Thru 6-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 5 | 1 | - 80.0% | 13 | 15 | + 15.4% |
| Pending Sales | 2 | 4 | + 100.0% | 9 | 9 | 0.0% |
| Closed Sales | 3 | 2 | - 33.3% | 6 | 7 | + 16.7% |
| Median Sales Price* | \$270,000 | \$750,000 | + 177.8% | \$269,500 | \$690,000 | + 156.0% |
| Average Sales Price* | \$570,552 | \$750,000 | + 31.5% | \$900,110 | \$650,171 | - 27.8% |
| Percent of Original List Price Received* | 70.6% | 94.9% | + 34.4% | 82.0% | 89.2% | + 8.8% |
| Days on Market Until Sale | 445 | 211 | - 52.6% | 268 | 283 | + 5.6% |
| Inventory of Homes for Sale | 19 | 19 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 11.4 | 9.5 | - 16.7% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | June | | | YTD | | |
|--|-----------|------------------|----------------|-------------|------------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 6-2016 | Thru 6-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 6 | 5 | - 16.7% | 74 | 36 | - 51.4% |
| Pending Sales | 3 | 4 | + 33.3% | 20 | 21 | + 5.0% |
| Closed Sales | 6 | 4 | - 33.3% | 17 | 19 | + 11.8% |
| Median Sales Price* | \$402,500 | \$182,000 | - 54.8% | \$500,000 | \$299,000 | - 40.2% |
| Average Sales Price* | \$505,188 | \$184,875 | - 63.4% | \$570,213 | \$362,711 | - 36.4% |
| Percent of Original List Price Received* | 88.0% | 82.7% | - 6.0% | 89.6% | 91.3% | + 1.9% |
| Days on Market Until Sale | 223 | 297 | + 33.2% | 184 | 259 | + 40.8% |
| Inventory of Homes for Sale | 87 | 73 | - 16.1% | -- | -- | -- |
| Months Supply of Inventory | 27.2 | 19.5 | - 28.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

