Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



Dover

(including Mt. Snow Resort)

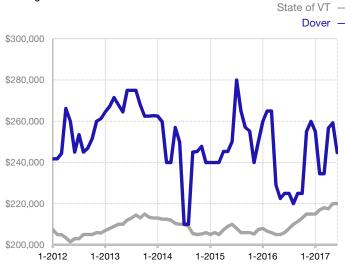
Single-Family	June			YTD		
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	13	20	+ 53.8%	52	58	+ 11.5%
Pending Sales	9	5	- 44.4%	33	24	- 27.3%
Closed Sales	6	7	+ 16.7%	31	25	- 19.4%
Median Sales Price*	\$337,500	\$217,500	- 35.6%	\$259,900	\$237,000	- 8.8%
Average Sales Price*	\$373,570	\$287,667	- 23.0%	\$322,946	\$319,563	- 1.0%
Percent of Original List Price Received*	88.3%	84.3%	- 4.5%	85.3%	85.3%	0.0%
Days on Market Until Sale	242	152	- 37.2%	283	198	- 30.0%
Inventory of Homes for Sale	83	80	- 3.6%			
Months Supply of Inventory	14.9	20.4	+ 36.9%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD			
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change	
New Listings	18	21	+ 16.7%	92	93	+ 1.1%	
Pending Sales	3	13	+ 333.3%	48	54	+ 12.5%	
Closed Sales	7	9	+ 28.6%	50	42	- 16.0%	
Median Sales Price*	\$147,800	\$175,000	+ 18.4%	\$166,250	\$167,000	+ 0.5%	
Average Sales Price*	\$202,900	\$230,056	+ 13.4%	\$209,981	\$211,611	+ 0.8%	
Percent of Original List Price Received*	87.4%	82.9%	- 5.1%	91.4%	86.9%	- 4.9%	
Days on Market Until Sale	225	289	+ 28.4%	180	247	+ 37.2%	
Inventory of Homes for Sale	135	133	- 1.5%				
Months Supply of Inventory	14.6	16.0	+ 9.6%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

