## Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



## **Dover**

(including Mt. Snow Resort)

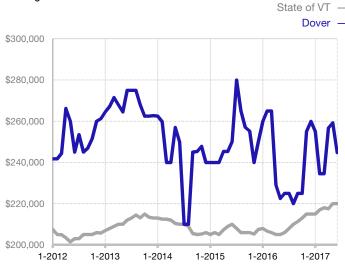
| Single-Family                            | June      |           |                | YTD         |             |                |
|--|-----------|-----------|----------------|-------------|-------------|----------------|
| Key Metrics                              | 2016      | 2017      | Percent Change | Thru 6-2016 | Thru 6-2017 | Percent Change |
| New Listings                             | 13        | 20        | + 53.8%        | 52          | 58          | + 11.5%        |
| Pending Sales                            | 9         | 5         | - 44.4%        | 33          | 24          | - 27.3%        |
| Closed Sales                             | 6         | 7         | + 16.7%        | 31          | 25          | - 19.4%        |
| Median Sales Price*                      | \$337,500 | \$217,500 | - 35.6%        | \$259,900   | \$237,000   | - 8.8%         |
| Average Sales Price*                     | \$373,570 | \$287,667 | - 23.0%        | \$322,946   | \$319,563   | - 1.0%         |
| Percent of Original List Price Received* | 88.3%     | 84.3%     | - 4.5%         | 85.3%       | 85.3%       | 0.0%           |
| Days on Market Until Sale                | 242       | 152       | - 37.2%        | 283         | 198         | - 30.0%        |
| Inventory of Homes for Sale              | 83        | 80        | - 3.6%         |             |             |                |
| Months Supply of Inventory               | 14.9      | 20.4      | + 36.9%        |             |             |                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | June      |           |                | YTD         |             |                |  |
|--|-----------|-----------|----------------|-------------|-------------|----------------|--|
| Key Metrics                              | 2016      | 2017      | Percent Change | Thru 6-2016 | Thru 6-2017 | Percent Change |  |
| New Listings                             | 18        | 21        | + 16.7%        | 92          | 93          | + 1.1%         |  |
| Pending Sales                            | 3         | 13        | + 333.3%       | 48          | 54          | + 12.5%        |  |
| Closed Sales                             | 7         | 9         | + 28.6%        | 50          | 42          | - 16.0%        |  |
| Median Sales Price*                      | \$147,800 | \$175,000 | + 18.4%        | \$166,250   | \$167,000   | + 0.5%         |  |
| Average Sales Price*                     | \$202,900 | \$230,056 | + 13.4%        | \$209,981   | \$211,611   | + 0.8%         |  |
| Percent of Original List Price Received* | 87.4%     | 82.9%     | - 5.1%         | 91.4%       | 86.9%       | - 4.9%         |  |
| Days on Market Until Sale                | 225       | 289       | + 28.4%        | 180         | 247         | + 37.2%        |  |
| Inventory of Homes for Sale              | 135       | 133       | - 1.5%         |             |             |                |  |
| Months Supply of Inventory               | 14.6      | 16.0      | + 9.6%         |             |             |                |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single-Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

