Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



Orleans County

Single-Family	June			YTD		
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	76	87	+ 14.5%	354	361	+ 2.0%
Pending Sales	28	57	+ 103.6%	155	195	+ 25.8%
Closed Sales	29	40	+ 37.9%	142	144	+ 1.4%
Median Sales Price*	\$160,000	\$147,000	- 8.1%	\$149,950	\$150,000	+ 0.0%
Average Sales Price*	\$153,055	\$161,944	+ 5.8%	\$180,312	\$178,377	- 1.1%
Percent of Original List Price Received*	89.0%	92.9%	+ 4.4%	88.4%	89.7%	+ 1.5%
Days on Market Until Sale	225	165	- 26.7%	234	178	- 23.9%
Inventory of Homes for Sale	521	449	- 13.8%			
Months Supply of Inventory	18.9	15.8	- 16.4%			

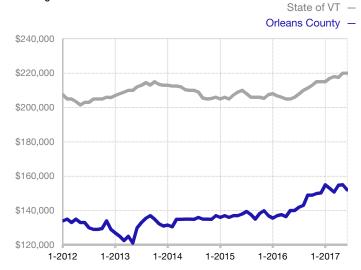
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD		
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	1	3	+ 200.0%	8	10	+ 25.0%
Pending Sales	0	0		5	1	- 80.0%
Closed Sales	2	1	- 50.0%	5	1	- 80.0%
Median Sales Price*	\$134,500	\$200,000	+ 48.7%	\$150,000	\$200,000	+ 33.3%
Average Sales Price*	\$134,500	\$200,000	+ 48.7%	\$149,200	\$200,000	+ 34.0%
Percent of Original List Price Received*	96.9%	75.8%	- 21.8%	95.4%	75.8%	- 20.5%
Days on Market Until Sale	58	303	+ 422.4%	84	303	+ 260.7%
Inventory of Homes for Sale	9	15	+ 66.7%			
Months Supply of Inventory	6.4	15.0	+ 134.4%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

