

Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



Lamoille County

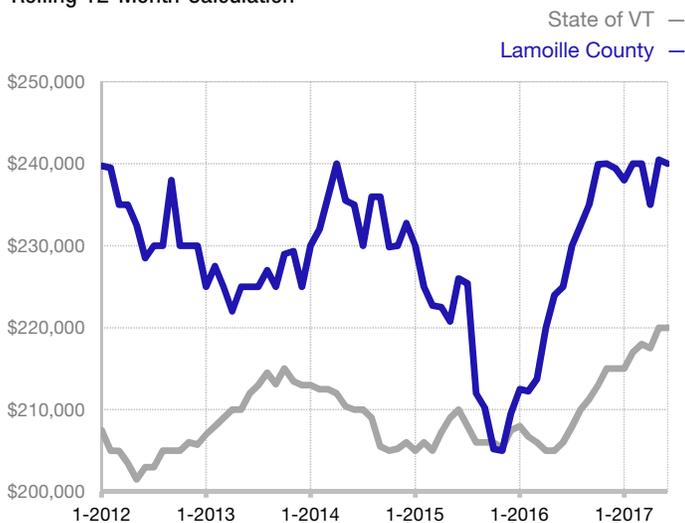
Single-Family	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Key Metrics						
New Listings	56	65	+ 16.1%	276	279	+ 1.1%
Pending Sales	27	44	+ 63.0%	151	173	+ 14.6%
Closed Sales	32	38	+ 18.8%	148	125	- 15.5%
Median Sales Price*	\$253,900	\$232,500	- 8.4%	\$238,500	\$237,000	- 0.6%
Average Sales Price*	\$263,859	\$359,650	+ 36.3%	\$300,331	\$339,192	+ 12.9%
Percent of Original List Price Received*	92.6%	93.5%	+ 1.0%	90.8%	90.5%	- 0.3%
Days on Market Until Sale	197	180	- 8.6%	214	203	- 5.1%
Inventory of Homes for Sale	325	264	- 18.8%	--	--	--
Months Supply of Inventory	12.3	10.8	- 12.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Key Metrics						
New Listings	19	15	- 21.1%	76	63	- 17.1%
Pending Sales	7	16	+ 128.6%	26	54	+ 107.7%
Closed Sales	8	6	- 25.0%	31	41	+ 32.3%
Median Sales Price*	\$219,500	\$140,000	- 36.2%	\$235,900	\$226,000	- 4.2%
Average Sales Price*	\$256,813	\$181,333	- 29.4%	\$320,095	\$320,058	- 0.0%
Percent of Original List Price Received*	92.7%	90.7%	- 2.2%	90.2%	90.5%	+ 0.3%
Days on Market Until Sale	317	114	- 64.0%	231	187	- 19.0%
Inventory of Homes for Sale	140	97	- 30.7%	--	--	--
Months Supply of Inventory	22.3	13.4	- 39.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

