

Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



Franklin County

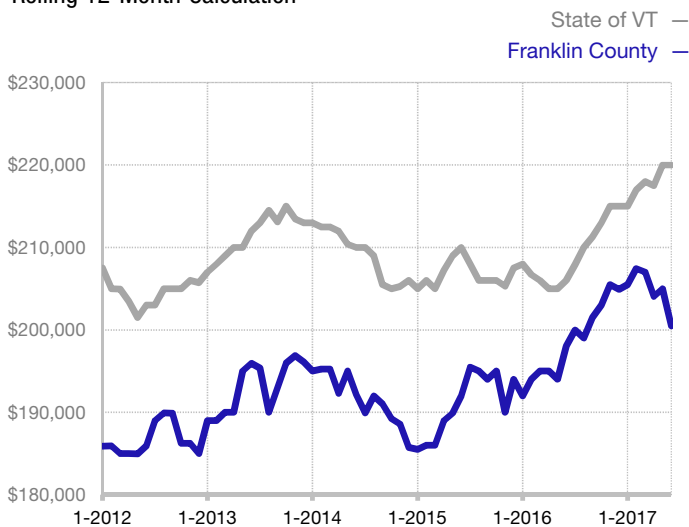
Single-Family	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	85	75	- 11.8%	467	424	- 9.2%
Pending Sales	54	70	+ 29.6%	316	281	- 11.1%
Closed Sales	56	55	- 1.8%	268	222	- 17.2%
Median Sales Price*	\$222,000	\$217,000	- 2.3%	\$206,000	\$200,000	- 2.9%
Average Sales Price*	\$223,822	\$201,759	- 9.9%	\$203,924	\$207,327	+ 1.7%
Percent of Original List Price Received*	95.6%	96.6%	+ 1.0%	95.9%	95.0%	- 0.9%
Days on Market Until Sale	131	109	- 16.8%	150	107	- 28.7%
Inventory of Homes for Sale	404	335	- 17.1%	--	--	--
Months Supply of Inventory	8.6	7.6	- 11.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Key Metrics	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
New Listings	6	6	0.0%	40	32	- 20.0%
Pending Sales	5	2	- 60.0%	22	22	0.0%
Closed Sales	4	5	+ 25.0%	16	22	+ 37.5%
Median Sales Price*	\$207,250	\$190,000	- 8.3%	\$190,750	\$206,750	+ 8.4%
Average Sales Price*	\$209,625	\$219,080	+ 4.5%	\$187,019	\$214,419	+ 14.7%
Percent of Original List Price Received*	99.1%	96.0%	- 3.1%	98.2%	97.9%	- 0.3%
Days on Market Until Sale	233	87	- 62.7%	248	131	- 47.2%
Inventory of Homes for Sale	33	33	0.0%	--	--	--
Months Supply of Inventory	9.7	8.4	- 13.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

