

# Local Market Update for June 2017

A Research Tool Provided by Vermont Realtors®



## Chittenden County

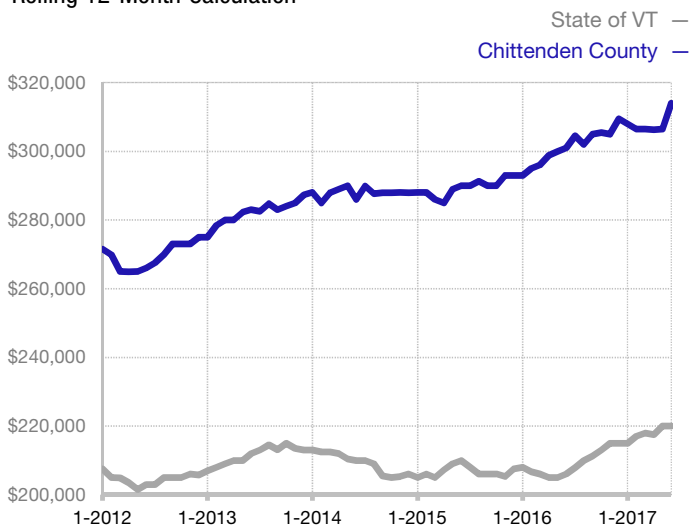
| Single-Family                            | June        |             |                       | YTD                |                    |                       |
|--|-------------|-------------|-----------------------|--------------------|--------------------|-----------------------|
|  | 2016        | 2017        | Percent Change        | Thru 6-2016        | Thru 6-2017        | Percent Change        |
| <b>Key Metrics</b>                       | <b>2016</b> | <b>2017</b> | <b>Percent Change</b> | <b>Thru 6-2016</b> | <b>Thru 6-2017</b> | <b>Percent Change</b> |
| New Listings                             | 183         | 180         | - 1.6%                | 951                | 899                | - 5.5%                |
| Pending Sales                            | 135         | 151         | + 11.9%               | 668                | 676                | + 1.2%                |
| Closed Sales                             | 166         | 164         | - 1.2%                | 568                | 543                | - 4.4%                |
| Median Sales Price*                      | \$319,500   | \$350,000   | + 9.5%                | \$309,450          | \$319,000          | + 3.1%                |
| Average Sales Price*                     | \$350,992   | \$375,359   | + 6.9%                | \$353,907          | \$355,667          | + 0.5%                |
| Percent of Original List Price Received* | 97.1%       | 97.5%       | + 0.4%                | 96.1%              | 96.9%              | + 0.8%                |
| Days on Market Until Sale                | 113         | 57          | - 49.6%               | 136                | 69                 | - 49.3%               |
| Inventory of Homes for Sale              | 535         | 440         | - 17.8%               | --                 | --                 | --                    |
| Months Supply of Inventory               | 5.0         | 4.2         | - 16.0%               | --                 | --                 | --                    |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | June        |             |                       | YTD                |                    |                       |
|--|-------------|-------------|-----------------------|--------------------|--------------------|-----------------------|
|  | 2016        | 2017        | Percent Change        | Thru 6-2016        | Thru 6-2017        | Percent Change        |
| <b>Key Metrics</b>                       | <b>2016</b> | <b>2017</b> | <b>Percent Change</b> | <b>Thru 6-2016</b> | <b>Thru 6-2017</b> | <b>Percent Change</b> |
| New Listings                             | 76          | 75          | - 1.3%                | 398                | 376                | - 5.5%                |
| Pending Sales                            | 64          | 75          | + 17.2%               | 349                | 350                | + 0.3%                |
| Closed Sales                             | 87          | 80          | - 8.0%                | 310                | 279                | - 10.0%               |
| Median Sales Price*                      | \$225,000   | \$213,750   | - 5.0%                | \$225,000          | \$232,000          | + 3.1%                |
| Average Sales Price*                     | \$263,496   | \$253,141   | - 3.9%                | \$245,283          | \$262,075          | + 6.8%                |
| Percent of Original List Price Received* | 99.3%       | 98.9%       | - 0.4%                | 98.3%              | 98.5%              | + 0.2%                |
| Days on Market Until Sale                | 106         | 46          | - 56.6%               | 121                | 77                 | - 36.4%               |
| Inventory of Homes for Sale              | 185         | 139         | - 24.9%               | --                 | --                 | --                    |
| Months Supply of Inventory               | 3.3         | 2.6         | - 21.2%               | --                 | --                 | --                    |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

