Local Market Update for June 2015

A Research Tool Provided by Vermont Realtors®



Washington County

Single-Family	June			YTD		
Key Metrics	2014	2015	Percent Change	Thru 6-2014	Thru 6-2015	Percent Change
New Listings	132	138	+ 4.5%	505	562	+ 11.3%
Pending Sales	40	61	+ 52.5%	187	255	+ 36.4%
Closed Sales	39	60	+ 53.8%	177	230	+ 29.9%
Median Sales Price*	\$230,000	\$240,000	+ 4.3%	\$177,000	\$200,250	+ 13.1%
Average Sales Price*	\$234,583	\$252,929	+ 7.8%	\$202,075	\$227,929	+ 12.8%
Percent of Original List Price Received*	94.3%	90.8%	- 3.7%	90.2%	89.1%	- 1.2%
Days on Market Until Sale	128	171	+ 33.6%	157	144	- 8.3%
Inventory of Homes for Sale	702	664	- 5.4%			
Months Supply of Inventory	19.9	14.9	- 25.1%			

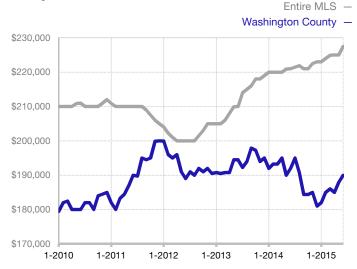
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	June			YTD		
Key Metrics	2014	2015	Percent Change	Thru 6-2014	Thru 6-2015	Percent Change
New Listings	23	25	+ 8.7%	101	90	- 10.9%
Pending Sales	4	10	+ 150.0%	39	42	+ 7.7%
Closed Sales	5	12	+ 140.0%	40	41	+ 2.5%
Median Sales Price*	\$160,000	\$164,500	+ 2.8%	\$173,500	\$159,000	- 8.4%
Average Sales Price*	\$128,980	\$199,833	+ 54.9%	\$226,425	\$195,546	- 13.6%
Percent of Original List Price Received*	87.0%	93.4%	+ 7.4%	89.7%	90.1%	+ 0.4%
Days on Market Until Sale	160	167	+ 4.4%	146	202	+ 38.4%
Inventory of Homes for Sale	169	163	- 3.6%			
Months Supply of Inventory	22.0	22.7	+ 3.2%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

