

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Jul 2018	Jul 2017	+ / -	YTD 2018	YTD 2017	+ / -
11	6	+83.3%	11	6	+83.3%
\$1,516,300	\$862,300	+75.8%	\$1,516,300	\$862,300	+75.8%
41	47	-12.8%	41	47	-12.8%
\$9,542,300	\$12,165,650	-21.6%	\$9,542,300	\$12,165,650	-21.6%
\$232,739	\$258,844	-10.1%	\$232,739	\$258,844	-10.1%
\$163,800	\$159,900	+2.4%	\$163,800	\$159,900	+2.4%
85	94	-9.6%	85	94	-9.6%
_	_	-	5.1	9.4	-45.5%
_	_	+_	19.51%	10.64%	+8.9%
8	3	+166.7%	8	3	+166.7%
\$1,601,900	\$295,900	+441.4%	\$1,601,900	\$295,900	+441.4%
9	8	+12.5%	9	8	+12.5%
\$1,768,300	\$967,300	+82.8%	\$1,768,300	\$967,300	+82.8%
6	8	-25%	6	8	-25%
\$1,169,966	\$1,462,000	-20%	\$1,169,966	\$1,462,000	-20%
\$194,994	\$182,750	+6.7%	\$194,994	\$182,750	+6.7%
\$195,000	\$166,500	+17.1%	\$195,000	\$166,500	+17.1%
	11 \$1,516,300 41 \$9,542,300 \$232,739 \$163,800 85 ——————————————————————————————————	11       6         \$1,516,300       \$862,300         41       47         \$9,542,300       \$12,165,650         \$232,739       \$258,844         \$163,800       \$159,900         85       94         -       -         -       -         -       -         8       3         \$1,601,900       \$295,900         9       8         \$1,768,300       \$967,300         6       8         \$1,169,966       \$1,462,000         \$194,994       \$182,750	11       6       +83.3%         \$1,516,300       \$862,300       +75.8%         41       47       -12.8%         \$9,542,300       \$12,165,650       -21.6%         \$232,739       \$258,844       -10.1%         \$163,800       \$159,900       +2.4%         85       94       -9.6%         -       -       -         -       -       -         8       3       +166.7%         \$1,601,900       \$295,900       +441.4%         9       8       +12.5%         \$1,768,300       \$967,300       +82.8%         6       8       -25%         \$1,169,966       \$1,462,000       -20%         \$194,994       \$182,750       +6.7%	11       6       +83.3%       11         \$1,516,300       \$862,300       +75.8%       \$1,516,300         41       47       -12.8%       41         \$9,542,300       \$12,165,650       -21.6%       \$9,542,300         \$232,739       \$258,844       -10.1%       \$232,739         \$163,800       \$159,900       +2.4%       \$163,800         85       94       -9.6%       85         -       -       -       5.1         -       -       +-       19.51%         8       3       +166.7%       8         \$1,601,900       \$295,900       +441.4%       \$1,601,900         9       8       +12.5%       9         \$1,768,300       \$967,300       +82.8%       \$1,768,300         6       8       -25%       6         \$1,169,966       \$1,462,000       -20%       \$1,169,966         \$194,994       \$182,750       +6.7%       \$194,994	11       6       +83.3%       11       6         \$1,516,300       \$862,300       +75.8%       \$1,516,300       \$862,300         41       47       -12.8%       41       47         \$9,542,300       \$12,165,650       -21.6%       \$9,542,300       \$12,165,650         \$232,739       \$258,844       -10.1%       \$232,739       \$258,844         \$163,800       \$159,900       +2.4%       \$163,800       \$159,900         85       94       -9.6%       85       94         -       -       -       5.1       9.4         -       -       +-       19.51%       10.64%         8       3       +166.7%       8       3         \$1,601,900       \$295,900       +441.4%       \$1,601,900       \$295,900         9       8       +12.5%       9       8         \$1,768,300       \$967,300       +82.8%       \$1,768,300       \$967,300         6       8       -25%       6       8         \$1,169,966       \$1,462,000       -20%       \$1,169,966       \$1,462,000         \$194,994       \$182,750       +6.7%       \$194,994       \$182,750

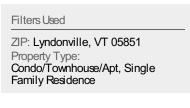


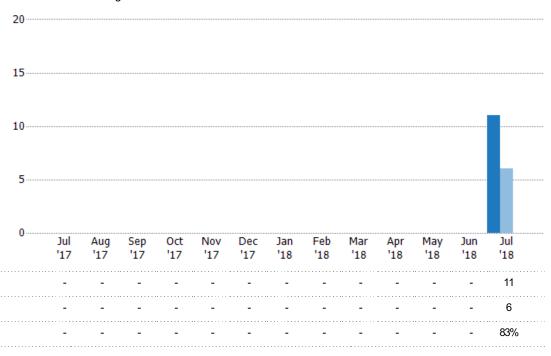




#### **New Listings**

The number of new single-family, condominium and townhome listings that were added each month.





### **New Listing Volume**

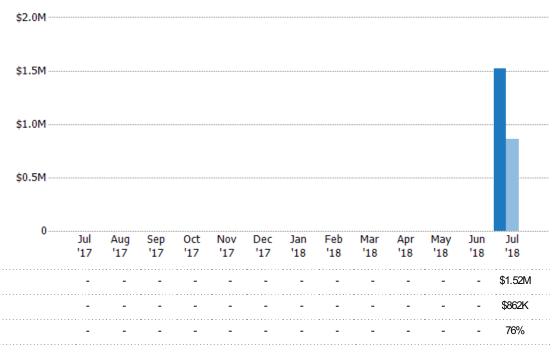
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year



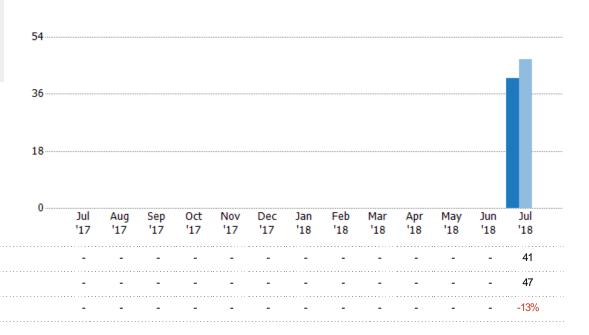


#### **Active Listings**

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Lyndonville, VT 05851

Property Type: Condo/Townhouse/Apt, Single Family Residence



### **Active Listing Volume**

Percent Change from Prior Year

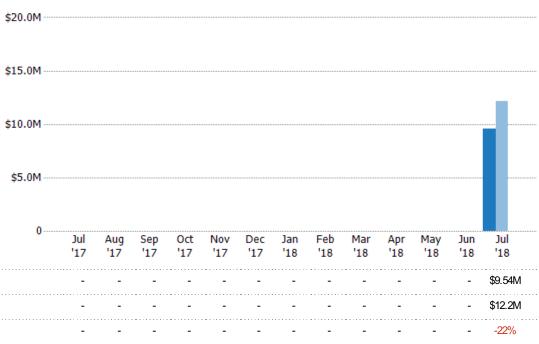
The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Current Year

Prior Year

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year

Percent Change from Prior Year





### **Average Listing Price**

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

### **Median Listing Price**

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Eilters Used
ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K-Jul Aug Sep 0ct Nov Dec Jan Feb Mar May Jul Apr Jun '17 \$164K \$160K



Current Year

Percent Change from Prior Year



\$233K

109%



Avg Est Value

Avg Listing Price

## Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

5K	 	 	 	 	 	 
nν	 	 	 	 	 	 
UK						
UK						
<b>-</b> 1.	 	 		 	 	 
<b>-</b> 1,		 		 		 
5K						
5K						

### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Listing Price as a % of Avg Est Value

K	 										
K											
^											
0 Jul	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Ju
_	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	'18	'18	'18	мау '18	'18	
Jul	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	'18	'18	'18	Мау '18		'18
Jul	Sep '17	0ct '17 -	Nov '17 -	Dec '17	- -	-	'18 	'18 -	Мау '18	'18 -	\$140 \$164



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



94



## Market Data Report

#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	100												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	75												
	50												•••••
	25												
	0 Jul	Aug	Sep	0ct	Nov		Jan			Apr	May	Jun	Jul
Current Year	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18 85

### Months of Inventory

Percent Change from Prior Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

30												
20												
10												
0												
Tol	Aug	San	Oct	Nov	Dec	Jan	Eab	Mar	Apr	Mark	1	
'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	May '18	Jun '18	Jul '18
'17	'17 -	'17 -	'17 -	'17 	'17 -	'18 -	'18 -	'18 -	'18 -	'18 -	'18 -	'18 4.1
'17 -	'17 -	'17 -	'17 - -	'17 - -	'17 - -	'18 - -	'18 - -	'18 - -	'18 - -	'18	'18 - -	'18 4.1 23.5



Current Year
Prior Year

Percent Change from Prior Year





### **Absorption Rate**

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

30%

20%

10%

	0												
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	24%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	4%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-20%

### Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

25

13

Filters Used

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence 38

Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18
-					-					-		
-	-	-	-	-	-	-	-	-	-	-	-	9
-	- -	-	-	-	- -	-	- -	-	-	-	-	6



Active Pending

Sold





#### **New Pending Sales**

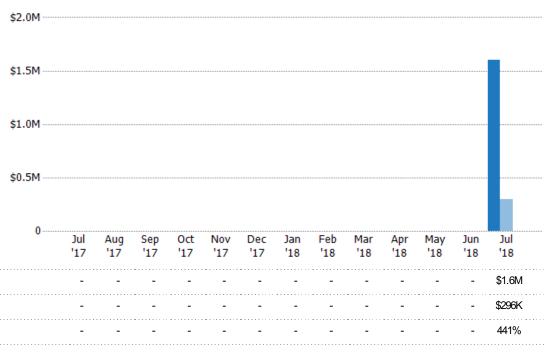
The number of single-family, condominium and townhome properties with accepted offers that were added each month.



### New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.







Current Year

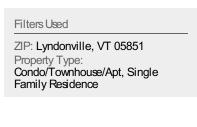
Percent Change from Prior Year

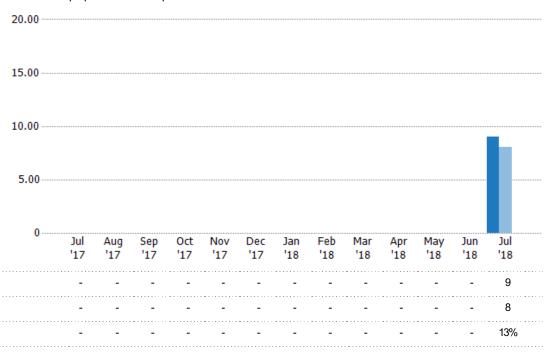




#### **Pending Sales**

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





### Pending Sales Volume

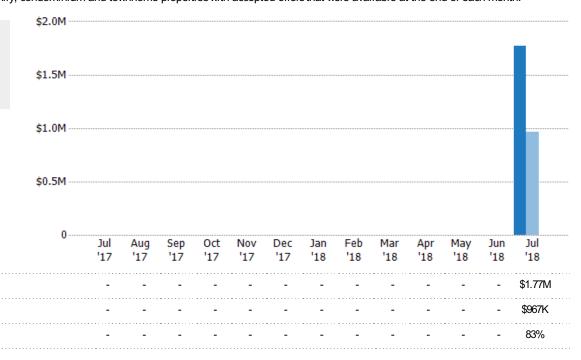
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





Current Year

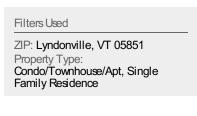
Percent Change from Prior Year

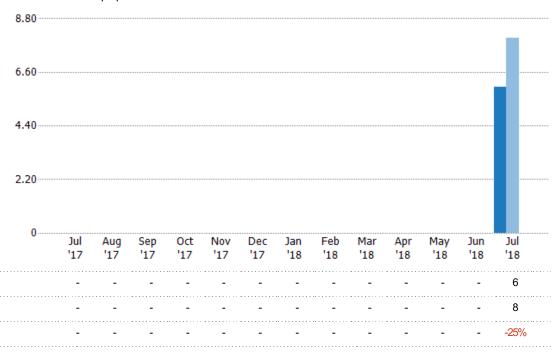




#### **Closed Sales**

The total number of single-family, condominium and townhome properties sold each month.





#### **Closed Sales Volume**

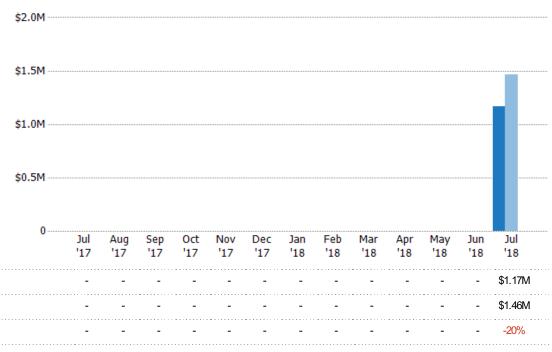
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



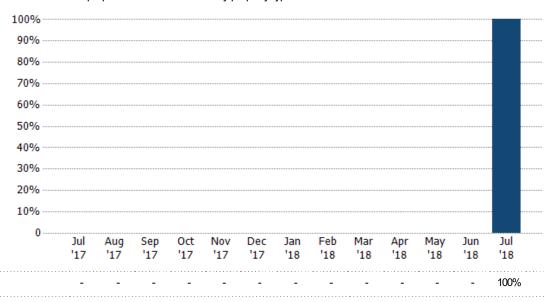


#### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence



#### **Average Sales Price**

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K Aug Sep Dec Jan Feb May Jun Jul '17 '17 '17 '17 '18 '18 '18 '18 \$195K \$183K



Current Year
Prior Year

Percent Change from Prior Year





#### **Median Sales Price**

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

50K		 			 	 	 	
JUK		 	•••••	•••••	 •••••	 	 •••••	
50K					 	 	 	
50K		 						
0	Aug '17	 			 	 	 	

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$200	0K	 	 							
\$150	0K		 						 	
\$10	0K	 	 						 	
\$5	0K	 	 						 	
\$5	0	 	 						 	
\$5	0 Jul	 								
\$5	0 Jul	 	 Nov '17	Dec '17	Jan '18				 Jun	 Jul
\$5	0 Jul	 	 Nov '17 -		Jan '18 -	Feb '18 -	Mar '18 -	Apr '18 -	 Jun '18	Jul '18



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	

\$150K	 	 								
\$100K	 	 								
\$50K	 									
0	 	 								
0		 								
0	 	 	Dec '17 -	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun	Jul
0	 	 	Dec '17 -		Feb '18	Mar '18		May '18	Jun	Jul '18

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Lyndonville, VT 05851

Median List Price

Median Sales Price

Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$100K		 									
\$50K		 									
0											
0 Jul '17	Aug '17								May '18		Jul '18
Jul		Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18		Jun '18	Jul '18
Jul		Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

## Market Data Report

### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	

00K												
50K												
0												
0 Jul	Aug			Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	J
Jul '17	Aug '17	Sep '17	Oct '17	Nov '17				'18	'18	'18	'18	1
Jul '17	Aug	Sep '17	Oct '17					'18	'18	'18	'18	



