

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2018	Jul 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	18	-33.3%	12	18	-33.3%
New Listing Volume	\$3,688,900	\$6,201,300	-40.5%	\$3,688,900	\$6,201,300	-40.5%
Active Listing Count	74	111	-33.3%	74	111	-33.3%
Active Listing Volume	\$24,760,599	\$35,934,999	-31.1%	\$24,760,599	\$35,934,999	-31.1%
Average Listing Price	\$334,603	\$323,739	+3.4%	\$334,603	\$323,739	+3.4%
Median Listing Price	\$192,500	\$165,000	+16.7%	\$192,500	\$165,000	+16.7%
Median Days in RPR	150.5	180	-16.4%	150.5	180	-16.4%
Months of Inventory	_	_	-	18.5	22.2	-16.7%
Absorption Rate	_	_	+_	5.41%	4.5%	+0.9%
Sales Activity Charts Metrics			1			
New Pending Sales Count	4	10	-60%	4	10	-60%
New Pending Sales Volume	\$688,400	\$1,210,398	-43.1%	\$688,400	\$1,210,398	-43.1%
Pending Sales Count	11	18	-38.9%	11	18	-38.9%
Pending Sales Volume	\$2,017,300	\$4,440,999	-54.6%	\$2,017,300	\$4,440,999	-54.6%
Closed Sales Count	6	4	+50%	6	4	+50%
Closed Sales Volume	\$1,375,850	\$390,499	+252.3%	\$1,375,850	\$390,499	+252.3%
Average Sales Price	\$229,308	\$97,625	+134.9%	\$229,308	\$97,625	+134.9%
Median Sales Price	\$216,250	\$62,750	+244.6%	\$216,250	\$62,750	+244.6%







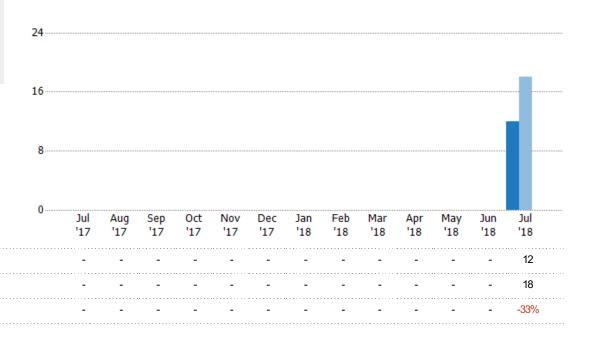
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

ZIP: Killington, VT 05751

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

Percent Change from Prior Year

Current Year

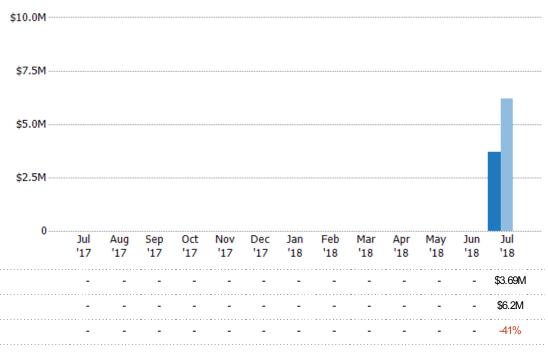
Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

ZIP: Killington, VT 05751

Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

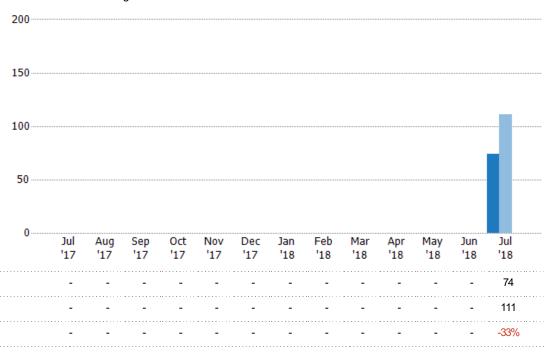
Percent Change from Prior Year



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

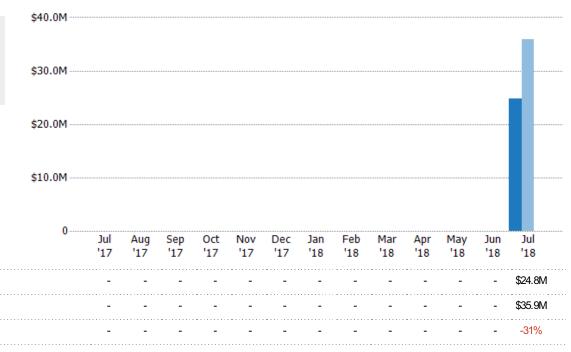
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$400K
\$300K
\$200K

\$100K

0												
Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
-	-	-	-	-	-	-	-	-		-	-	\$335K
-	-	-	-	-	-	-	-	-	-	-	-	\$324K
-	-	-	-	-	-	-	-	-	-	-	-	3%

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

\$100K

\$50K

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K

0												
Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
-	-	-	-	-	-	-	-	-	-	-	-	\$193K
-	-	-		-						-		\$165K
_	_	_	_	_	_	_	_	_	_	_	_	17%



Current Year
Prior Year

Percent Change from Prior Year





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$375K	 										
\$250K	 										
t125V											
,125K											
125K 0											
	 							Apr	May	Jun	
0 Jul	 						Mar	Apr	May	Jun	Jul
0 Jul	 	0ct '17	Nov '17	Dec '17 -	Jan '18	Feb '18	Mar '18	Apr '18	May	Jun '18	Jul

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Avg Est Value

Avg Listing Price

ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

\$500K				 	 	 		
\$375K				 	 	 		
\$250K				 	 	 		
\$125K				 	 	 		
Jul	Aug			Dec '17				Jul '18
'17 -	'17	'17 -	'17 -				'18 -	



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



\$193K 42%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

200												
150												
100												
50												
0												
Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
-	-	-	-	-	-	-	-	-	-	-	-	151
-	-	-	-	-	-	-	-	-	-	-	-	180
-	-	-	-	-	-	-	-	-	-	-	-	-16%

Months of Inventory

Percent Change from Prior Year

Current Year
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Eilters Used
ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single

Family Residence

20 10 Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun Jul '17 '17 '18 9.25 13.9





-33%



Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%	

10%

5%

0												
Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
-	-	-	-	-	-	-	-	-	-	-	-	11%
-	-	-	-	-	-	-	-	-	-	-	-	7%
_	_	-	-	_	_	_	_	-	- -	_	_	-4%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

80

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

60
40

20------

0												
Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
 -	-	-	-	-	-	-	-	-	-	-	-	74
 -	-	-	-	-	-	-	-	-	-	-	-	11
 -	-	-	-	-	-	-	-	-	-	-	-	6



Active Pending

Sold



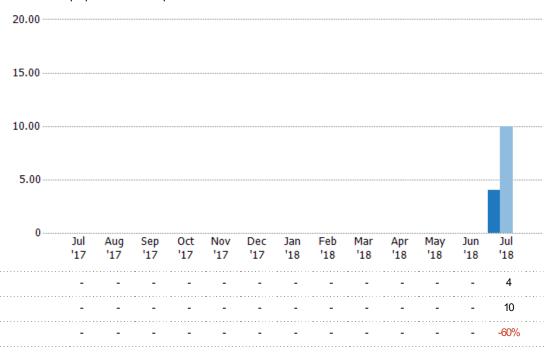
Current Year
Prior Year

Market Data Report

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



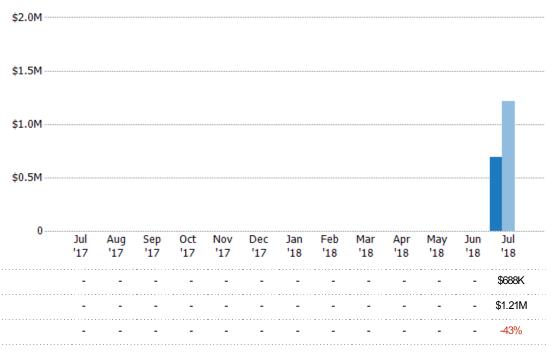


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

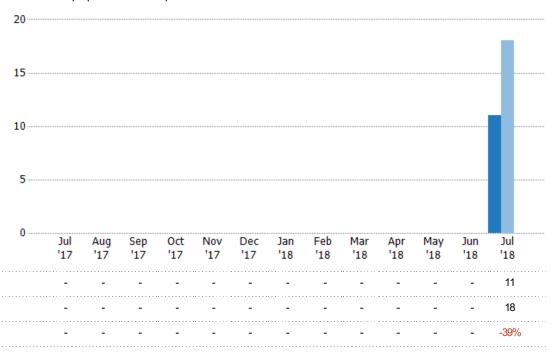




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





Pending Sales Volume

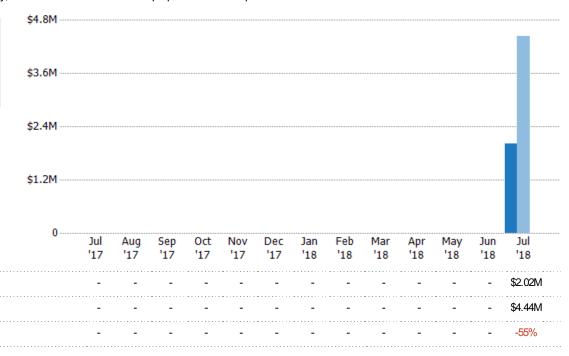
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





Current Year

Percent Change from Prior Year



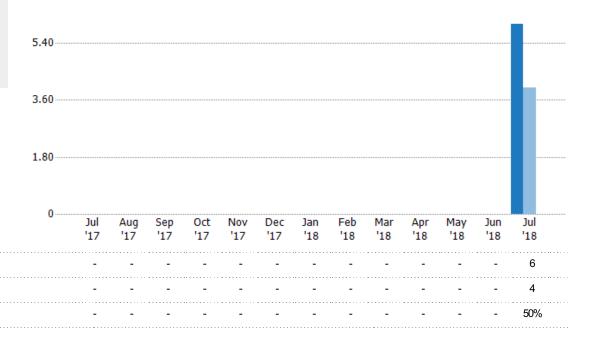
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Killington, VT 05751

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Closed Sales Volume

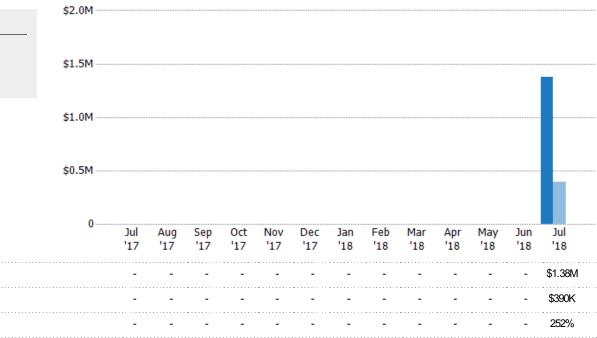
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



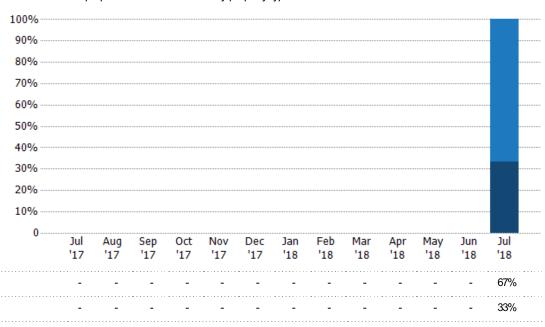


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K \$225K \$150K \$75K 0 Aug Jul Sep 0ct Nov Dec Jan Feb Mar Apr May Jun Jul '17 '17 '17 '17 '17 '17 '18 '18 '18 '18 '18 '18 '18 \$229K \$97.6K



Current Year

Percent Change from Prior Year

Prior Year



135%



Current Year Prior Year

Market Data Report

Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

\$75K

Filters Used	
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	

\$300K	
\$225K	
\$150K	

0												
Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
 -	-	-	-	-	-	-	-	-	-	-	-	\$216K
 -	-	-	-	-	-	-	-	-	-	-	-	\$62.8K
 -	-	-	-	-	-	-	-	-	-	-	-	245%

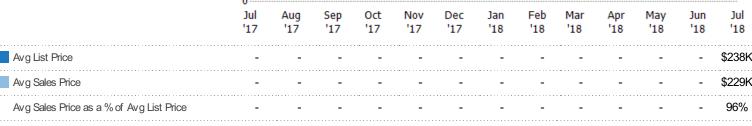
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

-	-	-	-	-	- -	-	-	-	-	-	-	\$238K
_	Aug '17			Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
\$75K												
\$150K												
\$225K												





97%



Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$225K											
72201											
\$150K	 										
\$75K	 										
0	 										
0											
0 Jul '17	 Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18 \$224

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

φ22JK											
\$150K	 										
\$75K											
ΨΙΟΙ	 										
φνοιτ											
0	 										
0 Jul	 	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
0 Jul	 	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18		Jun '18	Jul '18
0 Jul	 	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence

	Aug '17 -					Jun '18 -	Jul '18
						Jun	Jul
\$75K		 	 	 	 	 	
\$150K		 	 	 	 	 	
\$225K		 	 	 	 	 	



