

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Jul 2017	Jul 2018	Key Metrics
						Listing Activity Charts Metrics
+61.5%	13	21	+61.5%	13	21	New Listing Count
+29%	\$2,789,200	\$3,599,000	+29%	\$2,789,200	\$3,599,000	New Listing Volume
-5.6%	107	101	-5.6%	107	101	Active Listing Count
-11.6%	\$26,705,199	\$23,603,348	-11.6%	\$26,705,199	\$23,603,348	Active Listing Volume
-6.4%	\$249,581	\$233,697	-6.4%	\$249,581	\$233,697	Average Listing Price
+3.2%	\$169,500	\$175,000	+3.2%	\$169,500	\$175,000	Median Listing Price
-27%	152	111	-27%	152	111	Median Daysin RPR
-11.9%	7.6	6.7	-	_	_	Months of Inventory
+1.8%	13.08%	14.85%	+_	_	_	Absorption Rate
						Sales Activity Charts Metrics
+44.4%	9	13	+44.4%	9	13	New Pending Sales Count
+70.2%	\$1,432,700	\$2,439,000	+70.2%	\$1,432,700	\$2,439,000	New Pending Sales Volume
+26.1%	23	29	+26.1%	23	29	Pending Sales Count
+66%	\$3,491,288	\$5,796,400	+66%	\$3,491,288	\$5,796,400	Pending Sales Volume
-46.7%	15	8	-46.7%	15	8	Closed Sales Count
-54.7%	\$2,602,600	\$1,178,300	-54.7%	\$2,602,600	\$1,178,300	Closed Sales Volume
-15.1%	\$173,507	\$147,288	-15.1%	\$173,507	\$147,288	Average Sales Price
-15.3%	\$170,000	\$144,000	-15.3%	\$170,000	\$144,000	Median Sales Price







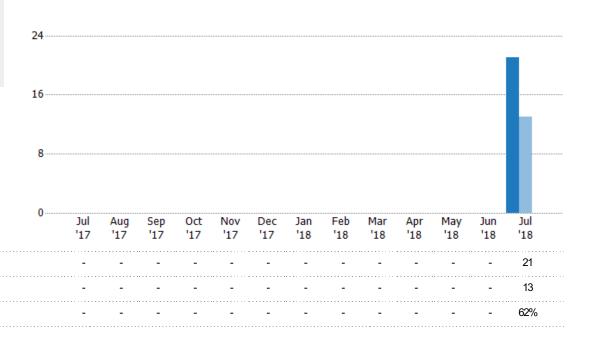
#### **New Listings**

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



### **New Listing Volume**

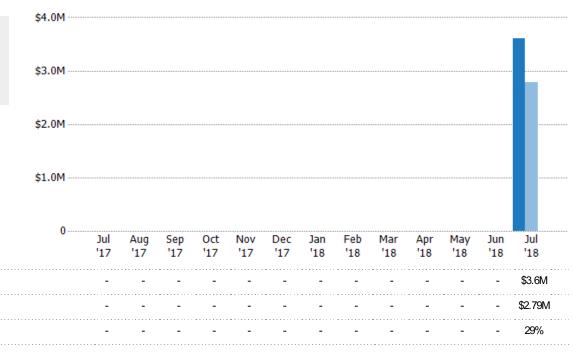
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

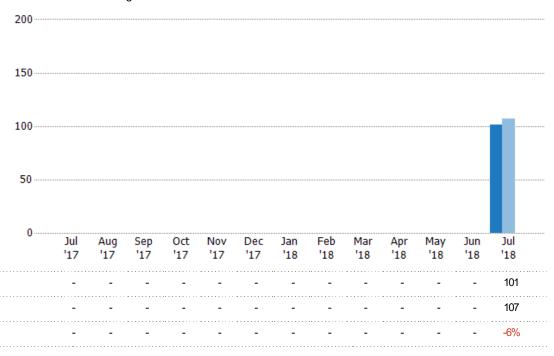




#### **Active Listings**

The number of active single-family, condominium and townhome listings at the end of each month.





### **Active Listing Volume**

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year



\$250K



## Market Data Report

#### **Average Listing Price**

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence
Tarring Fleadorres

75K	 		 	 	 	
50K	 	 	 	 	 	 

### **Median Listing Price**

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single

Family Residence

Current Year

Percent Change from Prior Year

Prior Year

\$200K \$150K \$100K \$50K 0 Jul Aug Sep 0ct Nov Dec Jan Feb Mar May Jul Apr Jun '17 '18 \$175K \$170K







Avg Est Value

Avg Listing Price

## Market Data Report

### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used	\$300K
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K
	\$150K
	\$75K

Jul '17	Aug '17	Sep '17	Oct	Nov	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
-	-	-	-	-	-	-	-	-	-	-	-	\$232K
-	-	-	-	-	-	-	-	-	-	-	-	\$234K
-	-	-	-	-	-	-	-	-	-	-	-	101%

### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Listing Price as a % of Avg Est Value

C	ov Dec Jan Feb Mar Apr May Jun 17 '17 '18 '18 '18 '18 '18 '18	Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '17 '18 '18 '18 '18 '18 '18 \$	,								
0	ov Dec Jan Feb Mar Apr May Jun 17 '17 '18 '18 '18 '18 '18 '18			 							
0	ov Dec Jan Feb Mar Apr May Jun 17 '17 '18 '18 '18 '18 '18 '18	Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '17 '18 '18 '18 '18 '18 '18 \$	<i>c</i>								
	ov Dec Jan Feb Mar Apr May Jun 17 '17 '18 '18 '18 '18 '18 '18	Aug         Sep         Oct         Nov         Dec         Jan         Feb         Mar         Apr         May         Jun           '17         '17         '17         '18         '18         '18         '18         '18         '18           -									
Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May '17 '17 '17 '17 '17 '18 '18 '18 '18 '18		\$	•								
1/ 1/ 1/ 1/ 1/ 1/ 18 18 18 18 18		\$			 	 	 				
	¢.		0 Jul	 			Mar	Apr	May	Jun	



Median Est Value

Median Listing Price

Med Listing Price as a  $\%\,\mathrm{of}\,$  Med Est Value





#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

200					_							
150												
100												
50												
Jul	Aug '17									May '18		Jul '18
-	- -	-	-	-	-	-	-	-	-	-	-	111
-	-	-	<b>-</b>	-	-	-	-	-	-	-	-	152
-	-	-	-	-	=	-	-	-	-	-	-	-27%

### Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Bennington, VT 05201

Current Year
Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

20												
15												
10												
5												
0												
Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18		Jul '18
-	-	-	-	-	-	-	-	-	-	-	-	12.6
-	-	-	-	-	-	-	-	-	-	-	-	10.7
-	-	-	-	-	-	-	-	-	-	-	-	18%



Current Year
Prior Year





#### **Absorption Rate**

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

10%	
-----	--

5%

	0												
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	8%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	9%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	_	-	1%

### Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

50

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

200	
150	
100	

0 Jul Aug Sep 0ct Νον Dec Jan Feb Mar Apr May Jun Jul '17 '17 '17 '17 '17 '17 '18 '18 101 29 8

Active

Sold

Pending





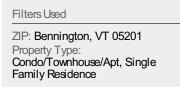
Current Year

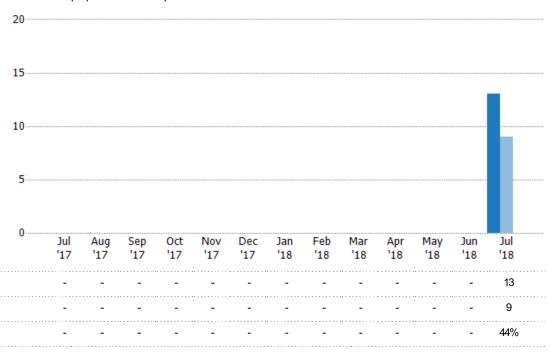
Prior Year

## Market Data Report

#### **New Pending Sales**

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



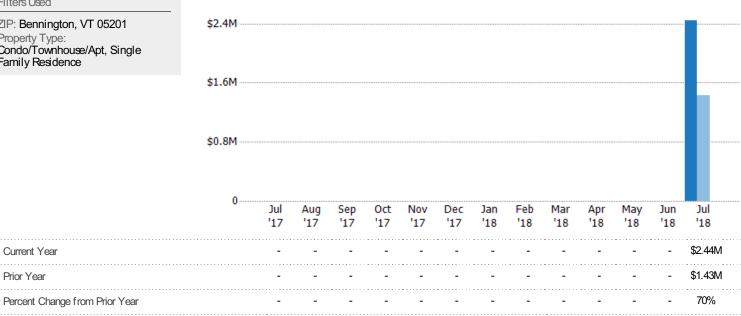


### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

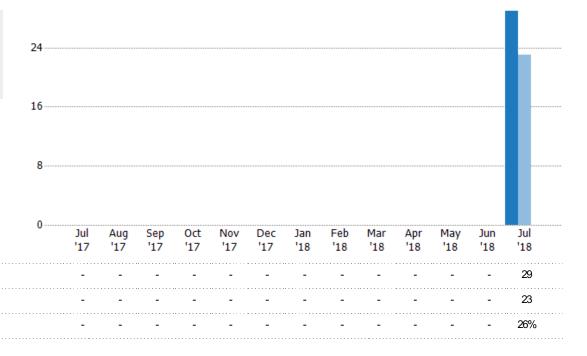




#### **Pending Sales**

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





### Pending Sales Volume

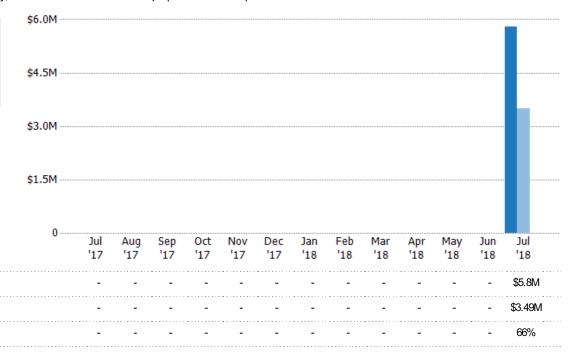
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





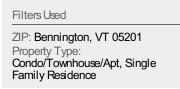
Current Year

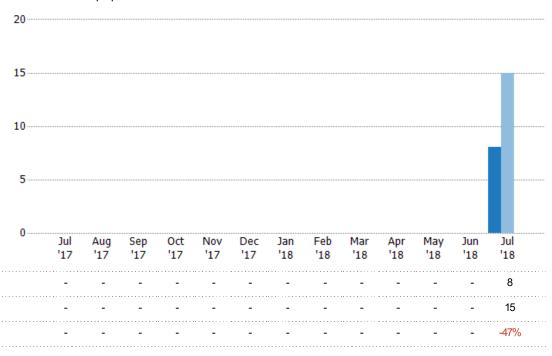
Percent Change from Prior Year



#### **Closed Sales**

The total number of single-family, condominium and townhome properties sold each month.





#### **Closed Sales Volume**

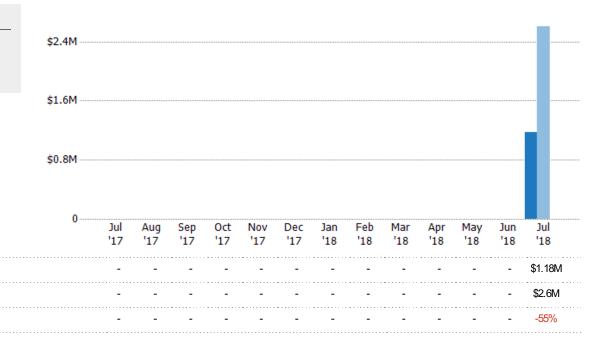
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



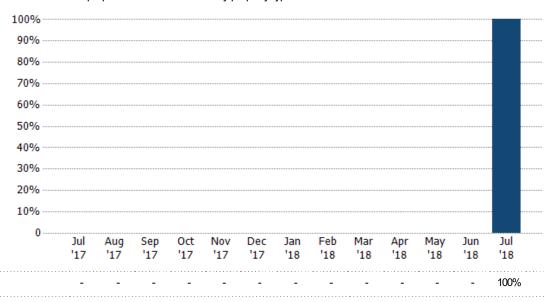


#### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



#### **Average Sales Price**

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K Aug Sep Dec Jan Feb May Jun Jul '17 '17 '17 '17 '18 '18 '18 '18 \$147K \$174K



Current Year
Prior Year

Percent Change from Prior Year





#### **Median Sales Price**

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$200K	
\$150K	
\$100K	
\$50K	

0 Jul '17	Aug '17	Sep '17	Oct	Nov '17	Dec	Jan	Feb	Mar '18	Apr '18	May '18	Jun '18	Jul '18
 -	-	-	-	-	-	-		-	-	-	-	\$144K
 -	-	-	-	-	-	-	-	-	-	-	-	\$170K
 -	- · · · · · · · · · · · · · · · · · · ·	-	-	-		-	- -	-	-	<b>-</b>	-	-15%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$200K													
\$150K													
\$100K													
\$50K													
J											May '18		Jul '18
	-	- -	- -	- -		- -	-	-	-	-	-	-	\$155K
	-	-	-	-	-	-	-	-	-	-	-	-	\$147K
	-	-	-	-	-	-	-	-	-	-	-	-	95%



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$200K												
\$150K		***************************************										
\$100K												
\$50K												
0												
Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
-	-	-	-	-	-	-	-	-	-	-	-	\$147K
-	-	-	-	-	-	-	-	-	-	-	-	\$144K
-	-	-	-	-	-	-	-	-	-	-	-	98%

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

)K	 										
0K	 										
_					Jan	Feb	Mar	Apr	May	Jun	Ju
Jul '17	Sep '17	0ct '17	Nov '17	'17	'18		'18		'18	'18	'18
Jul	Sep '17	-	-	-	-	'18 -	'18 -	'18		'18	'18
Jul	Sep '17 -	-	- - -	- -	- - -	'18 - -	'18 - -	'18	'18	'18 -	\$10° \$15



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

## Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$150K	 	 								
\$100K	 	 								
\$50K										
\$50K										
0	 									
0	 									Jul
0 Jul	 	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
0 Jul	 	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18		Jun '18	Jul '18

