

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| +/- | YTD 2017 | YTD 2018 | +/- | Jul 2017 | Jul 2018 | Key Metrics |
|--------|---------------|---------------|--------|---------------|---------------|---------------------------------|
| | | | | | | Listing Activity Charts Metrics |
| -13.2% | 197 | 171 | -13.2% | 197 | 171 | New Listing Count |
| -10.1% | \$71,614,144 | \$64,354,500 | -10.1% | \$71,614,144 | \$64,354,500 | New Listing Volume |
| -28.8% | 614 | 437 | -28.8% | 614 | 437 | Active Listing Count |
| -22% | \$278,861,896 | \$217,407,951 | -22% | \$278,861,896 | \$217,407,951 | Active Listing Volume |
| +9.5% | \$454,172 | \$497,501 | +9.5% | \$454,172 | \$497,501 | Average Listing Price |
| +3.1% | \$387,000 | \$399,000 | +3.1% | \$387,000 | \$399,000 | Median Listing Price |
| -17.6% | 82.5 | 68 | -17.6% | 82.5 | 68 | Median Daysin RPR |
| -37.3% | 3.8 | 2.4 | - | _ | _ | Months of Inventory |
| +15.8% | 26.55% | 42.33% | + | _ | _ | Absorption Rate |
| | | | | | | Sales Activity Charts Metrics |
| -13.3% | 166 | 144 | -13.3% | 166 | 144 | New Pending Sales Count |
| -22.3% | \$58,724,785 | \$45,612,643 | -22.3% | \$58,724,785 | \$45,612,643 | New Pending Sales Volume |
| -7.6% | 263 | 243 | -7.6% | 263 | 243 | Pending Sales Count |
| -12.6% | \$96,134,197 | \$84,034,642 | -12.6% | \$96,134,197 | \$84,034,642 | Pending Sales Volume |
| -36.8% | 185 | 117 | -36.8% | 185 | 117 | Closed Sales Count |
| -34% | \$59,157,522 | \$39,068,023 | -34% | \$59,157,522 | \$39,068,023 | Closed Sales Volume |
| +4.4% | \$319,770 | \$333,915 | +4.4% | \$319,770 | \$333,915 | Average Sales Price |
| +2% | \$297,000 | \$303,000 | +2% | \$297,000 | \$303,000 | Median Sales Price |





New Listings

The number of new single-family, condominium and townhome listings that were added each month.

| Filters Used State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 240 | | | | | | | | | | | | | |
|--|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | 80 | | | | | | | | | | | | | |
| | 0 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 171 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 197 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -13% |

New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

| Filters Used | | | | | | | | | | | | | | - |
|--|---------|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|--------|--------|--------------------|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$60.0M | | | | | | | | | | | | | |
| - | \$40.0M | | | | | | | | | | | | | |
| | \$20.0M | | | | | | | | | | | | | |
| | 0 | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 |
| | | | | | | | | | | | | | | |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$64.4M |
| Current Year Prior Year | | - | - | - | - | - | - | - | - | - | - - | - - | - - | \$64.4M \$71.6M |
| | | - | - | - | - | - | - | - | - | - | - | - | - | |



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

| Filters Used | 880 | | | | | | | | | | | | | |
|--|-----|-----|------------|------------|-----|------------|------------|------------|-----|-----|------------|------------|------------|------|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 660 | | | | | | | | | | | | | |
| | 440 | | | | | | | | | | | | | |
| | 220 | | | | | | | | | | | | | |
| | 0 | Jul | Aug | Con | 0.4 | Nov | Doc | lan | Feb | Mar | Apr | May | lun | Jul |
| | | '17 | Aug '17 | Sep '17 | '17 | Nov '17 | Dec '17 | Jan '18 | 18 | 18 | Apr '18 | May '18 | Jun '18 | '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 437 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 614 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -29% |
| | | | | | | | | | | | | | | |

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

| Filters Used | \$400.0M ······ | | | | | | | | | | | | | |
|--|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300.0M | | | | | | | | | | | | | |
| | \$200.0M | | | | | | | | | | | | | |
| | \$100.0M | | | | | | | | | | | | | |
| | 0 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| | | | | | | | | | | | | | | |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$217M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$279M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -22% |
| | | | | | | | | | | | | | | |



Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

| | \$500K ······ | | | | | | | | | | | | |
|---|---------------|-------------|-------------|-------------|-------------|-------------|--------|--------|-------------|-------------|-------------|-------------|------------------|
| Filters Used | | | | | | | | | | | | | |
| State: VT County: Chittenden County, Vermont | \$375K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | 457 SIC | | | | | | | | | | | | |
| Family Residence | \$250K | | | | | | | | | | | | |
| | 9230K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$125K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 Jul | Aug | Sep | 0ct | Nov | Dec | | Feb | Mar | Apr | May | Jun | Jul |
| | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 |
| Current Year | | | | | | | | | | | | | |
| Current real | | | | | | | | | | | | | ¢100k |
| | - | - | - | - | - | - | - | - | - | - | - | - | \$498K |
| Prior Year | - | - | - | - | - | - | - | - | - | - - | - - | - | \$498K \$454K |
| Prior Year Percent Change from Prior Year | | - - - | - - - | - - - | - - - | - - - | - - | - - | - - - | - - - | - - - | - - - | |

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 3% |
|---|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | \$387K |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$399K |
| | 0 Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| | \$100K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$200K | | | | | | | | | | | | |
| Filters Used State: VT County: Chittenden County, Vermont | \$300K | | | | | | | | | | | | |
| | \$400K | | | | | | | | | | | | |





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

| | \$500K ······ | | | | | | | | | | | | |
|---|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used State: VT | | | | | | | | | | | | | |
| County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single | \$375K | | | | | | | | | | | | |
| Family Residence | \$250K | | | | | | | | | | | | |
| | \$230K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$125K | | | | | | | | | | | | |
| | 4 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| | 17 | 17 | | 17 | 17 | | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$485K |
| Avg Listing Price | - | - | - | - | - | - | - | - | - | - | - | - | \$498K |
| Avg Listing Price as a % of Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 103% |
| | | | | | | | | | | | | | |

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

| | \$500K ······ | | | | | | | | | | | | |
|--|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| Filters Used State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$375K | | | | | | | | | | | | |
| , | \$250K | | | | | | | | | | | | |
| | \$125K | | | | | | | | | | | | |
| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul |
| | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 |
| Median Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$420K |
| Median Listing Price | - | - | - | - | - | - | - | - | - | - | - | - | \$399K |
| Med Listing Price as a % of Med Est Value | - | - | | - | - | - | - | - | - | - | - | - | 95% |
| | | | | | | | | | | | | | |





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

| | 90 | | | | | | | | | | | | |
|--|-----|-----|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| Filters Used State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single | 68 | | | | | | | | | | | | |
| Family Residence | 45 | | | | | | | | | | | | |
| | 15 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 23 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Jul | Aug | Sep '17 | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul |
| | '17 | '17 | 17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | 68 |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 82.5 |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -18% |
| | | | | | | | | | | | | | |

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

| Filters Used | 5.00 | | | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 3.75 | | | | | | | | | | | | |
| | 2.50 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 1.25 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | 2.28 |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 2.9 |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -21% |
| | | | | | | | | | | | | | |





Absorption Rate

The percentage of inventory sold per month.

| Filters Used State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 45% 30% | | | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | | | | | | | | | | | | | |
| | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | 44% |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 35% |
| Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -9% |

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

| Filters Used | | | | | | | | | | | | | |
|---|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------------|
| | | | | | | | | | | | | | |
| State: VT | | | | | | | | | | | | | |
| County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 375 | | | | | | | | | | | | |
| · , ···· | 250 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 125 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul |
| | · · · | | | | | | | | | | | | Jul '18 |
| Active | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | |
| Active Pending | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | '18 |
| | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | '18 437 |





New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

| Filters Used | 200 | | | | | | | | | | | | | |
|--|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 150 | | | | | | | | | | | | | |
| | 100 | | | | | | | | | | | | | |
| | 50 | | | | | | | | | | | | | |
| | 0 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| | | 17 | 17 | 1/ | 17 | 17 | 17 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 144 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 166 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -13% |
| | | | | | | | | | | | | | | |

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

| Filters Used | \$60.0M ······ | | | | | | | | | | | | | |
|--|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$45.0M | | | | | | | | | | | | | |
| | \$30.0M | | | | | | | | | | | | | |
| | \$15.0M | | | | | | | | | | | | | |
| | 0 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$45.6M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$58.7M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -22% |



Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

| | 400 | | | | | | | | | | | | | | |
|--|-----|-----|-----|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--|
| Filters Used State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 300 | | | | | | | | | | | | | | |
| | 200 | | | | | | | | | | | | | | |
| | 100 | | | | | | | | | | | | | | |
| | | Jul | Aug | Sep '17 | Oct | Nov | | Jan | Feb | Mar | Apr | May | Jun | Jul | |
| | | '17 | '17 | .1/ | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 | |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 243 | |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 263 | |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -8% | |
| | | | | | | | | | | | | | | | |

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

| Filters Used | \$100.0M ······ | | | | | | | | | | | | | | |
|--|-----------------|-----|------------|------------|------------|------------|-----|------------|-----|-----|------------|------------|------------|---------|--|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$75.0M | | | | | | | | | | | | | | |
| | \$50.0M | | | | | | | | | | | | | | |
| | \$25.0M | | | | | | | | | | | | | | |
| | 0 | Jul | Aug | Con | Oct | Nov | Dec | 120 | Feb | Mar | Apr | May | lup | Jul | |
| | | '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | '17 | Jan '18 | '18 | '18 | Apr '18 | May '18 | Jun '18 | '18 | |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$84M | |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$96.1M | |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -13% | |
| | | | | | | | | | | | | | | | |



Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

| | 200 | | | | | | | | | | | | | | |
|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|---|
| Filters Used State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | 150 | | | | | | | | | | | | | | |
| | 100 | | | | | | | | | | | | | | |
| | 50 | | | | | | | | | | | | | | |
| | 0 | Jul | Aug | Sep | Oct | Nov | | Jan | Feb | Mar | Apr | May | Jun | Jul | |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 | |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 117 | |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 185 | |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -37% |) |
| | | | | | | | | | | | | | | | |

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

| | CIE OM | | | | | | | | | | | | | |
|-------------------------|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | \$15.0M ······ | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | | |
| | 0 | Jul '17 | Aug '17 | | 0ct '17 | Nov | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May 18 | Jun '18 | Jul '18 |
| | | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | Мау '18 | Jun '18 | Jul '18 |
| Current Year | | | | | | | | | | | | | | |
| Current Year Prior Year | | | | | | | | | | | | | | '18 |



Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

| | 100% | | | | | | | | | | | | | | |
|---|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--|
| Filters Used | 90% | | | | | | | | | | | | | | |
| State: VT County: Chittenden County, Vermont | 80% | | | | | | | | | | | | | | |
| Property Type: | 70% | | | | | | | | | | | | | | |
| Condo/Townhouse/Apt, Single Family Residence | 60% | | | | | | | | | | | | | | |
| | 50% | | | | | | | | | | | | | | |
| | 40% | | | | | | | | | | | | | | |
| | 30% | | | | | | | | | | | | | | |
| | 20% | | | | | | | | | | | | | | |
| | 10% | | | | | | | | | | | | | | |
| | 0 | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 | |
| Condo/Townhouse | | - | - | - | - | - | - | - | - | - | - | - | - | 40% | |
| Single Family Residence | | - | - | - | - | - | - | - | - | - | - | - | - | 60% | |
| | | | | | | | | | | | | | | | |

Average Sales Price

Current Year

Percent Change from Prior Year

Prior Year

The average sales price of the single-family, condominium and townhome properties sold each month.

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| | \$400K ······ | | | | | | | | | | | | |
|---|---------------|-----|-----|-----|-----|-----|-----|------------|------------|-----|-----|-----|-----|
| Filters Used | | | | | | | | | | | | | |
| State: VT | | | | | | | | | | | | | |
| County: Chittenden County, Vermont | \$300K | | | | | | | | | | | | |
| Property Type: | | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | | | | | | | | | | | | | |
| ç | \$200K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb '18 | Mar '18 | Apr | May | Jun | Jul |
| | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | '18 | '18 | '18 | '18 |

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\$334K

\$320K

4%

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Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

| | \$400K ······ | | | | | | | | | | | | |
|--|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | \$200K \$100K | | | | | | | | | | | | |
| | 0 Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$303K |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | \$297K |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 2% |

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

| Avg Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$334K |
|---|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | | | | | | | | | | | | | |
| Avg List Price | - | - | - | - | - | - | - | - | - | - | - | - | \$336K |
| | 0 Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| | \$100K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$200K | | | | | | | | | | | | |
| State: VT County: Chittenden County, Vermont | \$300K | | | | | | | | | | | | |
| Filters Used | | | | | | | | | | | | | |





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

| | \$400K ······ | | | | | | | | | | | | |
|--|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| Filters Used | | | | | | | | | | | | | |
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| Family Residence | \$200K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | +100K | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul |
| | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 | 18 | '18 | '18 | '18 |
| Median List Price | - | - | - | - | - | - | - | - | - | - | - | - | \$300K |
| Median Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$303K |
| Med Sales Price as a % of Med List Price | - | - | - | - | - | - | - | - | - | - | - | - | 101% |
| | | | | | | | | | | | | | |

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

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| Filters Used | \$400K ······ | | | | | | | | | | | | |
|--|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single | \$300K | | | | | | | | | | | | |
| Family Residence | \$200K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$318K |
| Avg Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$336K |
| Avg Sales Price as a % of Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 106% |
| | | | | | | | | | | | | | |





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

| | \$400K ······ | | | | | | | | | | | | |
|--|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used | · | | | | | | | | | | | | |
| State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| Farmy Residence | \$200K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 |
| | | | | | | | | | | | | | |
| Median Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$302K |
| Median Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$300K |
| Med Sales Price as a % of Med Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 99% |
| | | | | | | | | | | | | | |



