

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Jul 2017	Jul 2018	Key Metrics
						isting Activity Charts Metrics
+30%	60	78	+30%	60	78	New Listing Count
+90.6%	\$17,655,670	\$33,643,900	+90.6%	\$17,655,670	\$33,643,900	New Listing Volume
-10%	511	460	-10%	511	460	Active Listing Count
-1.4%	\$195,619,572	\$192,853,578	-1.4%	\$195,619,572	\$192,853,578	Active Listing Volume
+9.5%	\$382,817	\$419,247	+9.5%	\$382,817	\$419,247	Average Listing Price
+7.1%	\$279,900	\$299,700	+7.1%	\$279,900	\$299,700	Median Listing Price
-30.6%	180	125	-30.6%	180	125	Median Days in RPR
+4.2%	11.6	12.1	-	_	_	Months of Inventory
-0.3%	8.61%	8.26%	+-	_	_	Absorption Rate
		•••••				Sales Activity Charts Metrics
+37.1%	35	48	+37.1%	35	48	New Pending Sales Count
+26.6%	\$9,567,700	\$12,108,900	+26.6%	\$9,567,700	\$12,108,900	New Pending Sales Volume
+20%	70	84	+20%	70	84	Pending Sales Count
+3.6%	\$20,392,338	\$21,124,100	+3.6%	\$20,392,338	\$21,124,100	Pending Sales Volume
-15.8%	38	32	-15.8%	38	32	Closed Sales Count
-4.6%	\$8,138,606	\$7,766,125	-4.6%	\$8,138,606	\$7,766,125	Closed Sales Volume
+13.3%	\$214,174	\$242,691	+13.3%	\$214,174	\$242,691	Average Sales Price
+23.2%	\$175,350	\$216,000	+23.2%	\$175,350	\$216,000	Median Sales Price

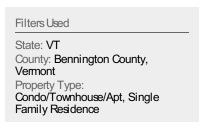


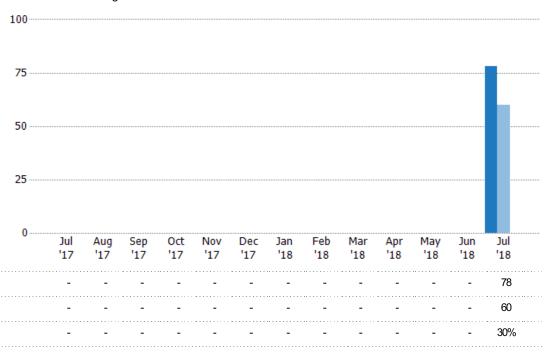




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

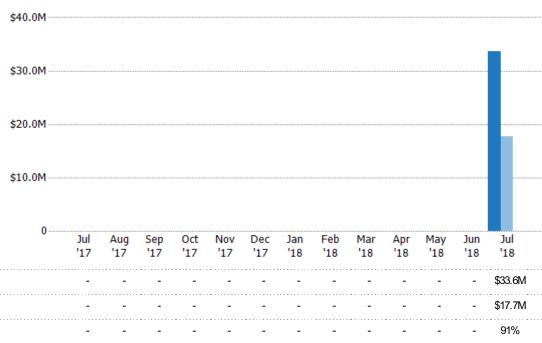
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

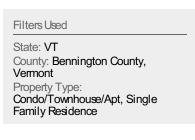
Percent Change from Prior Year

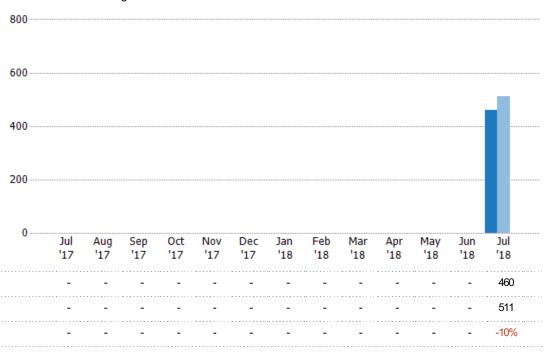




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

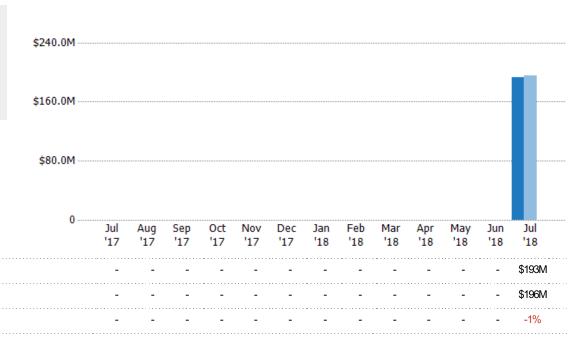
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.





Current Year

Percent Change from Prior Year

\$383K



Market Data Report

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Current Year	_	_	_	_	_		-	_	_	_	_	_	\$419K
	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
	0												
	\$125K												
Family Residence	\$250K												
Property Type: Condo/Townhouse/Apt. Single													
State: VT County: Bennington County, Vermont	\$375K												
Filters Used													
	\$500K ·····												

Median Listing Price

Percent Change from Prior Year

Percent Change from Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$300
	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18
	0 Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
	\$75K												
Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
State: VT County: Bennington County,	\$225K												





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used													
State: VT County: Bennington County, Vermont Property Type:	\$375K												
Condo/Townhouse/Apt, Single Family Residence	\$250K												
	\$125K												
	\$125K												
	\$125K												
	\$125K 0 Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Ava Est Value	0 Jul	Aug	Sep '17	0ct			'18					'18	'18
Avg Est Value	0 Jul	Aug	Sep	0ct					'18	'18 -		'18 -	'18 \$289k
	0 Jul '17 -	Aug '17 -	Sep '17 -	Oct '17 -	'17 - -		'18 - -	'18 - -	'18 - -	'18 - -	'18	'18 -	'18

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K
\$225K
\$150K
\$75K

	Λ												
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Median Est Value	-	_	-	-	-	-	-	-	-	-	-	-	\$236K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$300K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	127%





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	200												
Filters Used													
State: VT County: Bennington County, Vermont Property Type:	150												
Condo/Townhouse/Apt, Single Family Residence	100												
	EO												
	50												
	50												
	0	Aug	Sen	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
	50 0 Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	0 Jul		Sep '17										
Current Year Prior Year	0 Jul		Sep '17 -										'18

Months of Inventory

Percent Change from Prior Year

ne number of months it would take to e	30	namys at	une came	ant æicoi	atc.								
Filters Used													
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single	23												
Family Residence	15												
	8												
	0												
	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18) '1
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	10
Prior Year	-	-	-	-	-	-	-	- -	-	-	-		1;





Absorption Rate

The percentage of inventory sold per month.

Filters Used
State: VT

County: Bennington County,

Vermont

Property Type: Condo/Townhouse/Apt, Single Family Residence



	0												
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	9%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	8%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-2%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

500

125

Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence

375
250
250

Jul Aug Sep Oct Nov Dec Jan Feb M '17 '17 '17 '17 '17 '17 '18 '18 '1	'18 '18	8 '18	'18	'18
				10
		- -	-	460



Active Pending

Sold





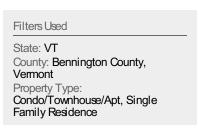
Current Year

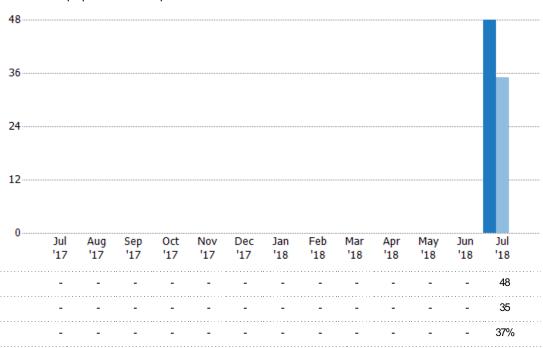
Prior Year

Market Data Report

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

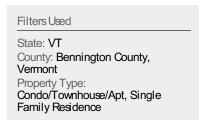


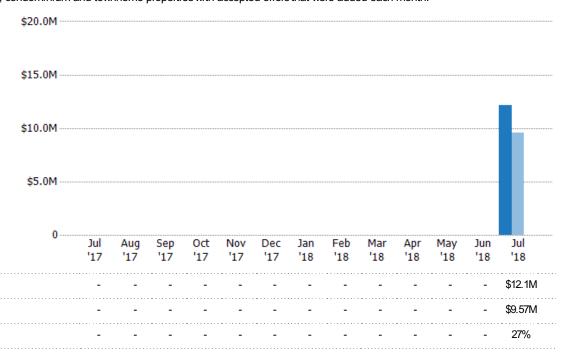


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.





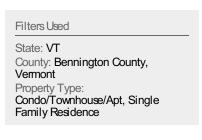
Current Year

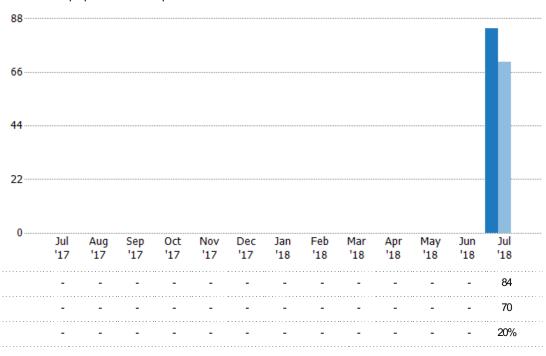
Percent Change from Prior Year



Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





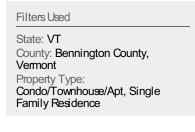
Pending Sales Volume

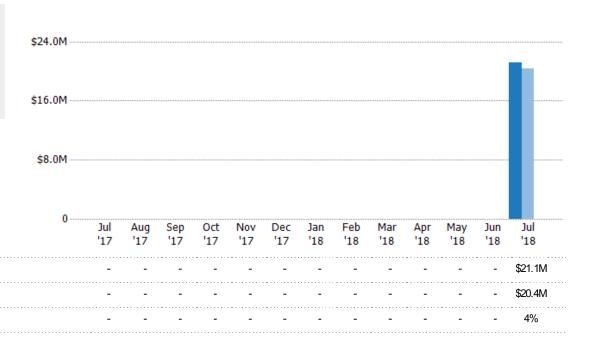
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





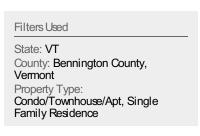
Current Year

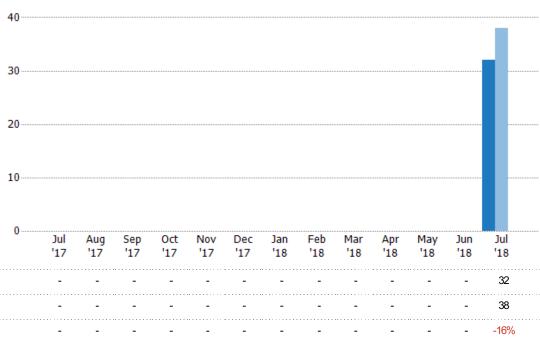
Percent Change from Prior Year



Closed Sales

The total number of single-family, condominium and townhome properties sold each month.





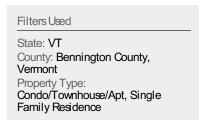
Closed Sales Volume

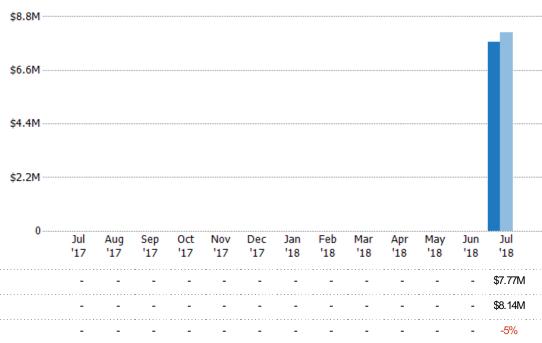
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.





Current Year

Percent Change from Prior Year

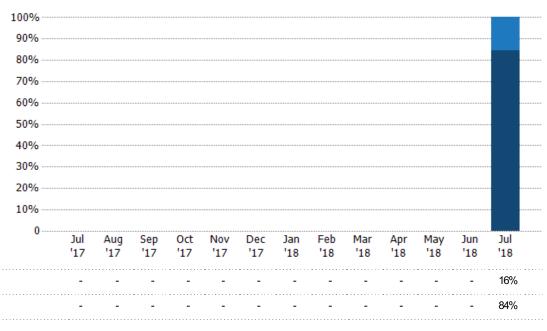




Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.





Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the single-family, condominium and townhome properties sold each month.

\$75K

Filters Used
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence

0												
Jul '17	Aug '17	Sep	Oct	Nov	Dec '17	Jan	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
 -	-	-	-	-	-	-	-	-	-	-	-	\$243K
 -	-	-	-	-	-	-	-	-	-	-	-	\$214K
 -	-	-	-	-	-	-	-	-	-	-	-	13%

Current Year
Prior Year

Percent Change from Prior Year



\$175K

23%



Prior Year

Percent Change from Prior Year

Market Data Report

Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used	\$300K												***********
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single	\$225K ·······												
Family Residence	\$150K												
	\$75K												
	0												
	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	-	-		-	-		-	-	-	-	-		\$216K

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$300K
State: VT County: Bennington County, Vermont Property Type:	\$225K
Condo/Townhouse/Apt, Single Family Residence	\$150K

											Κ
											iK
											_
Jun '18	May '18	Apr '18	Mar '18	Feb '18	Jan '18	Dec '17	Nov '17	0ct '17	Sep '17	Aug '17	
	-	-	-	-	-	-	-	-	-	-	-
-											
		Apr '18									0 Jul



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



\$216K

98%



Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

	\$300K												
Filters Used													
State: VT													
County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
Family Residence	\$150K												
	\$75K												
	0												
	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$222K

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

\$300K

Filters Used
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

Median Sales Price

Κ		 	 	 	 	 	
Κ							
K		 	 		 	 	
0	Aug '17						







Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$300K												
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single	\$225K												
Family Residence	\$150K												
	\$75K												
	0 Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$202K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$222K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	110%



