## **Local Market Update for July 2017**

A Research Tool Provided by Vermont Realtors®



## **Stratton Mountain**

Single-Family		July			YTD	
Key Metrics	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
New Listings	1	4	+ 300.0%	14	19	+ 35.7%
Pending Sales	0	2		9	11	+ 22.2%
Closed Sales	2	2	0.0%	8	9	+ 12.5%
Median Sales Price*	\$1,332,500	\$765,000	- 42.6%	\$269,500	\$690,000	+ 156.0%
Average Sales Price*	\$1,332,500	\$765,000	- 42.6%	\$1,008,207	\$675,689	- 33.0%
Percent of Original List Price Received*	90.3%	72.5%	- 19.7%	84.1%	85.5%	+ 1.7%
Days on Market Until Sale	438	249	- 43.2%	316	279	- 11.7%
Inventory of Homes for Sale	20	21	+ 5.0%			
Months Supply of Inventory	11.4	10.5	- 7.9%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo		July			YTD	
Key Metrics	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
New Listings	9	10	+ 11.1%	83	46	- 44.6%
Pending Sales	2	1	- 50.0%	22	21	- 4.5%
Closed Sales	3	1	- 66.7%	20	20	0.0%
Median Sales Price*	\$520,000	\$168,500	- 67.6%	\$510,000	\$259,500	- 49.1%
Average Sales Price*	\$661,667	\$168,500	- 74.5%	\$583,931	\$353,000	- 39.5%
Percent of Original List Price Received*	93.9%	94.1%	+ 0.2%	90.3%	91.5%	+ 1.3%
Days on Market Until Sale	225	0	- 100.0%	190	246	+ 29.5%
Inventory of Homes for Sale	88	74	- 15.9%			
Months Supply of Inventory	28.4	20.7	- 27.1%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single-Family

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

