

# Local Market Update for July 2017

A Research Tool Provided by Vermont Realtors®



## Dover

(including Mt. Snow Resort)

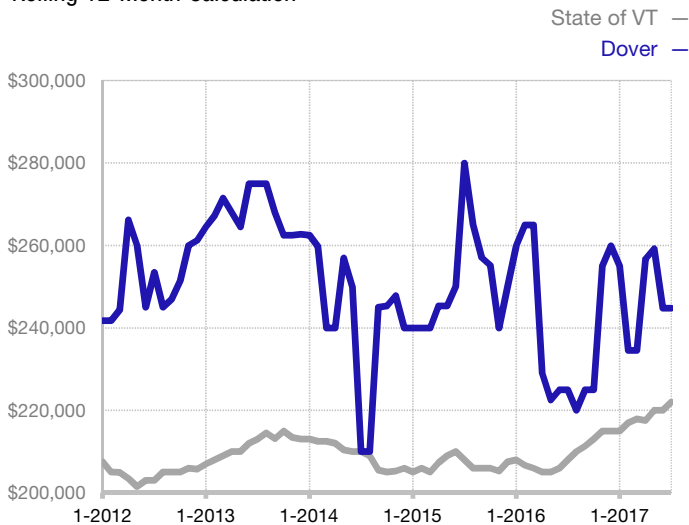
Single-Family	July			YTD		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
<b>Key Metrics</b>						
New Listings	15	6	- 60.0%	67	64	- 4.5%
Pending Sales	6	5	- 16.7%	39	29	- 25.6%
Closed Sales	4	0	- 100.0%	35	25	- 28.6%
Median Sales Price*	\$185,500	0	- 100.0%	\$259,900	\$237,000	- 8.8%
Average Sales Price*	\$181,000	\$0	- 100.0%	\$306,723	\$319,563	+ 4.2%
Percent of Original List Price Received*	89.0%	0.0%	- 100.0%	85.7%	85.3%	- 0.5%
Days on Market Until Sale	365	0	- 100.0%	293	198	- 32.4%
Inventory of Homes for Sale	89	76	- 14.6%	--	--	--
Months Supply of Inventory	15.3	19.8	+ 29.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			YTD		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
<b>Key Metrics</b>						
New Listings	14	10	- 28.6%	106	103	- 2.8%
Pending Sales	7	6	- 14.3%	55	60	+ 9.1%
Closed Sales	6	12	+ 100.0%	56	54	- 3.6%
Median Sales Price*	\$141,750	\$177,725	+ 25.4%	\$164,000	\$170,225	+ 3.8%
Average Sales Price*	\$171,083	\$308,371	+ 80.2%	\$205,813	\$233,113	+ 13.3%
Percent of Original List Price Received*	97.7%	88.4%	- 9.5%	91.9%	87.3%	- 5.0%
Days on Market Until Sale	225	242	+ 7.6%	185	246	+ 33.0%
Inventory of Homes for Sale	141	128	- 9.2%	--	--	--
Months Supply of Inventory	16.0	15.5	- 3.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

