

# Local Market Update for July 2017

A Research Tool Provided by Vermont Realtors®



## Brattleboro

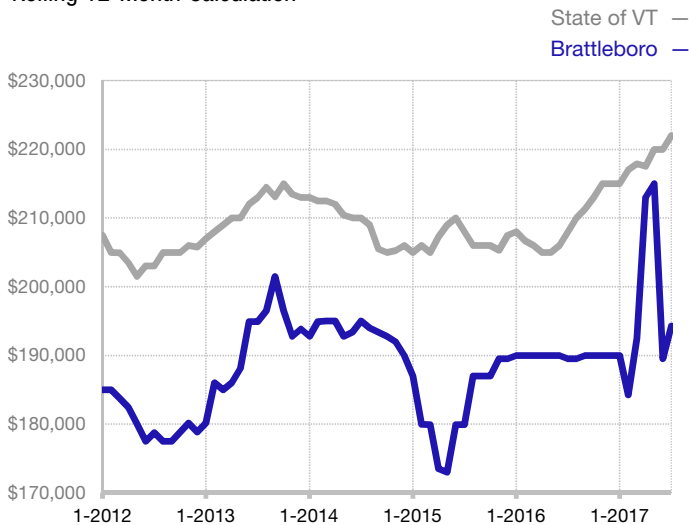
Single-Family	July			YTD		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
<b>Key Metrics</b>						
New Listings	19	13	- 31.6%	83	88	+ 6.0%
Pending Sales	5	12	+ 140.0%	58	58	0.0%
Closed Sales	9	12	+ 33.3%	52	43	- 17.3%
Median Sales Price*	\$175,000	<b>\$210,000</b>	+ 20.0%	\$174,438	<b>\$190,000</b>	+ 8.9%
Average Sales Price*	\$205,822	<b>\$299,117</b>	+ 45.3%	\$195,190	<b>\$232,135</b>	+ 18.9%
Percent of Original List Price Received*	87.9%	<b>94.3%</b>	+ 7.3%	88.5%	<b>91.8%</b>	+ 3.7%
Days on Market Until Sale	306	112	- 63.4%	256	137	- 46.5%
Inventory of Homes for Sale	77	57	- 26.0%	--	--	--
Months Supply of Inventory	10.4	7.1	- 31.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			YTD		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
<b>Key Metrics</b>						
New Listings	2	2	0.0%	13	11	- 15.4%
Pending Sales	0	1	--	3	7	+ 133.3%
Closed Sales	0	1	--	4	5	+ 25.0%
Median Sales Price*	\$0	<b>\$140,000</b>	--	\$140,500	<b>\$129,000</b>	- 8.2%
Average Sales Price*	\$0	<b>\$140,000</b>	--	\$132,625	<b>\$140,100</b>	+ 5.6%
Percent of Original List Price Received*	0.0%	<b>80.0%</b>	--	97.3%	<b>88.1%</b>	- 9.5%
Days on Market Until Sale	0	800	--	167	336	+ 101.2%
Inventory of Homes for Sale	9	12	+ 33.3%	--	--	--
Months Supply of Inventory	5.6	6.5	+ 16.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

