

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Feb 2017	Feb 2018	Key Metrics
						Listing Activity Charts Metrics
+	6	6	+_	6	6	New Listing Count
-17.5%	\$1,360,500	\$1,121,900	-17.5%	\$1,360,500	\$1,121,900	New Listing Volume
-14.4%	118	101	-14.4%	118	101	Active Listing Count
+24.7%	\$32,067,750	\$39,984,750	+24.7%	\$32,067,750	\$39,984,750	Active Listing Volume
+45.7%	\$271,761	\$395,889	+45.7%	\$271,761	\$395,889	Average Listing Price
+42%	\$176,000	\$250,000	+42%	\$176,000	\$250,000	Median Listing Price
-20.7%	271	215	-20.7%	271	215	Median Daysin RPR
-62%	29.5	11.2	-	_	_	Months of Inventory
+5.5%	3.39%	8.91%	+_	_	_	Absorption Rate
						Sales Activity Charts Metrics
-37.5%	16	10	-37.5%	16	10	New Pending Sales Count
-31.3%	\$3,713,500	\$2,551,900	-31.3%	\$3,713,500	\$2,551,900	New Pending Sales Volume
-23.5%	17	13	-23.5%	17	13	Pending Sales Count
-10.4%	\$4,426,700	\$3,966,900	-10.4%	\$4,426,700	\$3,966,900	Pending Sales Volume
-44.4%	9	5	-44.4%	9	5	Closed Sales Count
-48.8%	\$1,305,900	\$668,500	-48.8%	\$1,305,900	\$668,500	Cloæd Sales Volume
-7.9%	\$145,100	\$133,700	-7.9%	\$145,100	\$133,700	Average Sales Price
-36%	\$125,000	\$80,000	-36%	\$125,000	\$80,000	Median Sales Price







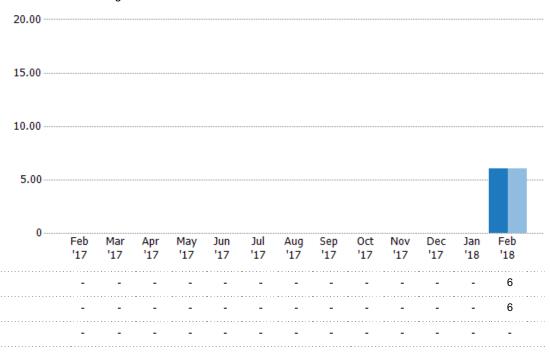
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

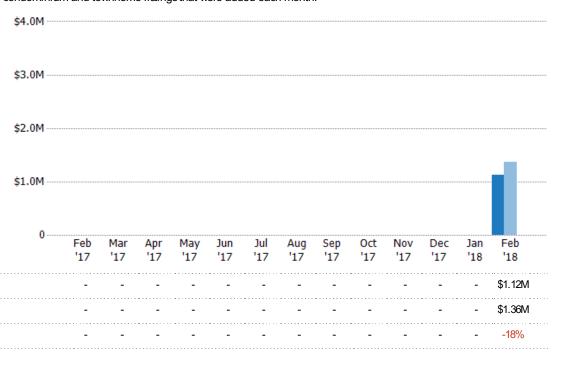
Current Year

PriorExtra Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

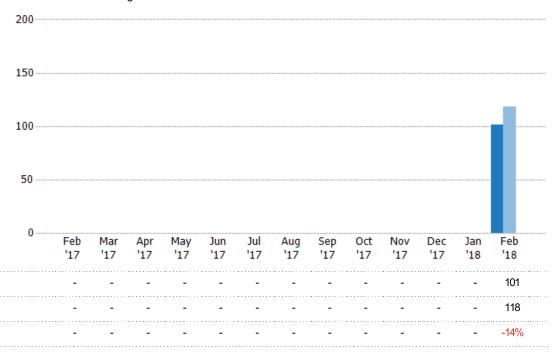




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

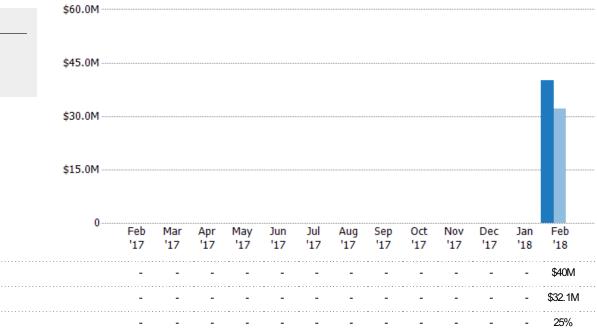
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.







Current Year

Percent Change from Prior Year





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	\$400K												
ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0 Feb '17	Mar '17	Apr '17		Jun	Jul '17	Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year													\$396K
	-			- 	- 	- 	- 	- 		- 			AOSOK
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$272K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	46%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

#\$300K

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$225K

Family Residence													
	\$150K												
	\$75K		•••••										
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$250K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$176K
Percent Change from Prior Year	_	-	-	-	-	-	-	-	-	- -	-	-	42%







Avg Listing Price

Avg Listing Price as a % of Avg Est Value

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used	\$600K ······												
ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$450K												
	\$300K												
	\$150K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	-	-	-	-	-	- -	-	-	-	-	-	-	\$536K

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

\$500K

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$250K

\$125K

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$439K	
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$250K	
Med Listing Price as a % of Med Est Value	_	_	_	_	_	_	_	_	_		_	_	57%	





\$396K

74%



Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

·	300	•											
ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	215
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	271
Percent Change from Prior Year	-	-	- -	-	-	-	-	-	-	-	-	-	-21%

Months of Inventory

Filters Used	40												
ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												***************************************
	20												
	10												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-		20.2
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	29.
Percent Change from Prior Year	_	-	· · · · · · · · · · · · · · · · ·	_	-		-	-	_	-	_	_	-329





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence

%		 	 	 	 	 	
%				 	 	 	
%		 		 	 	 	
0		 	 	 	 	 	
0Feb		 	 	 	 	 Jan	
0Feb	Mar	 	 		 	 Jan	Fe

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence

200												
150												
100												•••••
50												************
Feb						Aug '17					Jan	Feb
'17						'17						'18
-	-	-	-	-	-	-	-	-	-	-	-	101
-	- -	- - -	- -	-	-	- -	-	-	-	-	-	101



Active

Sold

Pending

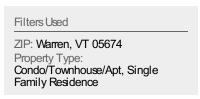


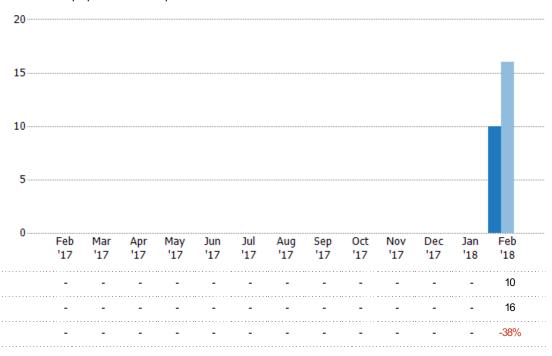


/ermontRealtors®

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.





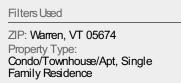
New Pending Sales Volume

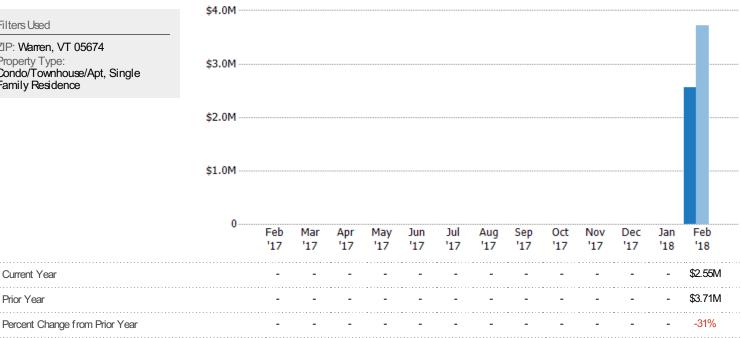
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.



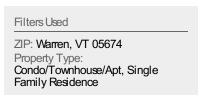


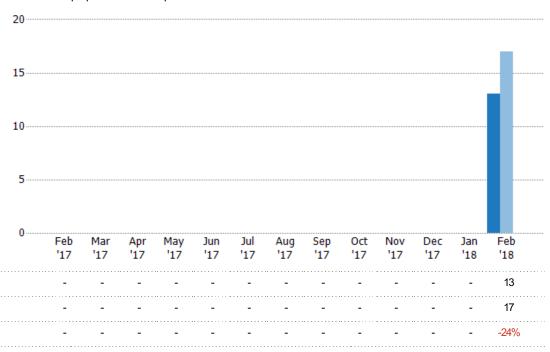
Current Year



Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





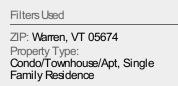
Pending Sales Volume

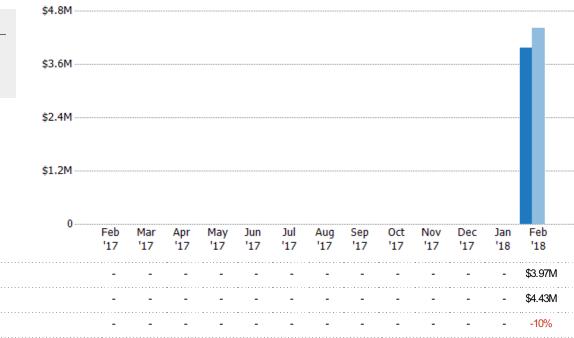
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





Current Year

Percent Change from Prior Year

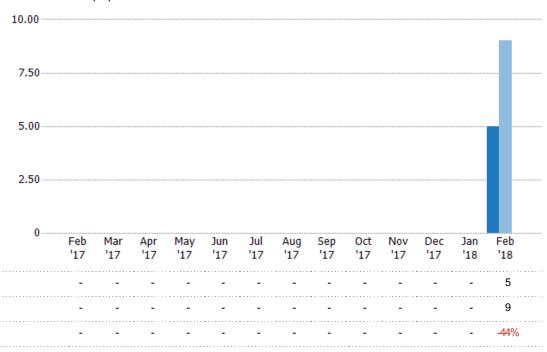




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.





Closed Sales Volume

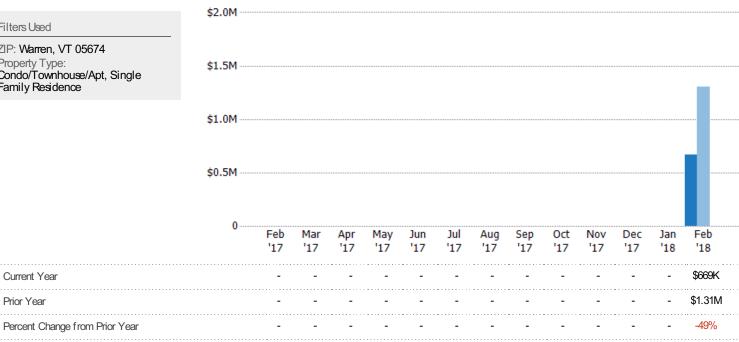
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence





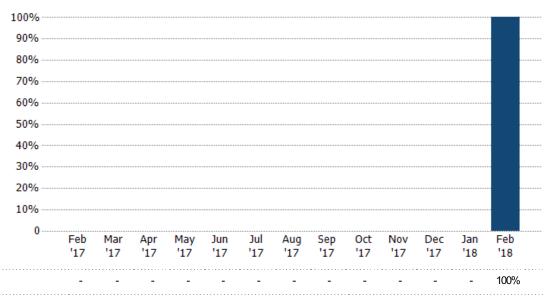


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Condo/Townhouse

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

200K	 										
150K	 										
100K	 										
\$50K	 										•••••
0											
0											
0	 Apr '17	May '17	Jun '17 -	Jul '17 -	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18 \$134k
0	 Apr '17		Jun '17 -	Jul '17 -	Aug '17 -	Sep '17	Oct '17 -	Nov '17	Dec '17	Jan '18	Feb '18 \$134k



Current Year
Prior Year

Percent Change from Prior Year





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Warren, VT 05674 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$200K	 		 	 	 			
\$150K	 		 	 	 			
\$100K	 		 					
\$50K	 		 	 	 			**********
0	 		 	 	 			
0 Feb '17		May '17				Dec	Jan	Feb '18
Feb						Dec	Jan	Feb
Feb						Dec	Jan	Feb '18

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg List Price

Percent Change from Prior Year

Current Year
Prior Year

\$200K												
\$150K												
\$100K												
\$50K												
_												
Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
-	-	-	-	-	-	-	-	-	-	-	-	\$151K
- - -	- -	- -	-	-	- -	- -	- -	- 	- -	- -	- -	\$151K \$134K



Avg List Price

Avg Sales Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

.UUK	 								
.50K	 		 						
.00K	 •••••		 				 		••••••
50K	 •••••		 				 		
0	 		 				 		
0	 		 				 		
0	 		 	Aug '17		0ct '17	 		Feb
0	 	May '17	 Jul '17	Aug '17	Sep '17	0ct '17	 	Jan '18	Feb '18

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg Est Value

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price

150K									
100K									
\$50K	 							 	
0		May '17							
0		May '17	Jun '17	Jul '17		Sep '17	0ct '17		Feb
0		May '17	Jun '17	Jul '17 -	Aug '17 -	Sep '17	0ct '17		Feb '18



Avg Est Value

Avg Sales Price





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$200K												
\$150K												
\$100K												
\$50K												
_			May '17									
'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	
- -	- 	- - -	-	- 	- 	- 	- -	- 	- - -	- 	- 	\$0 \$110K
-	-	-	-	-	-	-	-		-	-		100%



