

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

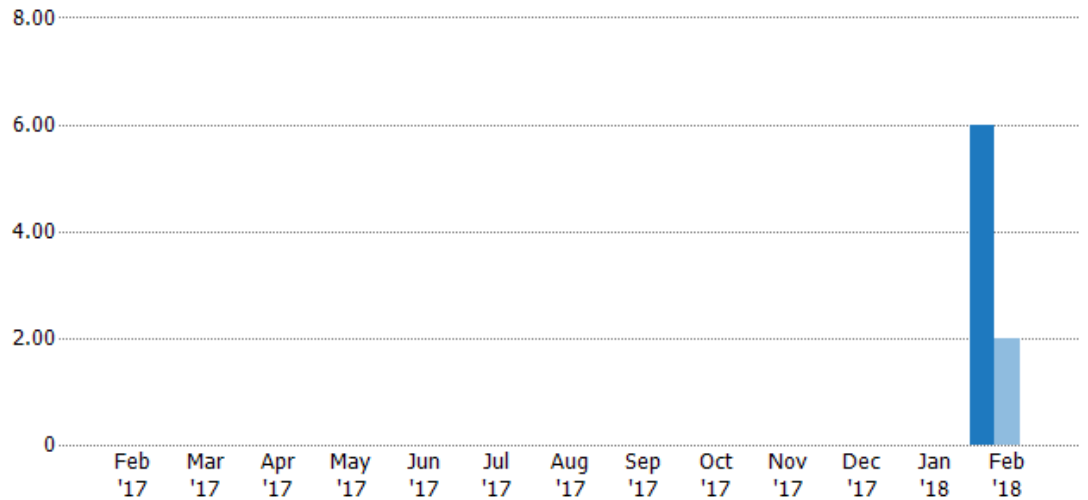
Key Metrics	Feb 2018	Feb 2017	+ / -	YTD 2018	YTD 2017	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	6	2	+200%	6	2	+200%
New Listing Volume	\$4,643,000	\$1,180,000	+293.5%	\$4,643,000	\$1,180,000	+293.5%
Active Listing Count	29	49	-40.8%	29	49	-40.8%
Active Listing Volume	\$17,747,899	\$24,829,000	-28.5%	\$17,747,899	\$24,829,000	-28.5%
Average Listing Price	\$611,997	\$506,714	+20.8%	\$611,997	\$506,714	+20.8%
Median Listing Price	\$435,000	\$385,000	+13%	\$435,000	\$385,000	+13%
Median Days in RPR	221	260	-15%	221	260	-15%
Months of Inventory	—	—	—	7.3	—	—
Absorption Rate	—	—	+—	13.79%	—	—
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	4	+—	4	4	+—
New Pending Sales Volume	\$2,234,000	\$1,632,000	+36.9%	\$2,234,000	\$1,632,000	+36.9%
Pending Sales Count	4	5	-20%	4	5	-20%
Pending Sales Volume	\$1,732,000	\$1,933,000	-10.4%	\$1,732,000	\$1,933,000	-10.4%
Closed Sales Count	2	4	-50%	2	4	-50%
Closed Sales Volume	\$1,090,000	\$1,869,000	-41.7%	\$1,090,000	\$1,869,000	-41.7%
Average Sales Price	\$545,000	\$467,250	+16.6%	\$545,000	\$467,250	+16.6%
Median Sales Price	\$545,000	\$457,500	+19.1%	\$545,000	\$457,500	+19.1%

## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



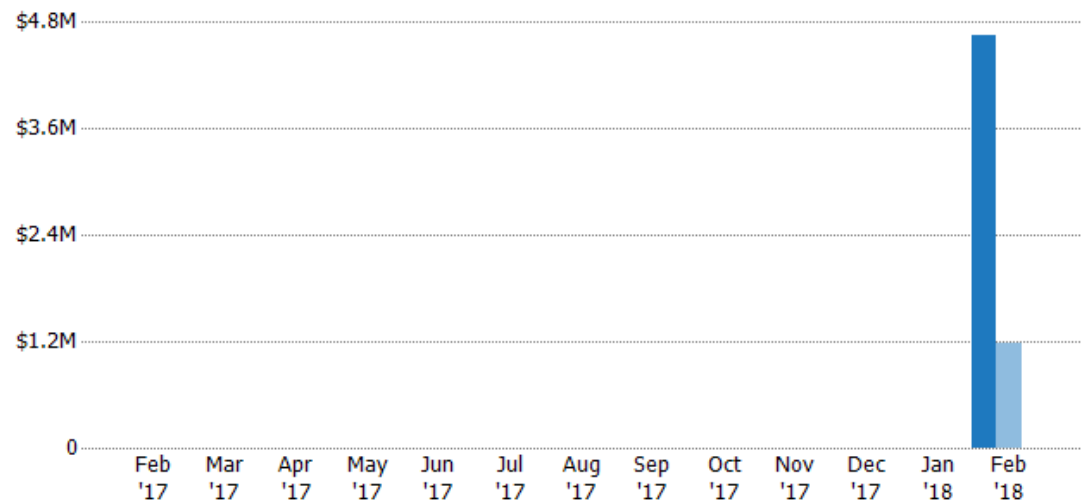
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	6
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	2
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	200%

## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



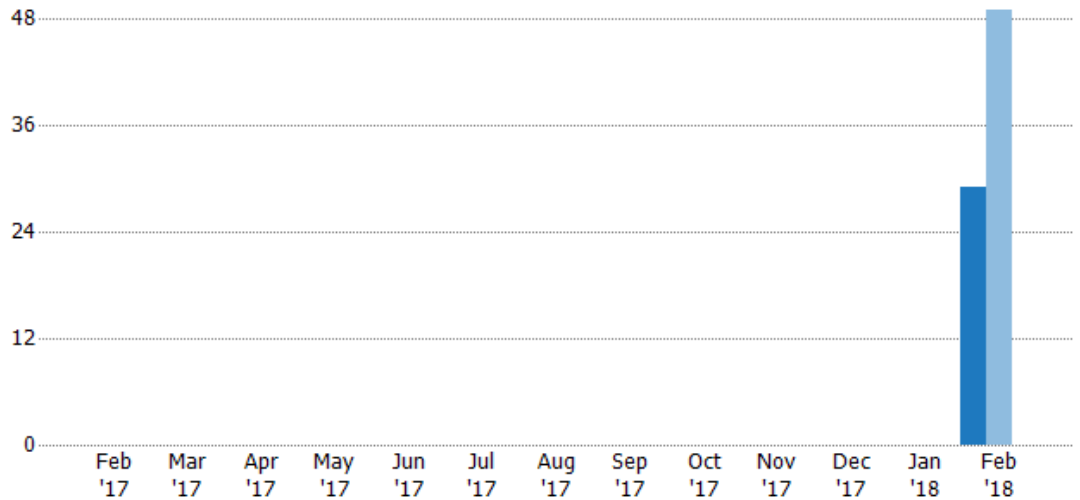
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$4.64M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$1.18M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	293%

## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



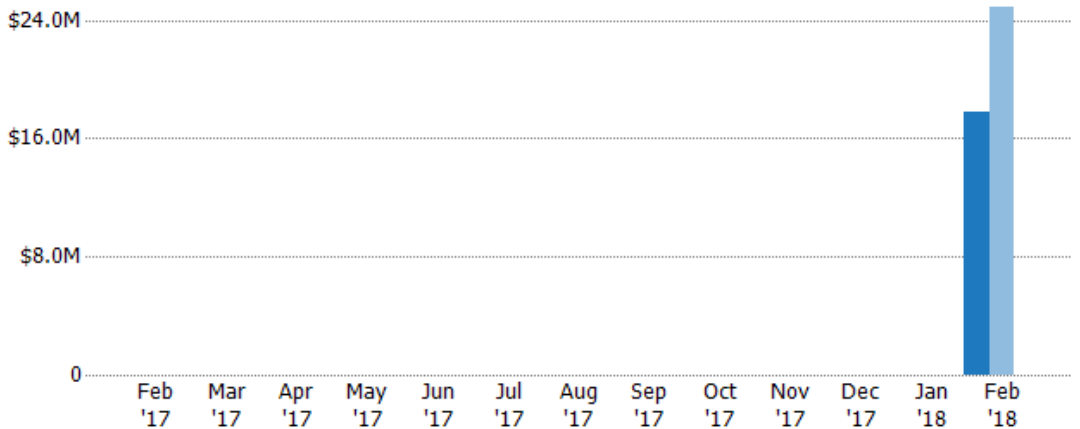
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	29
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	49
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-41%

## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$17.7M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$24.8M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-29%

## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

\$700K

\$525K

\$350K

\$175K

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
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Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$612K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$507K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	21%

## Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

\$500K

\$375K

\$250K

\$125K

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
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Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$435K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$385K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	13%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

\$700K

\$525K

\$350K

\$175K

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
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Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$389K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$612K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	157%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

\$500K

\$375K

\$250K

\$125K

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
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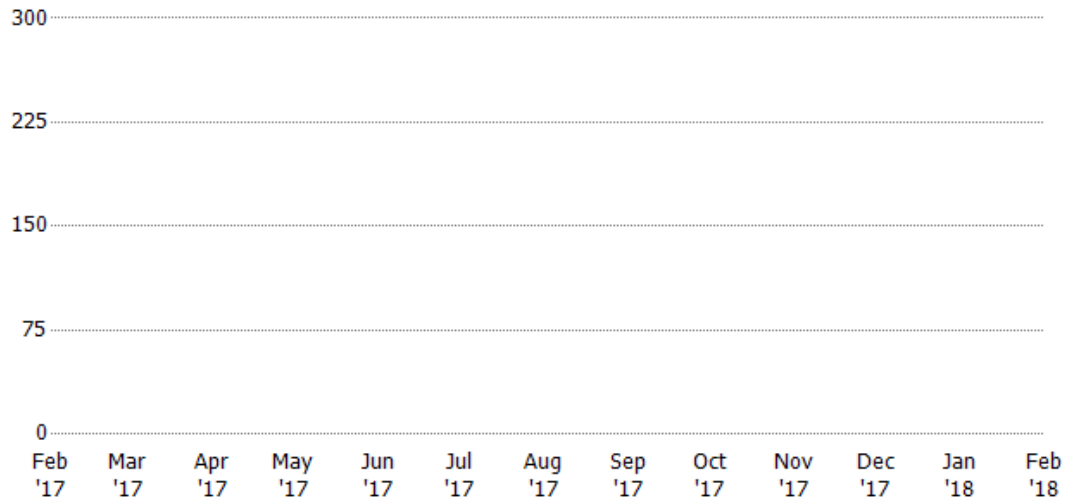
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$355K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$435K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	123%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



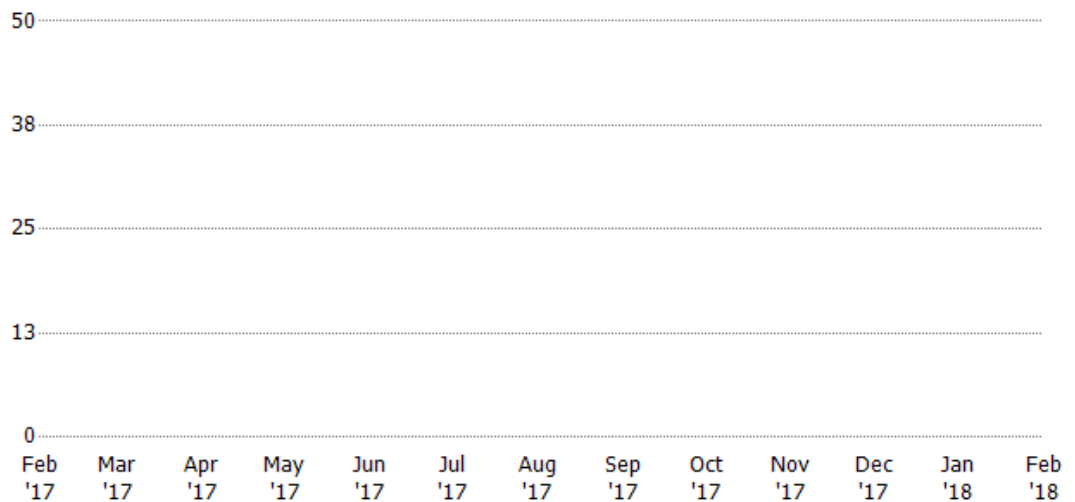
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	221
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	260
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-15%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



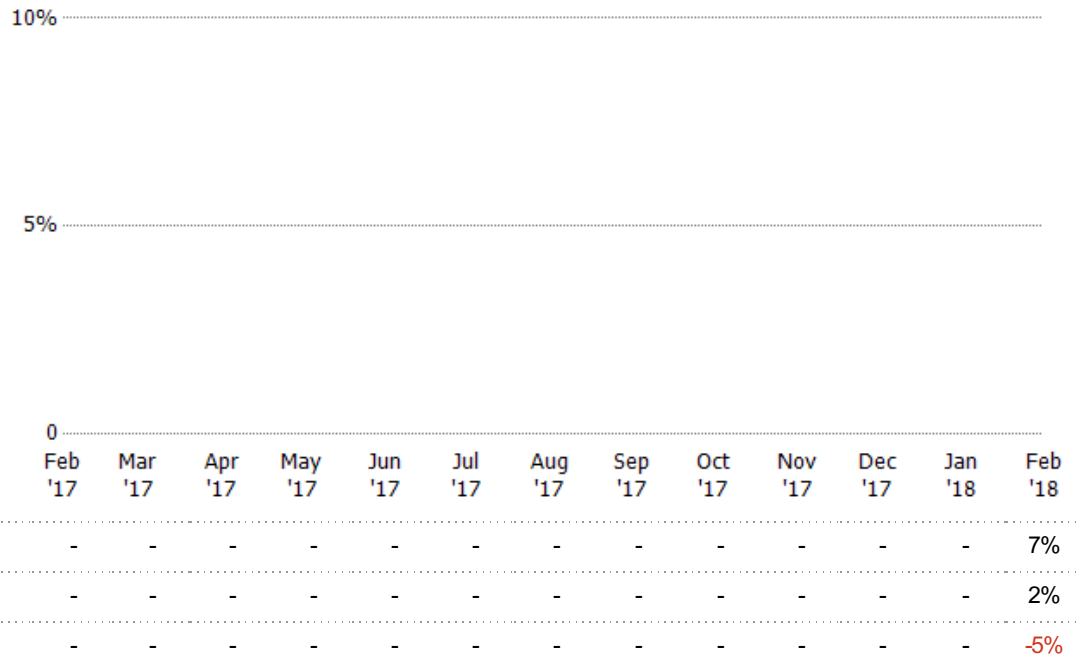
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	14.5
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	49
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-70%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

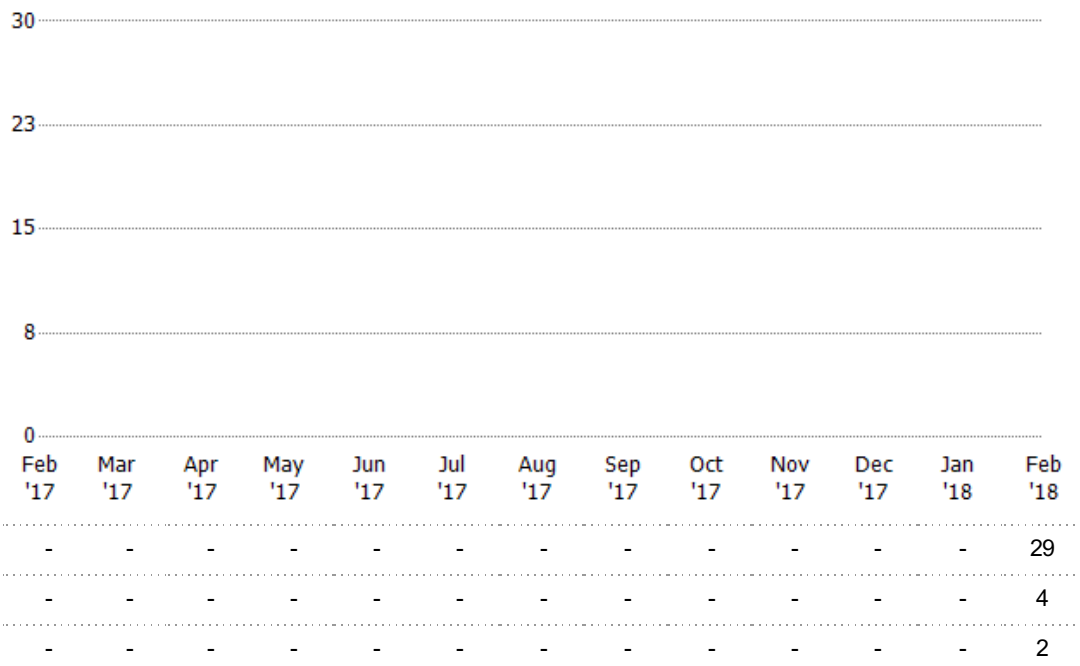


## Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

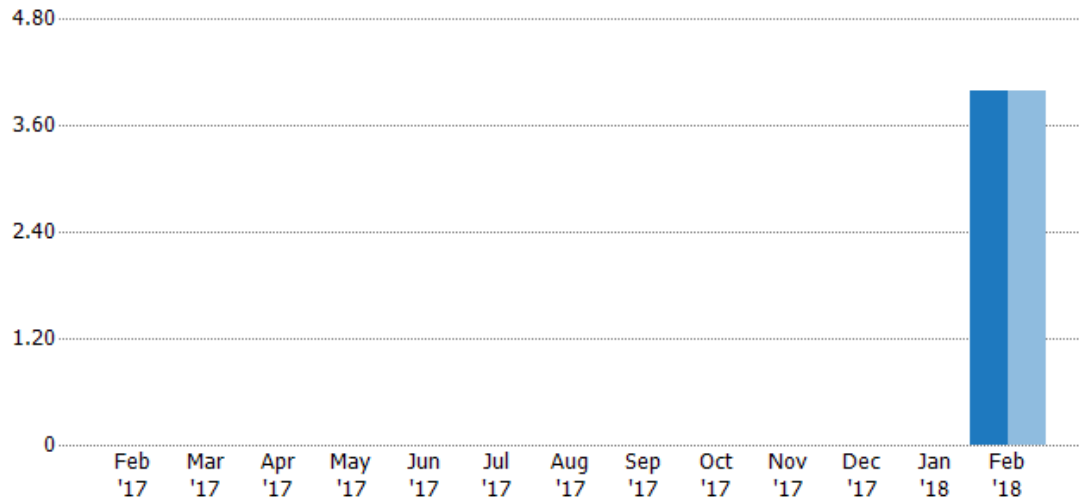


## New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



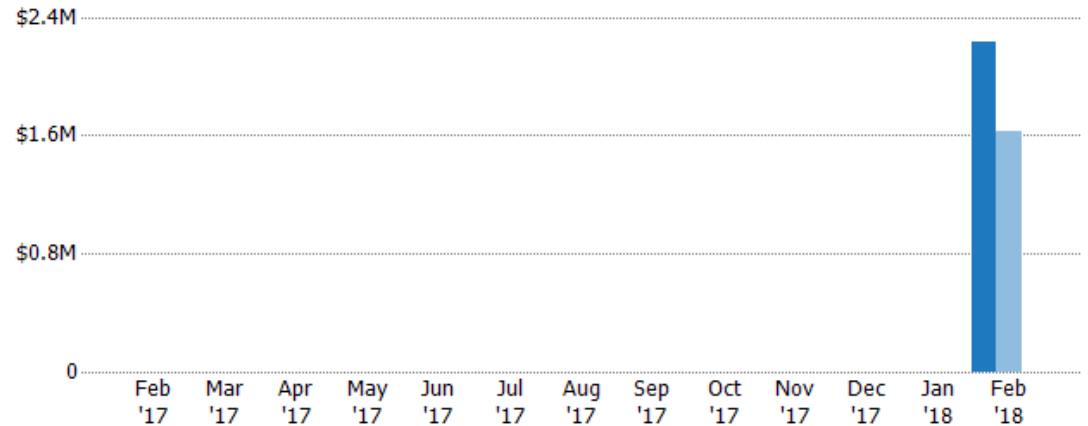
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	4
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	4
PriorExtra Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-

## New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$2.23M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$1.63M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	37%

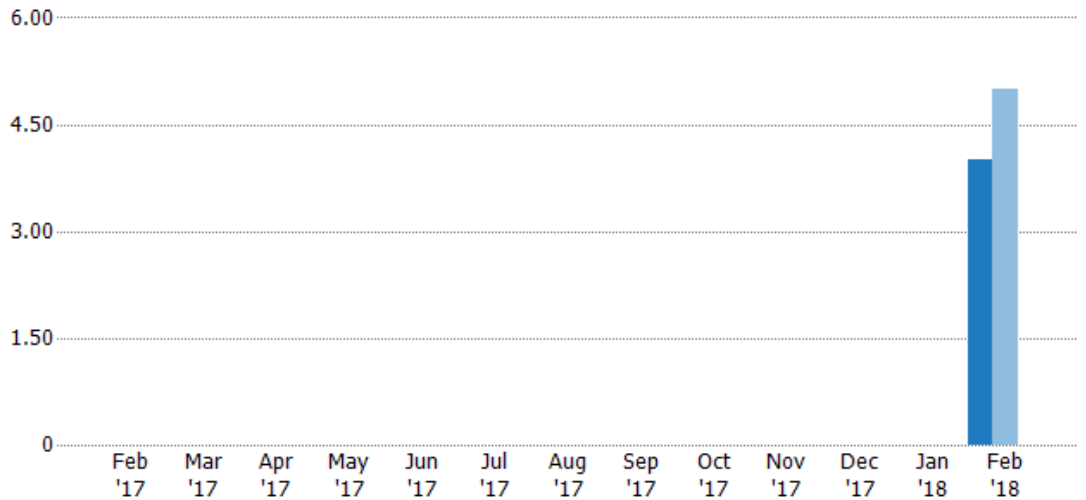


## Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



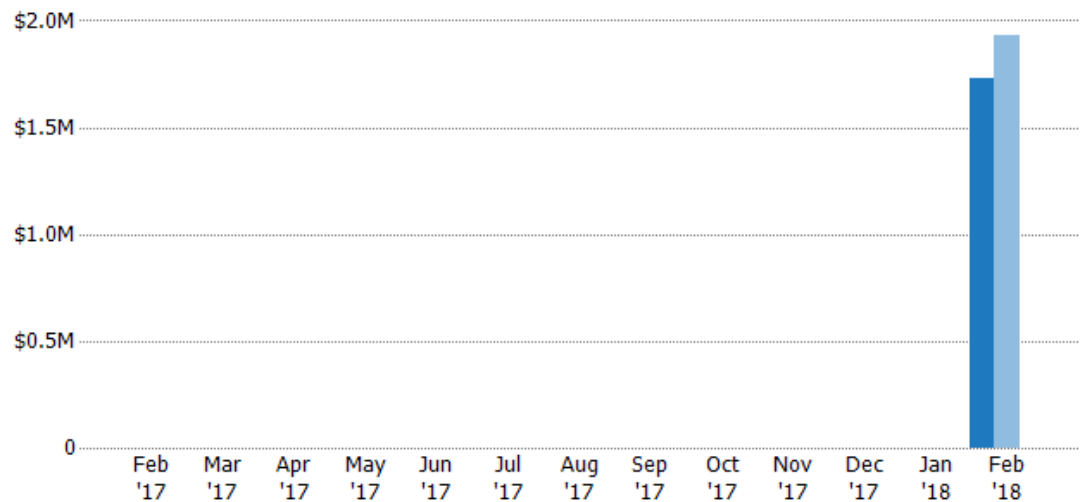
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	4
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	5
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-20%

## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



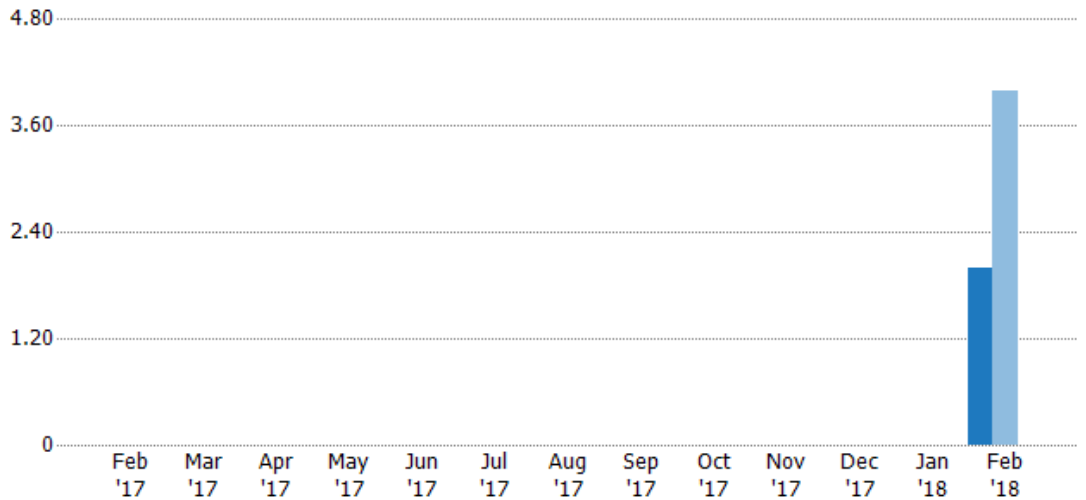
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$1.73M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$1.93M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-10%

## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



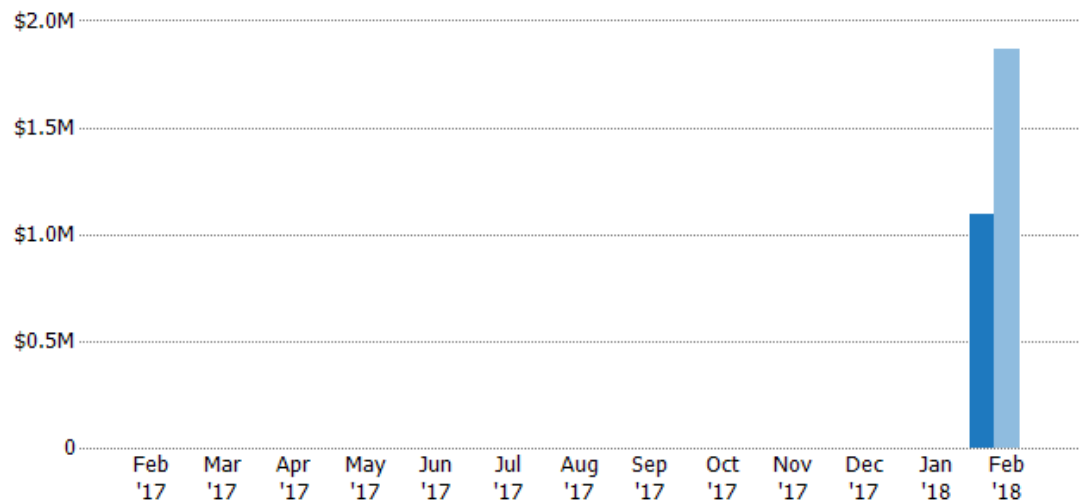
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	2
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	4
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-50%

## Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



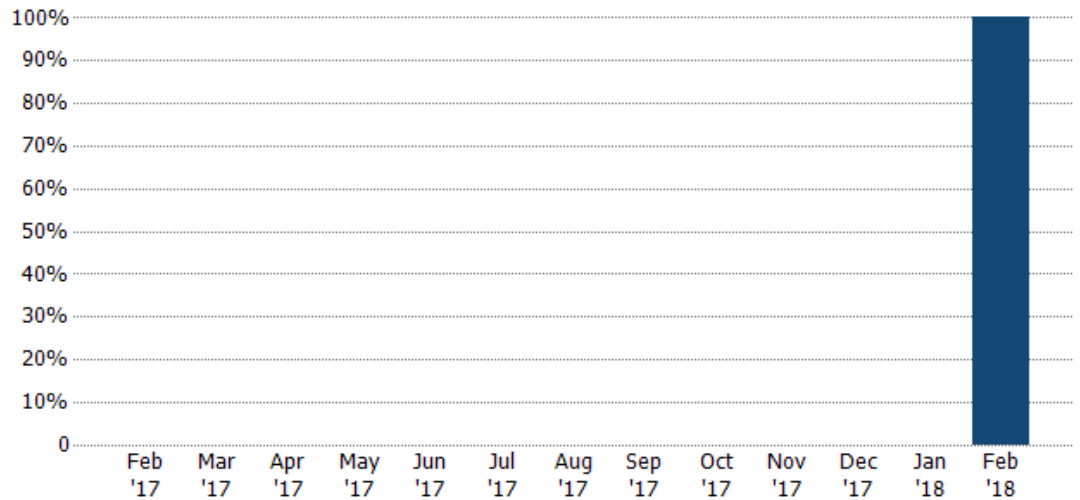
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$1.09M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$1.87M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-42%

## Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



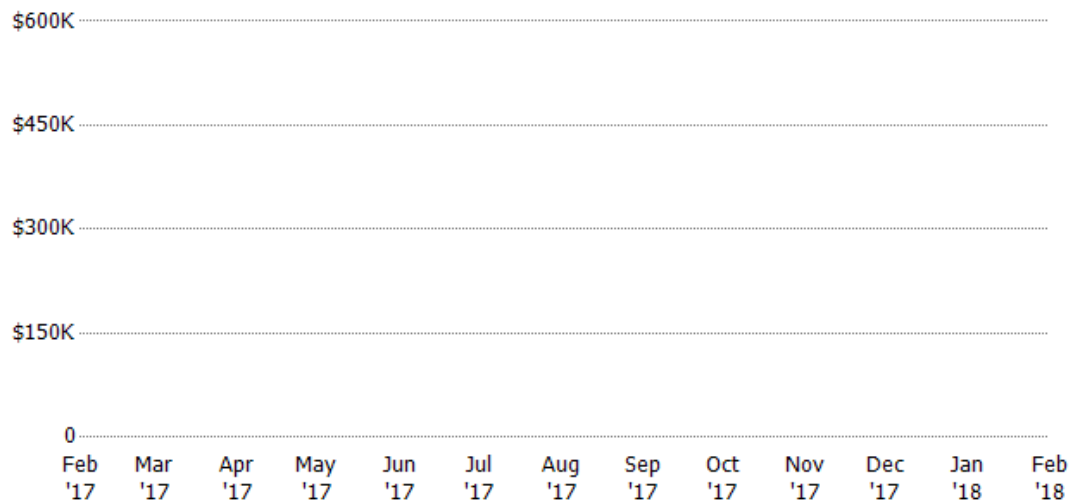
Condo/Townhouse

## Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year

Prior Year

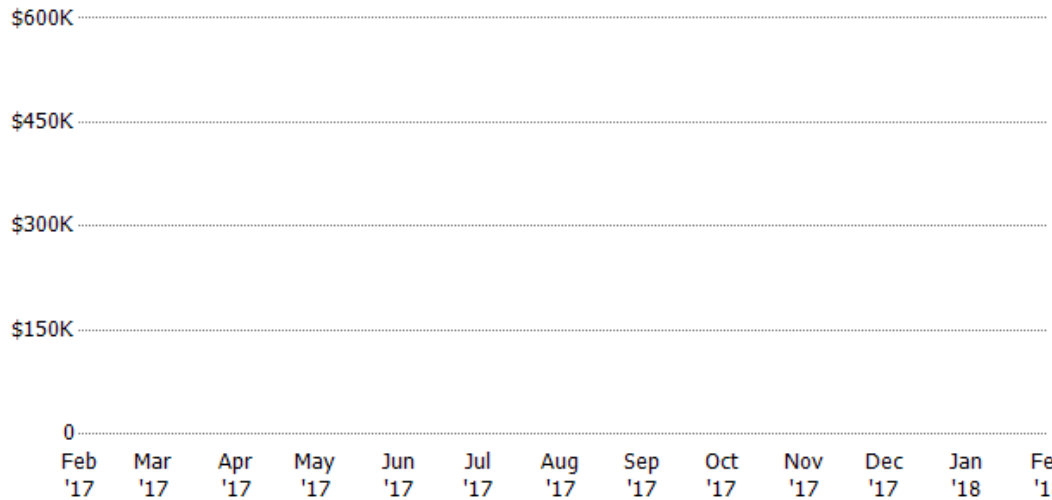
Percent Change from Prior Year

## Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



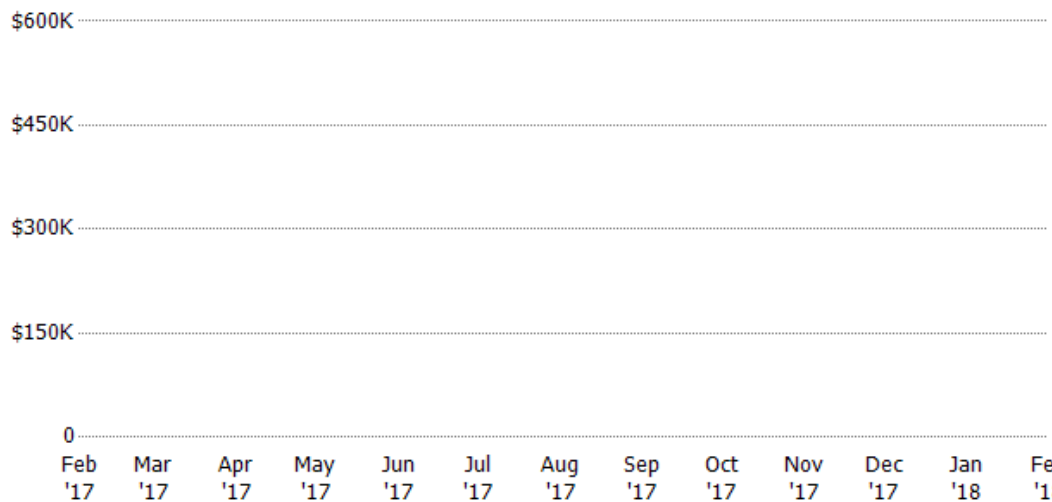
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$545K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$458K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	19%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



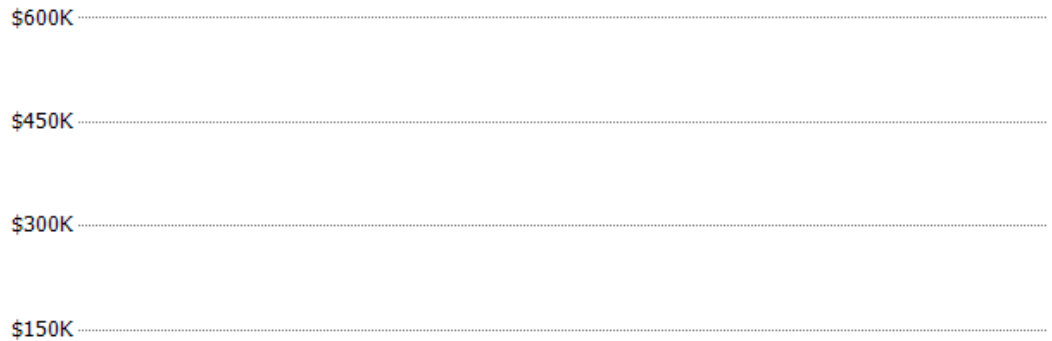
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	-	\$570K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	-	\$545K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	-	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



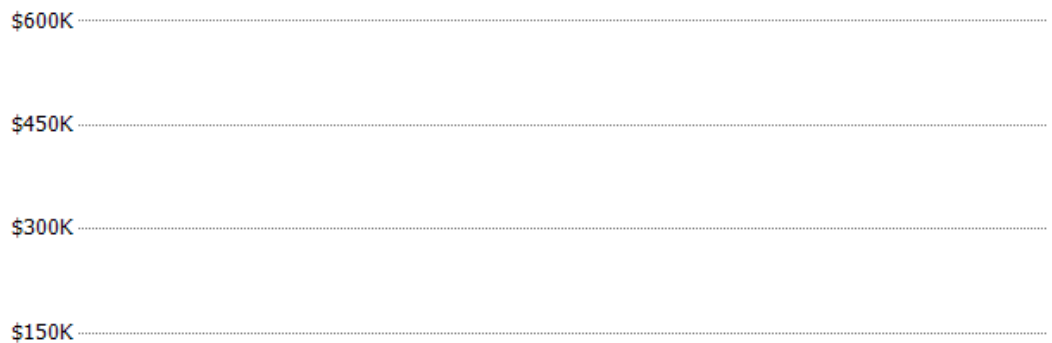
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$570K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$545K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	-	96%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$0
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$570K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

\$600K

\$450K

\$300K

\$150K

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
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Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$0
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$570K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	100%