

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Feb 2017	Feb 2018	Key Metrics
						Listing Activity Charts Metrics
+60%	5	8	+60%	5	8	New Listing Count
+83.1%	\$1,154,900	\$2,114,399	+83.1%	\$1,154,900	\$2,114,399	New Listing Volume
-56.9%	65	28	-56.9%	65	28	Active Listing Count
-44.7%	\$20,255,498	\$11,208,999	-44.7%	\$20,255,498	\$11,208,999	Active Listing Volume
+28.5%	\$311,623	\$400,321	+28.5%	\$311,623	\$400,321	Average Listing Price
+29%	\$250,000	\$322,500	+29%	\$250,000	\$322,500	Median Listing Price
-35.6%	271	174.5	-35.6%	271	174.5	Median Daysin RPR
+29.2%	10.8	14	-	_	_	Months of Inventory
-2.1%	9.23%	7.14%	+_		_	Absorption Rate
						Sales Activity Charts Metrics
+20%	5	6	+20%	5	6	New Pending Sales Count
+77.9%	\$1,409,999	\$2,508,800	+77.9%	\$1,409,999	\$2,508,800	New Pending Sales Volume
-9.1%	11	10	-9.1%	11	10	Pending Sales Count
+31.1%	\$3,144,899	\$4,123,600	+31.1%	\$3,144,899	\$4,123,600	Pending Sales Volume
-50%	2	1	-50%	2	1	Closed Sales Count
-70.8%	\$640,000	\$187,000	-70.8%	\$640,000	\$187,000	Closed Sales Volume
-41.6%	\$320,000	\$187,000	-41.6%	\$320,000	\$187,000	Average Sales Price
-41.6%	\$320,000	\$187,000	-41.6%	\$320,000	\$187,000	Median Sales Price



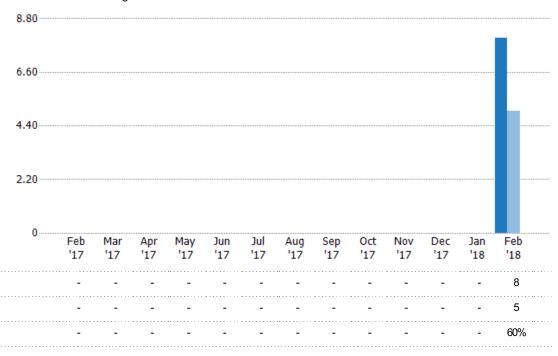




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

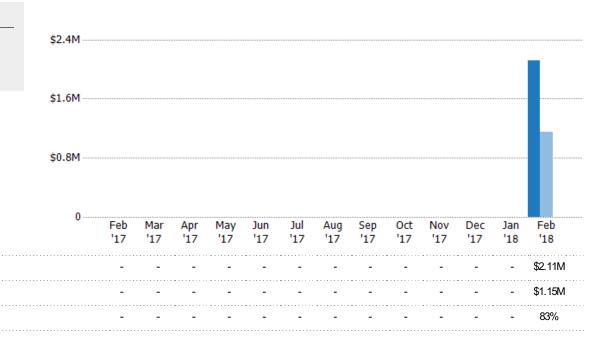
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Eilters Used
ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

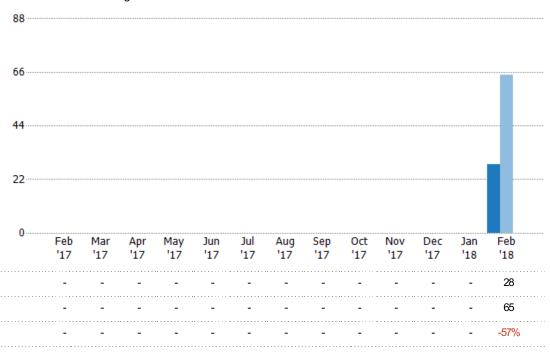




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

Percent Change from Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.



Current Year

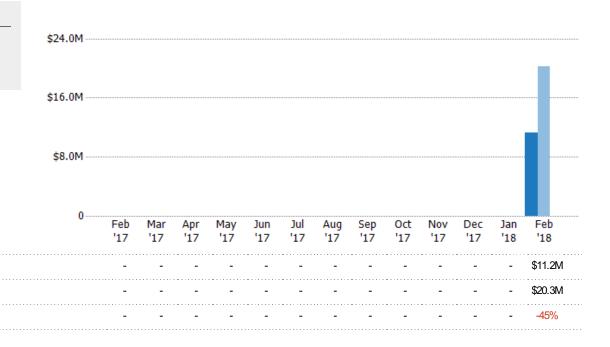
Percent Change from Prior Year

Prior Year

Current Year

Prior Year

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence







28%



Market Data Report

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$375K	 	 		 					
\$250K ······	 	 		 					
\$125K		 							
0	 	 		 					
0	 			 					
0	 	 	Jul '17	 Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K									
3200K									
									•••••
100K	 						 		
_							 		
0		1	21	A	Con	Oct			
0Feb Mar / '17 '17		Jun '17	Jul '17	Aug '17	Sep '17	0ct '17		Jan	Fel
		Jun '17 -	Jul '17 -	Aug '17	Sep '17 -	0ct '17 -		Jan	Fel '18



Current Year
Prior Year

Percent Change from Prior Year





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

375K	 	 	 	 	 	
250K	 	 	 	 	 	
125K	 	 	 	 	 	
0	 	 	 		 	
0			 		 	
0 Feb	 	 	 		 	Feb
0 Feb	 	 	 		 Dec '17 -	 Feb '18 \$382k

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Avg Est Value

Avg Listing Price

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

\$300K	 	 	 	 	 	
\$200K	 	 	 	 	 	
\$100K		 				
7						
0	 	 	 	 	 	
0	 		 	 	 	
0	 	 	 	 	 	 Feb '18
0	 	 	 	 	 	 Feb



Median Est Value

Median Listing Price

Med Listing Price as a $\%\,\mathrm{of}\,$ Med Est Value





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	300												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	175
Prior Year	-	-	_	-	_	-	-	-	-	-	-	-	271
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-36%

Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	30												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	23												
	15												
	8												
	0												
	Feb '17	Mar '17	Apr '17	May '17		Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	7
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	13





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%

10%

%

0												
Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
-	-	-	-	-	-		-	-	-		-	14%
-	-	-	-	-	-	-	-	-		-	-	8%
_	_	_	_		_	_	-	_	-	_	_	-7%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence 23

15

8------

0												
	Mar '17		May '17									Feb '18
 -	-	-	-	-	-	-	-	-	-	-	-	28
 -	-	-	-	-	-	-	-	-	-	-	-	10
 -	-	-	-	-	-	-	-	-	-	-	-	1



Active Pending

Sold

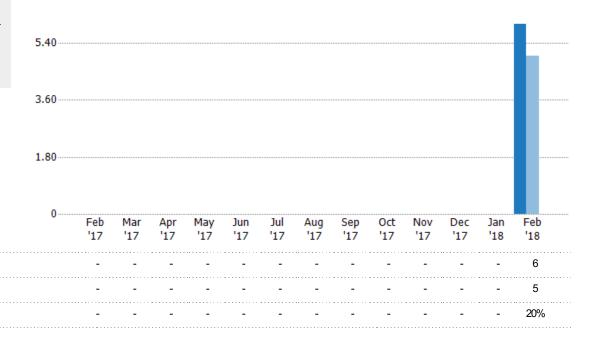




New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Pending Sales Volume

Percent Change from Prior Year

Current Year

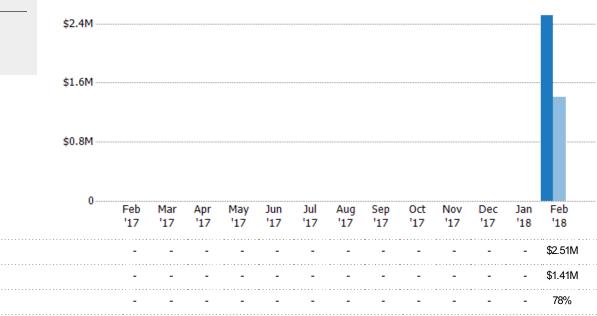
Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

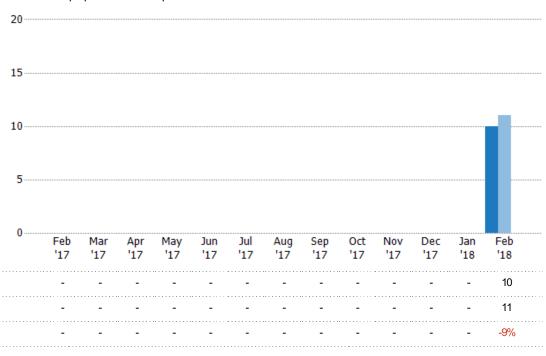




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pending Sales Volume

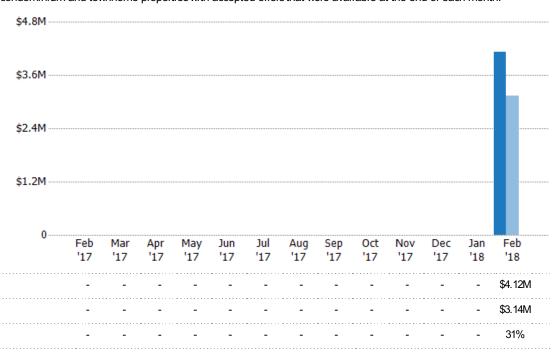
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Closed Sales

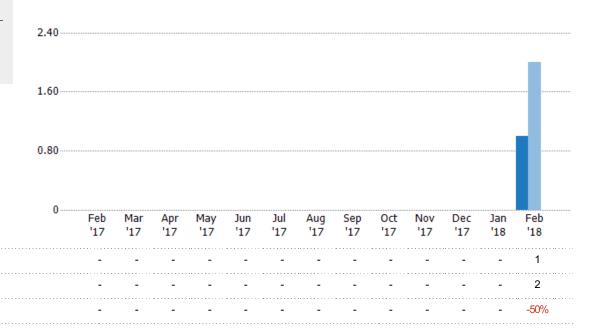
The total number of single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Morrisville, VT 05661

Current Year

Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence

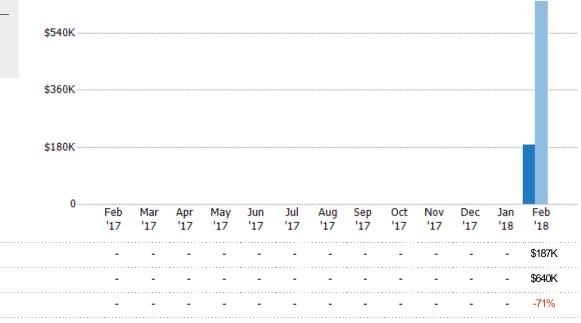


Closed Sales Volume

Percent Change from Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



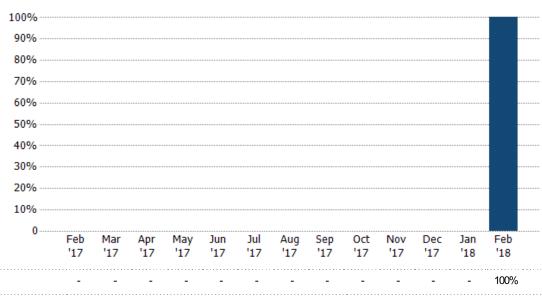


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$400K \$300K \$200K \$100K Feb Apr May Jun Jul Aug Sep Dec Jan Feb '17 '17 '17 '17 '17 '18 '18 \$187K \$320K



Current Year

Percent Change from Prior Year





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$400K	 		 	 	 	 	**********
\$300K	 		 	 	 	 	
\$200K	 		 	 	 	 	
\$100K	 		 	 	 	 	**********
0 Feb '17		May '17					Feb '18

Current Year	-	-	-	-	-	-	-	-	-	-	-	- \$18	87K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	- \$3	20K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	4:	2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Morrisville, VT 05661

Property Type: Condo/Townhouse/Apt, Single Family Residence

\$225K	 										
\$150K	 										
\$75K	 										
_		May									Feb
_		May '17		Jul '17		Sep '17	0ct '17	Nov '17	Dec '17		Feb '18
_	Apr '17	May '17	Jun '17 -	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

300K												
225K												
3150K												
\$75K												
0 Feb	Mar '17	Apr '17		Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
0 Feb	Mar '17	Apr '17	May '17	Jun '17 -	Jul '17 -	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18 \$215K
0 Feb	Mar '17	Apr '17	May '17	Jun '17 -	Jul '17 -	Aug '17	Sep '17 -	Oct '17 -	Nov '17	Dec '17	Jan '18	Feb '18 \$215K

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median List Price

Median Sales Price

ZIP: Momisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$300K \$225K \$150K \$75K 0 Feb Apr May Jun Jul Aug Sep 0ct Νον Dec Jan Feb Mar '17 '17 \$0 \$215K 100%







Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$300K ·····												
\$225K												
\$150K												
\$75K												
_												
Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	'17	Sep '17	17'	'17	Dec '17	Jan '18	Feb '18
-	-	-	-	-	-	_	-	-	-	-	-	\$0
-	-	-	-	-	-	-	-	-	-	-	-	\$215K
-	-	-	-	-	-	-	-	-	-	-	-	100%



