

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2018	Feb 2017	+/-	YTD 2018	YTD 2017	+/-
Listing Activity Charts Metrics						
New Listing Count	1	4	-75%	1	4	-75%
New Listing Volume	\$84,000	\$602,150	-86%	\$84,000	\$602,150	-86%
Active Listing Count	39	41	-4.9%	39	41	-4.9%
Active Listing Volume	\$9,999,800	\$6,634,150	+50.7%	\$9,999,800	\$6,634,150	+50.7%
Average Listing Price	\$256,405	\$161,809	+58.5%	\$256,405	\$161,809	+58.5%
Median Listing Price	\$164,800	\$145,900	+13%	\$164,800	\$145,900	+13%
Median Days in RPR	204	167	+22.2%	204	_	_
Months of Inventory	_	_	-	_	_	_
Absorption Rate	_	_	-	_	_	_
Sales Activity Charts Metrics						
New Pending Sales Count	4	3	+33.3%	4	3	+33.3%
New Pending Sales Volume	\$756,900	\$297,500	+154.4%	\$756,900	\$297,500	+154.4%
Pending Sales Count	7	7	+	7	7	+
Pending Sales Volume	\$1,151,300	\$925,800	+24.4%	\$1,151,300	\$925,800	+24.4%
Closed Sales Count	1	-	-	1	-	_
Closed Sales Volume	\$180,000	-	-	\$180,000	-	_
Average Sales Price	\$180,000	-	-	\$180,000	-	-
Median Sales Price	\$180,000	-	-	\$180,000	-	-





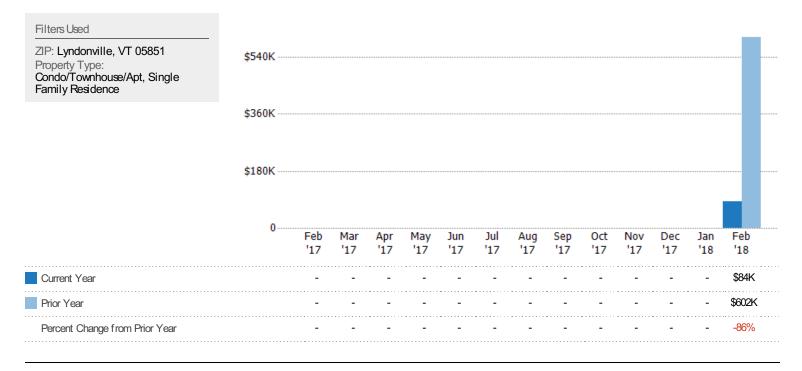
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used	4.80														
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	3.60														
	2.40														
	1.20														
	0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	1	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	4	
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-75%	

New Listing Volume

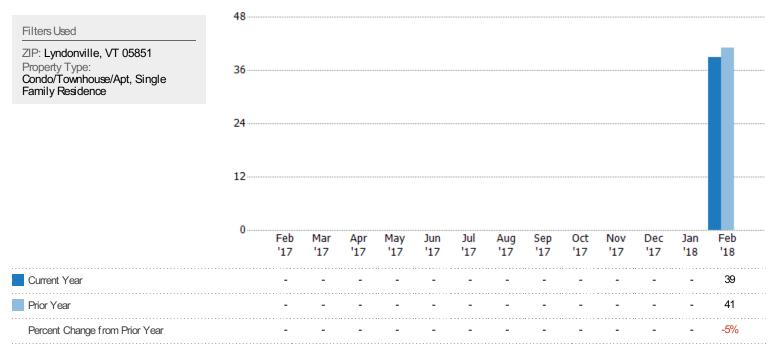
The sum of the listing price of single-family, condominium and townhome listings that were added each month.





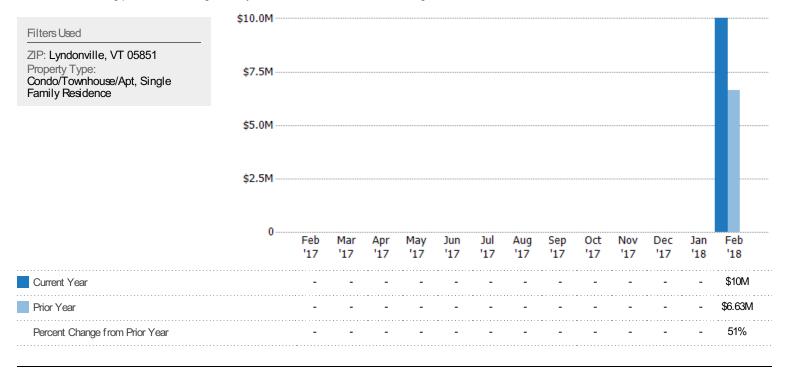
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

	\$300K ·····												
Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	0 Feb	Mar	Apr	May	Jun	Jul			Oct	Nov	Dec	Jan	Feb
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17					Feb '18
Current Year			Apr '17	May '17	Jun '17	Jul '17 -			Oct	Nov	Dec	Jan	
Current Year Prior Year			Apr '17 -	May '17	Jun '17 -	Jul '17 -			Oct	Nov	Dec	Jan	'18
			Apr '17 - -	May '17 -	Jun '17 - -	Jul '17 - -			Oct	Nov	Dec	Jan	'18 \$256K

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	13%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$146K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$165K
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
	\$50K												
	\$100K												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
Filters Used	\$200K ······												





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

	\$300K ······												
Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$291K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$256K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	88%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$200K ······												
Filters Used													
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0		-		_		-					_	
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value		-	-	-	-		-	-	-	_	-		
													\$181K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$181K \$165K
Median Listing Price Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-			-	





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Property Type: Condo/Townhouse/Apt, Single Family Residence													
	150												
	75												
	0												
	0 Feb '17	Mar '17	Apr '17	Мау '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year		Mar '17	Apr '17	May '17	Jun '17	Jul '17 -	Aug '17 -	Sep '17	0ct '17				
Current Year Prior Year		Mar '17 -	Apr '17 -	May '17 -	Jun '17 -	Jul '17 -	Aug '17 -	Sep '17	0ct '17 -				'18

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Current Year Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	8.2
Current Year													
	_	_		-	-	-	-	-	-	-	-	-	39
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
	10												
	20												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												





Absorption Rate

The percentage of inventory sold per month.

Filters Used	15%												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	10%												
	5%												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	3%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	12%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	10%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

	40												
Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												
	20												
	10												
	0 Feb	Mar	Apr	May			Διισ			Nov	Dec	Jan	Feb
	'17	'17	'17	'17	'17	'17	Aug '17	'17	'17	'17	'17	'18	'18
Active	-	-	-	-	-	-	-	-	-	-	-	-	39
Pending	-	-	-	-	-	-	-	-	-	-	-	-	7
Sold	-	-	-	-	-	-	-	-	-	-	-	-	1





New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

4.80													
3.60													
2.40													
1.20													
0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
	-	-	-	-	-	-	-	-	-	-	-	-	4
	-	-	-	-	-	-	-	-	-	-	-	-	3
	-	-	-	-	-	-	-	-	-	-	-	-	33%
	3.60 2.40	3.60 2.40 1.20 0 Feb	3.60 2.40 1.20	3.60 2.40 1.20	3.60 2.40 1.20	3.60 2.40 1.20 0 Eab Mar Ann May Jun	3.60 2.40 1.20 0 Feb Mar Apr May Jun Jul	3.60 2.40 1.20 0 Eab Mar Anr May Jup Jul Aug	3.60 2.40 1.20 0 Eab Mar Any May Jup Jul Aug Sap	3.60 2.40 1.20	3.60 2.40 1.20 0 Eab Mar Arr May Jup Jul Aug Sep Oct Nay	3.60 2.40 1.20 0 Eab Mar Any May Jup Jul Aug Sap Oct Nov Day	3.60 2.40 1.20 0 Eab Mar Arr May Jup Jul Aug Sop Oct Nay Dec Jap

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used	\$800K ······													
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$600K													
	\$400K													
	\$200K													
	0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$757K
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$298K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	154%



Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used	8.00														
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	6.00														
	4.00														
	2.00														
	0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb	
		.17	.17	.17	.17	.17	.17	.17	.17	.17	.17		.18	'18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	7	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	7	
PriorExtra Year		-	-	-	-	-	-	-	-	-	-	-	-	-	

Pending Sales Volume

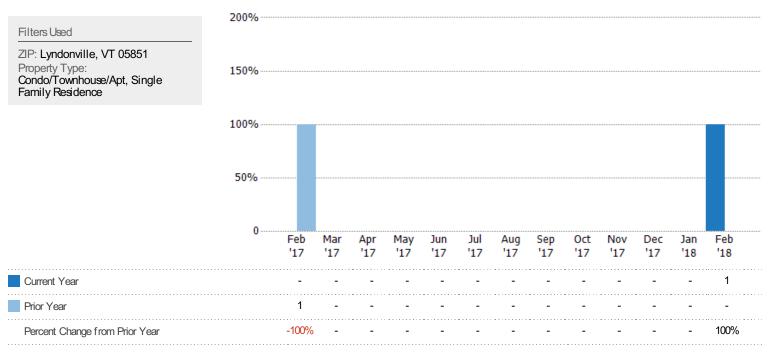
The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used	\$2.0M ······													
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$1.5M													
	\$1.0M													
	\$0.5M													
	0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$1.15M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$926K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	24%



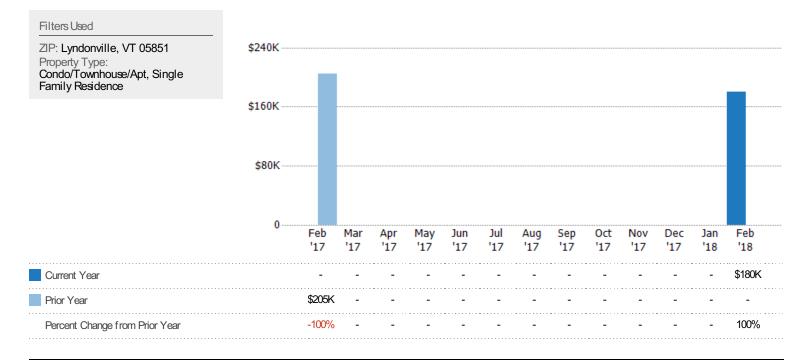
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.



Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.





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Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	100%	
	0	Feb '17			May '17				Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	
	0														
	10%														
	20%														
	30%														
	40%														
	50%														
Family Residence	60%														
Property Type: Condo/Townhouse/Apt, Single Family Residence	70%														
ZIP: Lyndonville, VT 05851 Property Type:	80%														
Filters Used	90%														
	100%														

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ······												
Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$180K
Prior Year	\$205ł	< -	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year		6 -83%		-50%	_33%	_17%	0	17%	33%	50%	67%	83%	100%





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ·····												
Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$180K
Prior Year	\$205K		-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-100%	-83%	-67%	-50%	-33%	-17%	0	17%	33%	50%	67%	83%	100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$200K ······												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$189K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$180K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	95%

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Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$200K												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K											,,	
	\$50K												
	0 Feb '17	Mar '17	Apr '17	May '17					0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$189K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$180K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	_	-	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

. _ _ _ . .

Filters Used	\$200K ······												
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$0
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$189K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	100%





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$200K ······												
Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Feb '17	Mar '17	Apr '17	May '17			Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$0
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$189K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	100%

