

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

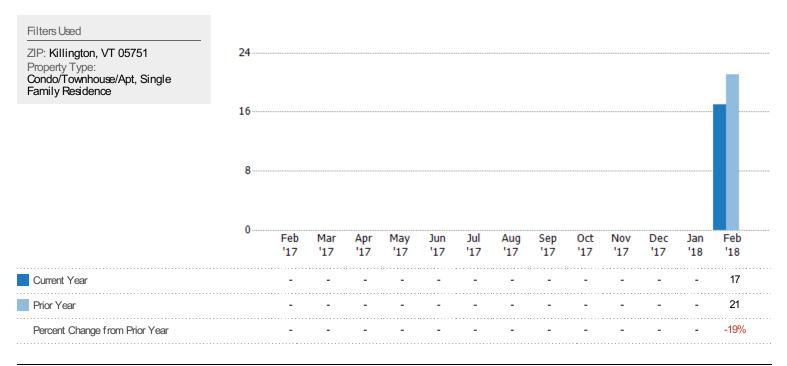
+/-	YTD 2017	YTD 2018	+/-	Feb 2017	Feb 2018	Key Metrics
						Listing Activity Charts Metrics
-19%	21	17	-19%	21	17	New Listing Count
+13.5%	\$5,589,700	\$6,344,700	+13.5%	\$5,589,700	\$6,344,700	New Listing Volume
-32%	128	87	-32%	128	87	Active Listing Count
-36.8%	\$38,216,891	\$24,140,600	-36.8%	\$38,216,891	\$24,140,600	Active Listing Volume
-7.1%	\$298,569	\$277,478	-7.1%	\$298,569	\$277,478	Average Listing Price
+4.3%	\$158,250	\$165,000	+4.3%	\$158,250	\$165,000	Median Listing Price
-14.8%	199.5	170	-14.8%	199.5	170	Median Days in RPR
-52.4%	18.3	8.7	-	_	-	Months of Inventory
+6%	5.47%	11.49%	+	_	-	Absorption Rate
						Sales Activity Charts Metrics
-33.3%	12	8	-33.3%	12	8	New Pending Sales Count
-41.6%	\$2,089,700	\$1,220,100	-41.6%	\$2,089,700	\$1,220,100	New Pending Sales Volume
+9.1%	11	12	+9.1%	11	12	Pending Sales Count
+32.1%	\$2,376,300	\$3,139,200	+32.1%	\$2,376,300	\$3,139,200	Pending Sales Volume
-40%	10	6	-40%	10	6	Closed Sales Count
-55.3%	\$1,681,000	\$751,500	-55.3%	\$1,681,000	\$751,500	Cloæd Sales Volume
-25.5%	\$168,100	\$125,250	-25.5%	\$168,100	\$125,250	Average Sales Price
+11.5%	\$104,000	\$116,000	+11.5%	\$104,000	\$116,000	Median Sales Price





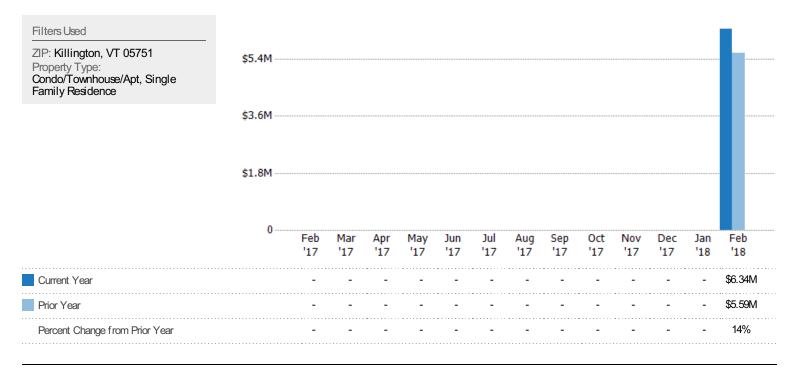
New Listings

The number of new single-family, condominium and townhome listings that were added each month.



New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.







Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used	200													
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	150													
	100													
	50													
	0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	87
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	128
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-32%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	\$40.0M													
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$30.0M													
	\$20.0M													
	\$10.0M													
	0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$24.1M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$38.2M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-37%



Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

	\$300K ······												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Feb	Mar	Apr	May	Jun	Jul		Sep	0ct	Nov	Dec	Jan	Feb
	'17	'17	'17	'17	'17	'17	Aug '17	'17	'17	'17	'17	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$277K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$299K
Percent Change from Prior Year	_	-	-	-	-	-	-	-	-	-	-	-	-7%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	4%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$158K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$165K
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
	\$100K \$50K												
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
Filters Used	\$200K												





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used	\$500K												
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0 Feb '17	Mar '17	Apr '17	May '17			Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$418K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$277K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	66%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$500K ······												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$405K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$165K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	41%





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	300												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
		1/			17		17				1/	10	10
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	170
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	200
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-15%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-62%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	25.6
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	9.67
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
	8												
Family Residence	15												
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	23												
Filters Used	50												



Absorption Rate

The percentage of inventory sold per month.

	15%												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	10%												
	5%												
	0							_			_		
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	10%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	4%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-6%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Eiltern Line d	90												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	68												
	45												
	23												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	87
Pending	-	-	-	-	-	-	-	-	-	-	-	-	12
Sold	-	-	-	-	-	-	-	-	-	-	-	-	6





New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used	20													
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	15													_
	10													
	5													
	0	Fab	Mar	Apr	Max	lus	1	Aug	Con	0.4	Neur	Doc	120	Fab
		Feb '17	17	'17	May '17	'17	'17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	8
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	12
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-33%

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used														
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$2.4M													
	\$1.6M													
	\$0.8M													
	0	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$1.22M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$2.09M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-42%





Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

	20													
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	15													
	10													
	10													
	5													
	0	Feb	Mar	Apr	May	lun	Jul	Δυσ	Son	Oct	Nov	Dec	Jan	Feb
		'17	'17	17	May '17	'17	'17	'17	Sep '17	'17	'17	'17	'18	'18
														40
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	12
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	11
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	9%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used	\$4.0M ······													
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$3.0M													
	\$2.0M													
	\$1.0M													
	0	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$3.14M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$2.38M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	32%





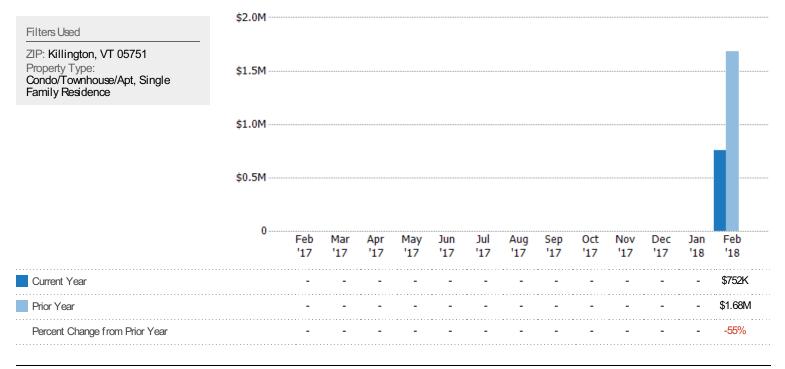
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used	20.00													
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	15.00													
	10.00													
	5.00													
	3.00													
	0	Feb	Mar	Apr	May	Jun		Aug	Sep	Oct	Nov	Dec	Jan	Feb
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	6
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	10
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-40%

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.



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Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Condo/Townhouse		-	-	-	-	-	-	-	-	-	-	-	-	100%	
	0	Feb '17	Mar '17		May '17					0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	
	2070														
	10%														
	20%														
	30%														
	40%														
	50%														
Family Residence	60%														
Property Type: Condo/Townhouse/Apt, Single Family Residence	70%														
ZIP: Killington, VT 05751 Property Type:	80%														
Filters Used	90%														
	100%														

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ······												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$125K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$168K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-25%





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$200K ······												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$116K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$104K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	12%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$200K ······												
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$131K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$125K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	96%





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

	\$200K ······											,	
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$123K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$116K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	_	-	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

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Filters Used	\$200K ······												
ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$0
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$131K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	100%

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Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$200K ······												
Filters Used ZIP: Killington, VT 05751 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Feb '17	Mar '17	Apr '17	May '17					0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$0
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$123K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	100%

