

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Feb 2017	Feb 2018	Key Metrics
						isting Activity Charts Metrics
-16.7%	12	10	-16.7%	12	10	New Listing Count
-26.8%	\$3,624,200	\$2,651,700	-26.8%	\$3,624,200	\$2,651,700	New Listing Volume
-20.7%	111	88	-20.7%	111	88	Active Listing Count
-11.5%	\$25,213,397	\$22,319,565	-11.5%	\$25,213,397	\$22,319,565	Active Listing Volume
+11.7%	\$227,148	\$253,631	+11.7%	\$227,148	\$253,631	Average Listing Price
+12.1%	\$164,900	\$184,900	+12.1%	\$164,900	\$184,900	Median Listing Price
-23.1%	238	183	-23.1%	238	183	Median Daysin RPR
+11%	15.9	17.6	-	_	_	Months of Inventory
-0.6%	6.31%	5.68%	+_		_	Absorption Rate
						Sales Activity Charts Metrics
+12.5%	8	9	+12.5%	8	9	New Pending Sales Count
+12.4%	\$1,454,800	\$1,635,400	+12.4%	\$1,454,800	\$1,635,400	New Pending Sales Volume
-26.3%	19	14	-26.3%	19	14	Pending Sales Count
-21.6%	\$3,006,500	\$2,356,800	-21.6%	\$3,006,500	\$2,356,800	Pending Sales Volume
+20%	5	6	+20%	5	6	Closed Sales Count
-30%	\$1,269,900	\$888,900	-30%	\$1,269,900	\$888,900	Closed Sales Volume
-41.7%	\$253,980	\$148,150	-41.7%	\$253,980	\$148,150	Average Sales Price
-49.6%	\$280,000	\$141,250	-49.6%	\$280,000	\$141,250	Median Sales Price



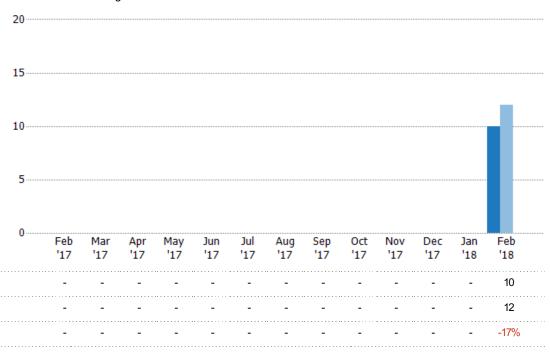




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

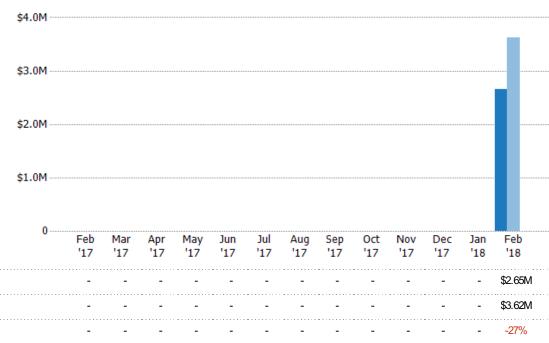
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

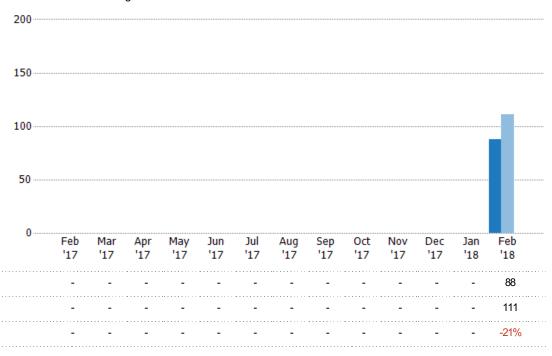




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





Active Listing Volume

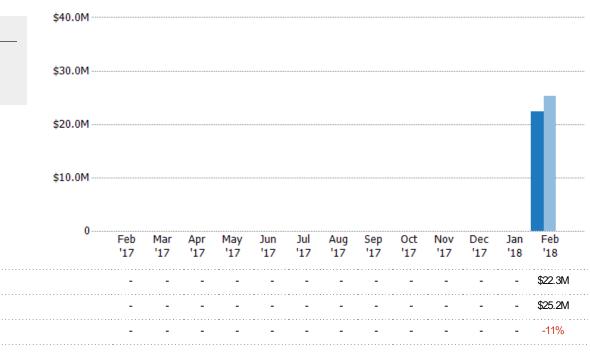
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

· · · · · · · · · · · · · · · · · · ·	•				•								
Filters Used	\$300K												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												•••••
	\$75K												
	0 Feb	Mar	Apr '17	May	Jun	Jul '17	Aug	Sep	0ct	Nov	Dec	Jan	Feb
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$254K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$227K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	12%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

\$200K

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$100K

\$50K

	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$185K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$165K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	12%







Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filtom I had	\$300K ······												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$225k
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$254k
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	113%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Listing Price as a $\%\,\mathrm{of}\,$ Med Est Value

\$200K												
\$150K												
\$100K												
\$50K												
Feb	Mar '17		May '17						Nov '17	Dec '17	Jan '18	Feb '18
		-	-	- -	- -	-	-					\$166K
-	-	- -	-	-	-	-	-	-	-	-	-	\$185K
-	-	-	-	-	-	-	-	-	-	-	-	112%



Median Est Value Median Listing Price





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used	300												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	,,,												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	183
	_	_	-	-	-	-	-	-	-	-	- -	-	238
Prior Year													

Months of Inventory

	20												
Filters Used													
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	15												
	10												•••••
	5												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Fe '1
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	9.7
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	18
Percent Change from Prior Year		-	-		-	-		-	-	-	-	-	-47





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%	

10%

5%

0													
Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	
-	-	-	-	-	-	-	-	-	-	-	-	10%	
-	-	-	-	_	-	-	-	-	-	-	-	5%	
_	_	_	_		_	_	_	_	_	_	_	-5%	

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

23

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

90	
68	
45	
45	

Feb Mar Apr May Jun Jul Aug Sep 0ct Νον Dec Jan Feb '17 '17 '17 '17 '17 '17 '17 '17

Active	-	-	-	-	-	-	-	-	-	-	-	-	88
Pending	-	-	-	-	-	-	-	-	-	-	-	-	14
Sold	-	-	-	-	-	-	-	-	-	-	-	-	6

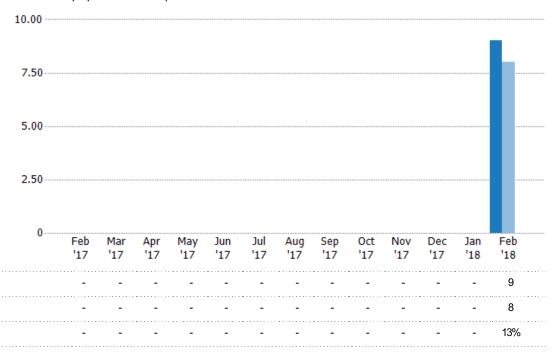




New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.





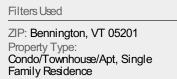
New Pending Sales Volume

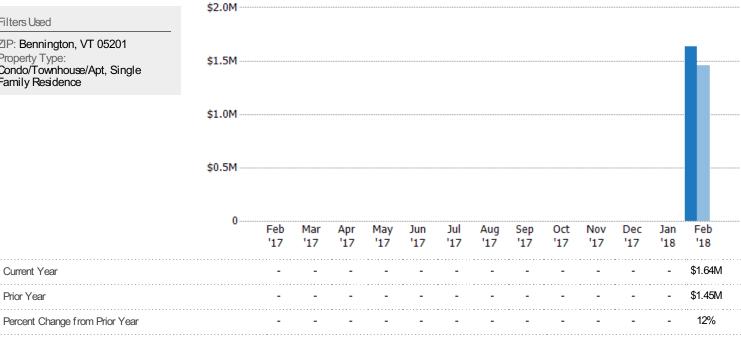
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.





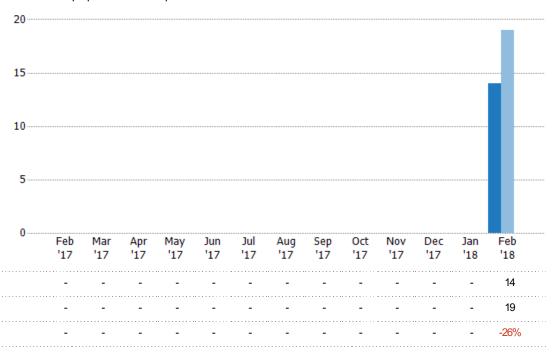




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





Pending Sales Volume

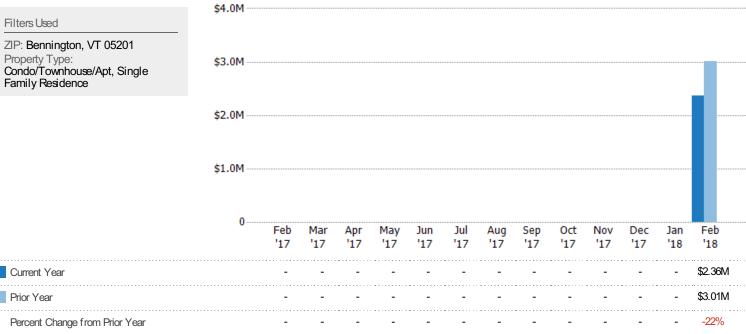
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.



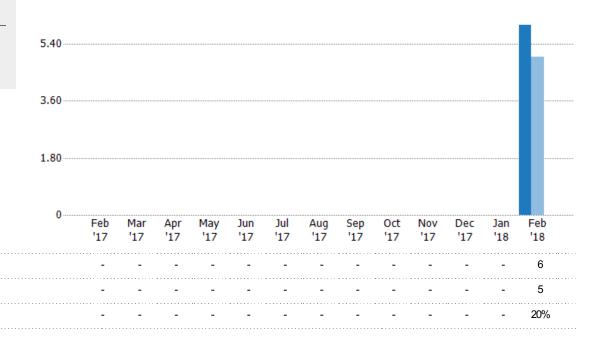




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



Closed Sales Volume

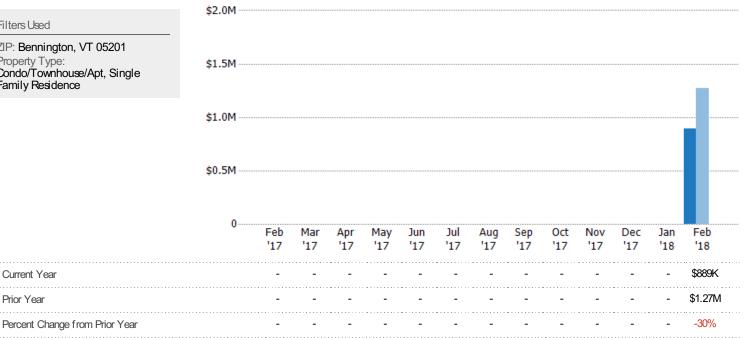
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year



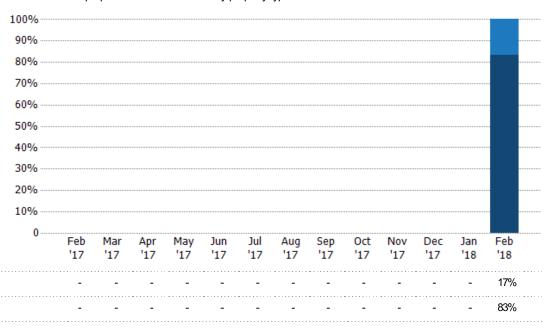


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K \$225K \$150K \$75K 0 Feb Mar Apr May Jun Jul Aug Sep 0ct Nov Dec Jan Feb '17 '17 '17 '17 '17 '17 '17 '17 '17 '17 '17 '18 '18 \$148K \$254K -42%



Current Year

Percent Change from Prior Year





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used	-												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$141K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$280K

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg List Price

Percent Change from Prior Year

)K										
0K		 						 		
_					Aug					
0 Feb '17	Mar '17	May '17		Jul		Sep		Dec	Jan	Fe '1
Feb	Mar			Jul				Dec	Jan	F
Feb	Mar		Jun '17	Jul '17 -		Sep '17	0ct '17	Dec '17	Jan	F ':



Avg List Price

Avg Sales Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K												***********
\$150K												
\$100K												
\$50K												
Feb '17	Mar '17	17	May '17	Jun '17	Jul '17	'17	'17	'17	'17	'17	Jan '18	Feb '18
-	-	-	-	-	-	-	-	-	-	-	-	\$142K
-	-	-	-	-	-	_	-	-	-	-	-	\$141K
-	-	-	-	-	-	-	-	-	-	-	-	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$30	0K												
\$22	5K												
\$15	0K												
\$7	′5K												
	_			May '17									
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17			'18
	-	-	-	_	-	-	-	-	-	-	-	-	\$201K
													ΨΖΟΤΚ
	- -	-	- -	- -	- -	- - -	- -	-	-	-	- -	- -	\$153K



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Median Est Value Median Sales Price

Med Sales Price as a % of Med Est Value

\$150K	 	 	 	 	 		
\$100K	 	 	 	 			
\$50K		 	 	 	 		
_							
_			Aug '17				Feb '18
_			Aug '17		Dec '17	Jan '18	Feb
_					Dec '17	Jan '18	Feb '18



