

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2018	Feb 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics			1			
New Listing Count	38	47	-19.1%	38	47	-19.1%
New Listing Volume	\$11,953,900	\$16,021,400	-25.4%	\$11,953,900	\$16,021,400	-25.4%
Active Listing Count	410	544	-24.6%	410	544	-24.6%
Active Listing Volume	\$177,646,865	\$218,476,400	-18.7%	\$177,646,865	\$218,476,400	-18.7%
Average Listing Price	\$433,285	\$401,611	+7.9%	\$433,285	\$401,611	+7.9%
Median Listing Price	\$312,500	\$284,950	+9.7%	\$312,500	\$284,950	+9.7%
Median Days in RPR	211	249	-15.3%	211	249	-15.3%
Months of Inventory	_	_	-	21.6	22.7	-4.8%
Absorption Rate	_	_	+-	4.63%	4.41%	+0.2%
Sales Activity Charts Metrics						
New Pending Sales Count	32	37	-13.5%	32	37	-13.5%
New Pending Sales Volume	\$10,110,600	\$10,668,176	-5.2%	\$10,110,600	\$10,668,176	-5.2%
Pending Sales Count	57	65	-12.3%	57	65	-12.3%
Pending Sales Volume	\$15,830,500	\$20,955,676	-24.5%	\$15,830,500	\$20,955,676	-24.5%
Closed Sales Count	21	19	+10.5%	21	19	+10.5%
Closed Sales Volume	\$5,312,400	\$5,747,400	-7.6%	\$5,312,400	\$5,747,400	-7.6%
Average Sales Price	\$252,971	\$302,495	-16.4%	\$252,971	\$302,495	-16.4%
Median Sales Price	\$196,000	\$340,000	-42.4%	\$196,000	\$340,000	-42.4%





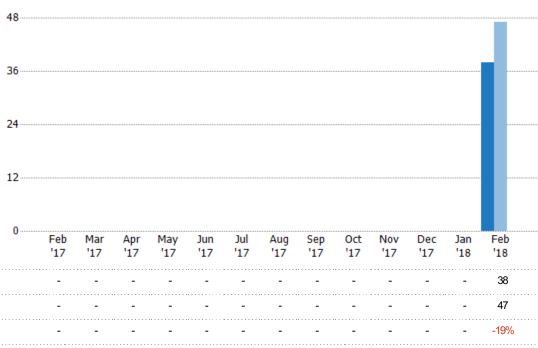


New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

Percent Change from Prior Year

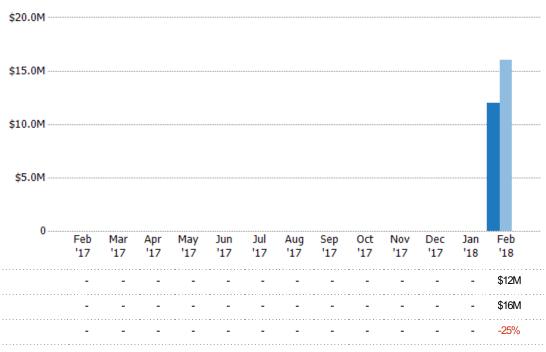
Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



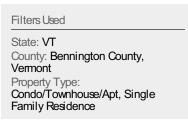
Current Year

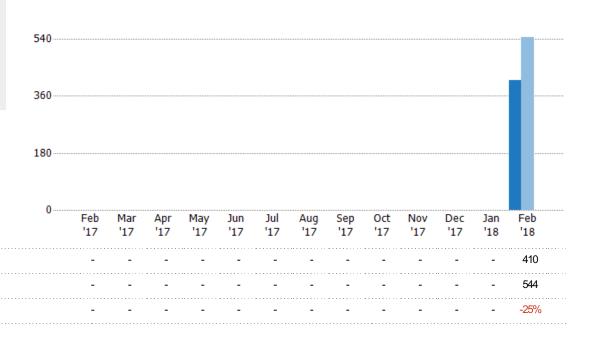
Percent Change from Prior Year



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





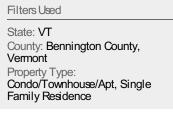
Active Listing Volume

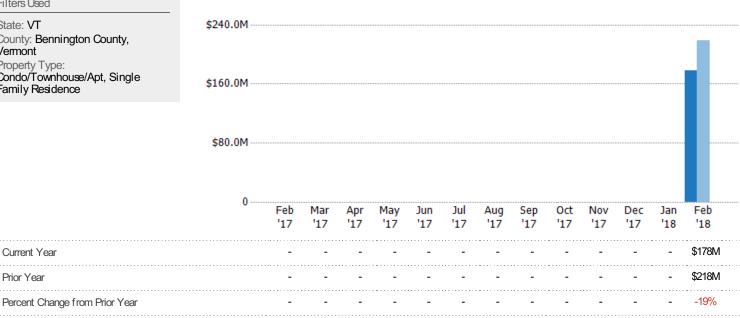
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.





Current Year





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

· · · · · ·	<u>.</u>				•								
Filters Used	\$500K												
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt. Single	\$375K												
Condo/Townhouse/Apt, Single Family Residence	\$250K												•••••
	\$125K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$433K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$402K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	8%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	\$400K												
State: VT County: Bennington County, Vermont Property Type:	\$300K												
Condo/Townhouse/Apt, Single Family Residence	\$200K												
	\$100K												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$313K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$285k





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used													
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K \$250K												
	\$125K												
	\$125K												
	\$125K												
	\$125K 0 Feb '17	Mar '17				Jul '17			0ct '17	Nov '17	Dec '17	Jan '18	
Avg Est Value	0 Feb	Mar	Apr	May '17	Jun	Jul	Aug	Sep	0ct				Feb '18
Avg Est Value Avg Listing Price	0 Feb	Mar '17 -	Apr '17	May '17	Jun	Jul '17	Aug '17	Sep '17	0ct '17			'18	'18

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

\$400K

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$100K

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	_	-	_	-	-	-	-	-	-	-	_	-	\$231K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$313K
Med Listing Price as a % of Med Est Value	_	-	-	-	-	-	-	-	-	-	-	-	135%







Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	-												
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
,	150												
	75												
	75												
		Mar '17		May '17		Jul '17	Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	
Current Year	0 Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	'1
Current Year Prior Year	0 Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	F6 '11

Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	-												
State: VT County: Bennington County, Vermont	23												
Property Type: Condo/Townhouse/Apt, Single Family Residence	15												
	8												
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	15.2
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	16





Absorption Rate

The percentage of inventory sold per month.

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

10%	

	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17			Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	6%
Change from Prior Year	_	-	-	-	-	-	-	-	-	-	-	-	0%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

125

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

500
375
250

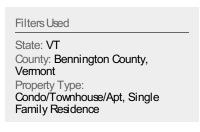
	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	410
Pending	-	-	-	-	-	-	-	-	-	-	-	_	57
Sold	-	-	-	-	-	-	-	-	-	-	-	-	21

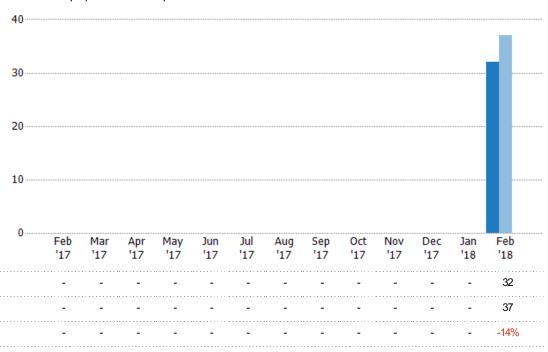




New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.





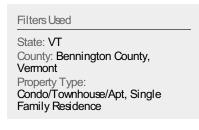
New Pending Sales Volume

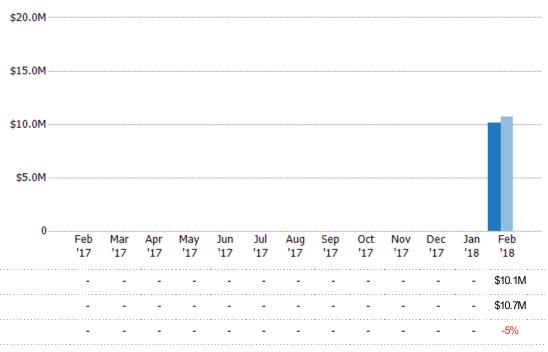
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.



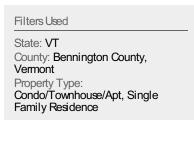


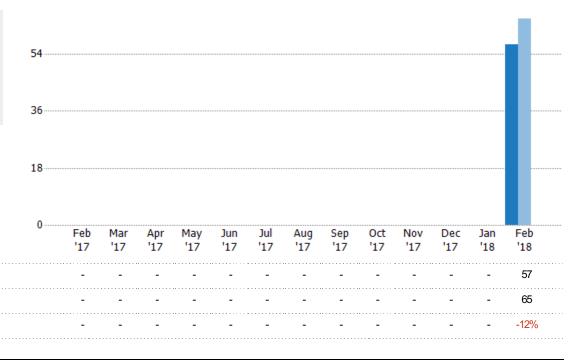
Current Year

Percent Change from Prior Year

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





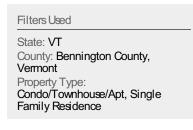
Pending Sales Volume

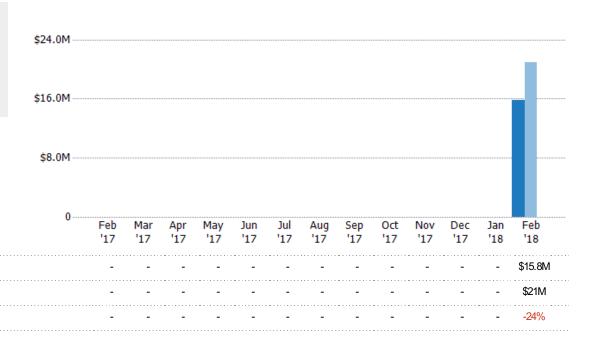
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





Current Year

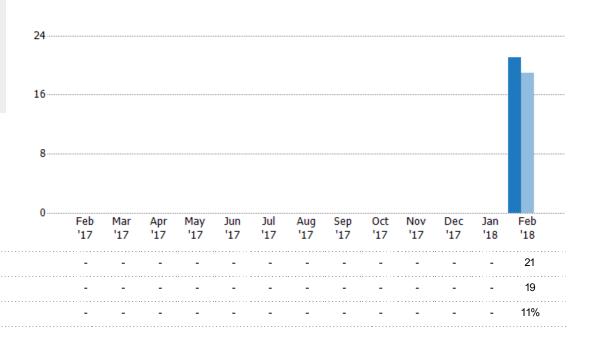
Percent Change from Prior Year



Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Closed Sales Volume

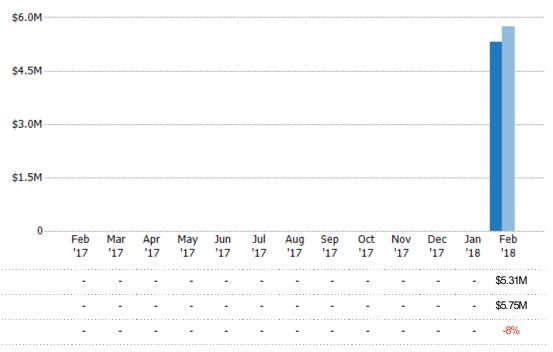
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

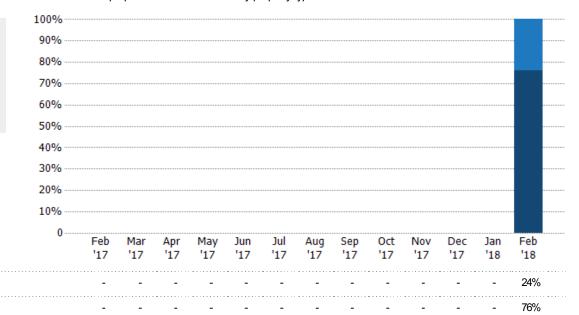
Filters Used

State: VT

County: Bennington County,

Vermont Property Type

Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the single-family, condominium and townhome properties sold each month.

\$100K

Filters Used	
State: VT County: Bennington County, Vermont	
Property Type: Condo/Townhouse/Apt, Single Family Residence	

\$300K \$200K

	0												
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$253K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$302K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-16%



\$340K



Market Data Report

Median Sales Price

Percent Change from Prior Year

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$400K ······												
Filters Used	_												
State: VT													
County: Bennington County, Vermont	\$300K												
Property Type: Condo/Townhouse/Apt, Single Family Residence													
raining nesidence	\$200K												
	\$100K												
	0 Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$196K

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

=	\$300K
Filters Used	
State: VT	#22EV
County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K
Family Residence	\$150K
	\$75K
	0

	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$268K	
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$253K	
Ava Sales Price as a % of Ava List Price	_	_	_	_	_	_	_	_	_	_	_	_	94%	







Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

	\$300K ······												
Filters Used													
State: VT County: Bennington County, Vermont Property Type:	\$225K												
Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$75K												
	\$75K												
	\$75K												
	0 Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb
	0										Dec '17	Jan '18	Feb '18
Median List Price	0 Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov			
Median List Price Median Sales Price	0 Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov			'18

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Avg Est Value	-	-		-	-	- -	-	-	-	-	-		\$185K
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18
	\$75K 0 Feb						Aug						
	†75 1/												
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
State: VT County: Bennington County, Vermont	\$225K												
Filters Used	\$300K												



Avg Sales Price

Avg Sales Price as a % of Avg Est Value



\$268K

145%



Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$300K												
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single	\$225K												
Family Residence	\$150K												
	\$75K 0 Feb '17	Mar '17	Apr '17			Jul '17	Aug '17			Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$169K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$225K
Med Sales Price as a % of Med Est Value	_	_	_		_	-	_	_	- -		_		133%



