Local Market Update for February 2017

A Research Tool Provided by Vermont Realtors®



Dover

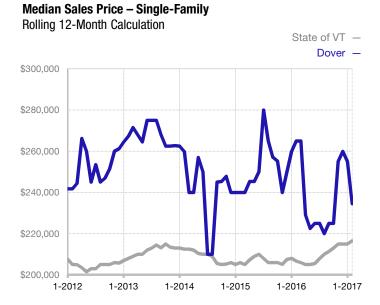
(including Mt. Snow Resort)

Single-Family	February			YTD		
Key Metrics	2016	2017	Percent Change	Thru 2-2016	Thru 2-2017	Percent Change
New Listings	5	1	- 80.0%	11	10	- 9.1%
Pending Sales	5	3	- 40.0%	11	6	- 45.5%
Closed Sales	4	3	- 25.0%	9	4	- 55.6%
Median Sales Price*	\$340,000	\$239,000	- 29.7%	\$325,000	\$299,500	- 7.8%
Average Sales Price*	\$409,375	\$253,000	- 38.2%	\$425,378	\$438,500	+ 3.1%
Percent of Original List Price Received*	87.0%	90.9%	+ 4.5%	88.7%	86.6%	- 2.4%
Days on Market Until Sale	216	169	- 21.8%	295	199	- 32.5%
Inventory of Homes for Sale	87	81	- 6.9%			
Months Supply of Inventory	16.6	19.1	+ 15.1%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	February			YTD		
Key Metrics	2016	2017	Percent Change	Thru 2-2016	Thru 2-2017	Percent Change
New Listings	24	14	- 41.7%	48	25	- 47.9%
Pending Sales	10	7	- 30.0%	18	14	- 22.2%
Closed Sales	5	7	+ 40.0%	10	13	+ 30.0%
Median Sales Price*	\$210,000	\$112,500	- 46.4%	\$164,000	\$148,000	- 9.8%
Average Sales Price*	\$185,500	\$148,071	- 20.2%	\$211,750	\$145,808	- 31.1%
Percent of Original List Price Received*	93.2%	84.0%	- 9.9%	91.0%	88.3%	- 3.0%
Days on Market Until Sale	183	282	+ 54.1%	156	211	+ 35.3%
Inventory of Homes for Sale	138	132	- 4.3%			
Months Supply of Inventory	14.5	17.6	+ 21.4%			

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Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

