Local Market Update for February 2017 A Research Tool Provided by Vermont Realtors®



Brattleboro

Single-Family	February			YTD		
Key Metrics	2016	2017	Percent Change	Thru 2-2016	Thru 2-2017	Percent Change
New Listings	2	4	+ 100.0%	10	11	+ 10.0%
Pending Sales	7	3	- 57.1%	12	7	- 41.7%
Closed Sales	3	4	+ 33.3%	10	9	- 10.0%
Median Sales Price*	\$220,000	\$135,750	- 38.3%	\$181,250	\$161,000	- 11.2%
Average Sales Price*	\$242,000	\$130,625	- 46.0%	\$194,500	\$149,611	- 23.1%
Percent of Original List Price Received*	90.6%	83.7%	- 7.6%	91.1%	84.8%	- 6.9%
Days on Market Until Sale	242	103	- 57.4%	215	176	- 18.1%
Inventory of Homes for Sale	69	41	- 40.6%			
Months Supply of Inventory	10.5	5.4	- 48.6%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	February			YTD			
Key Metrics	2016	2017	Percent Change	Thru 2-2016	Thru 2-2017	Percent Change	
New Listings	3	1	- 66.7%	3	1	- 66.7%	
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%	
Closed Sales	1	1	0.0%	1	1	0.0%	
Median Sales Price*	\$97,000	\$189,000	+ 94.8%	\$97,000	\$189,000	+ 94.8%	
Average Sales Price*	\$97,000	\$189,000	+ 94.8%	\$97,000	\$189,000	+ 94.8%	
Percent of Original List Price Received*	98.5%	100.0%	+ 1.5%	98.5%	100.0%	+ 1.5%	
Days on Market Until Sale	344	55	- 84.0%	344	55	- 84.0%	
Inventory of Homes for Sale	6	8	+ 33.3%				
Months Supply of Inventory	3.4	5.0	+ 47.1%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

