



Stratton Mountain

| Single-Family | February | | | YTD | | |
|------------------------------------------|----------|------|----------------|-------------|-------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 2-2015 | Thru 2-2016 | Percent Change |
| New Listings | 1 | 2 | + 100.0% | 2 | 3 | + 50.0% |
| Pending Sales | 0 | 0 | | 0 | 0 | |
| Closed Sales | 0 | 0 | | 0 | 0 | |
| Median Sales Price* | 0 | 0 | | \$0.00 | \$0.00 | |
| Average Sales Price* | \$0 | \$0 | | \$0.00 | \$0.00 | |
| Percent of Original List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | |
| Days on Market Until Sale | 0 | 0 | | 0.00 | 0.00 | |
| Inventory of Homes for Sale | 27 | 25 | - 7.4% | | | |
| Months Supply of Inventory | 21.0 | 18.8 | - 10.5% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | February | | | YTD | | |
|------------------------------------------|-----------|-----------|----------------|-------------|-------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 2-2015 | Thru 2-2016 | Percent Change |
| New Listings | 4 | 23 | + 475.0% | 11 | 49 | + 345.5% |
| Pending Sales | 2 | 1 | - 50.0% | 3 | 5 | + 66.7% |
| Closed Sales | 1 | 2 | + 100.0% | 2 | 5 | + 150.0% |
| Median Sales Price* | \$785,000 | \$421,000 | - 46.4% | \$690,000 | \$545,000 | - 21.0% |
| Average Sales Price* | \$785,000 | \$421,000 | - 46.4% | \$690,000 | \$666,900 | - 3.3% |
| Percent of Original List Price Received* | 82.2% | 94.4% | + 14.8% | 87.7% | 90.3% | + 3.0% |
| Days on Market Until Sale | 180 | 6 | - 96.7% | 216 | 154 | - 28.7% |
| Inventory of Homes for Sale | 35 | 98 | + 180.0% | | | |
| Months Supply of Inventory | 14.5 | 44.9 | + 209.7% | | | |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

