

Local Market Update for February 2016

A Research Tool Provided by Vermont Realtors®



Brattleboro

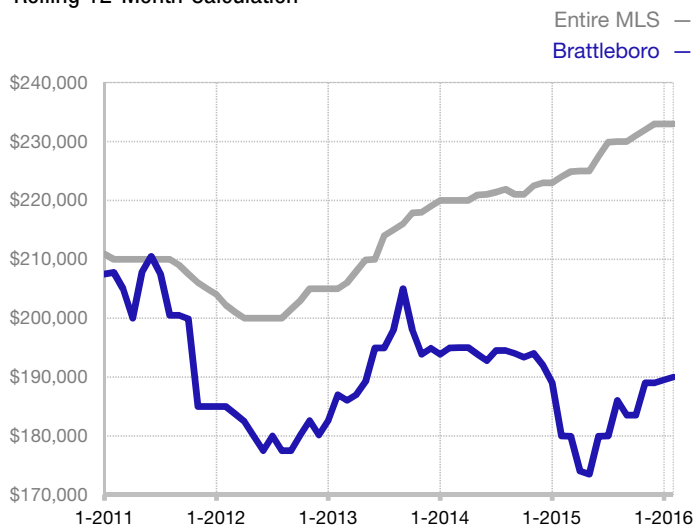
Single-Family	February			YTD		
Key Metrics	2015	2016	Percent Change	Thru 2-2015	Thru 2-2016	Percent Change
New Listings	5	2	- 60.0%	11	10	- 9.1%
Pending Sales	5	3	- 40.0%	10	12	+ 20.0%
Closed Sales	5	3	- 40.0%	9	10	+ 11.1%
Median Sales Price*	\$155,000	\$220,000	+ 41.9%	\$152,500	\$181,250	+ 18.9%
Average Sales Price*	\$144,400	\$242,000	+ 67.6%	\$145,167	\$194,500	+ 34.0%
Percent of Original List Price Received*	83.7%	90.6%	+ 8.2%	86.2%	91.1%	+ 5.7%
Days on Market Until Sale	141	166	+ 17.7%	140	154	+ 10.0%
Inventory of Homes for Sale	88	71	- 19.3%	--	--	--
Months Supply of Inventory	13.4	11.4	- 14.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	February			YTD		
Key Metrics	2015	2016	Percent Change	Thru 2-2015	Thru 2-2016	Percent Change
New Listings	3	3	0.0%	4	3	- 25.0%
Pending Sales	0	2	--	1	2	+ 100.0%
Closed Sales	1	1	0.0%	2	1	- 50.0%
Median Sales Price*	\$135,000	\$97,000	- 28.1%	\$162,500	\$97,000	- 40.3%
Average Sales Price*	\$135,000	\$97,000	- 28.1%	\$162,500	\$97,000	- 40.3%
Percent of Original List Price Received*	126.8%	98.5%	- 22.3%	111.0%	98.5%	- 11.3%
Days on Market Until Sale	69	239	+ 246.4%	61	239	+ 291.8%
Inventory of Homes for Sale	14	6	- 57.1%	--	--	--
Months Supply of Inventory	11.2	3.4	- 69.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

