Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

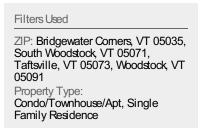
+ / -	YTD 2017	YTD 2018	+ / -	Dec 2017	Dec 2018	Key Metrics
						Listing Activity Charts Metrics
+400%	1	5	+400%	1	5	New Listing Count
+364.4%	\$265,500	\$1,232,900	+364.4%	\$265,500	\$1,232,900	New Listing Volume
	N/A	NA	+7%	57	61	Active Listing Count
	N/A	N/A	+5.2%	\$63,050,398	\$66,351,998	Active Listing Volume
-1.7%	\$1,106,147	\$1,087,738	-1.7%	\$1,106,147	\$1,087,738	Average Listing Price
+18.8%	\$579,900	\$689,000	+18.8%	\$579,900	\$689,000	Median Listing Price
-10.8%	212	189	-10.8%	212	189	Median Daysin RPR
+60.5%	9.5	15.3	-	_	_	Months of Inventory
-4%	10.53%	6.56%	+_	_	_	Absorption Rate
						Sales Activity Charts Metrics
+250%	2	7	+250%	2	7	New Pending Sales Count
+1,237.7%	\$367,900	\$4,921,500	+1,237.7%	\$367,900	\$4,921,500	New Pending Sales Volume
	NA	NA	+120%	5	11	Pending Sales Count
	NA	NA	+112.2%	\$3,292,000	\$6,985,000	Pending Sales Volume
+50%	4	6	+50%	4	6	Closed Sales Count
+206.7%	\$2,640,000	\$8,097,500	+206.7%	\$2,640,000	\$8,097,500	Closed Sales Volume
+104.5%	\$660,000	\$1,349,583	+104.5%	\$660,000	\$1,349,583	Average Sales Price
+18.1%	\$400,000	\$472,250	+18.1%	\$400,000	\$472,250	Median Sales Price

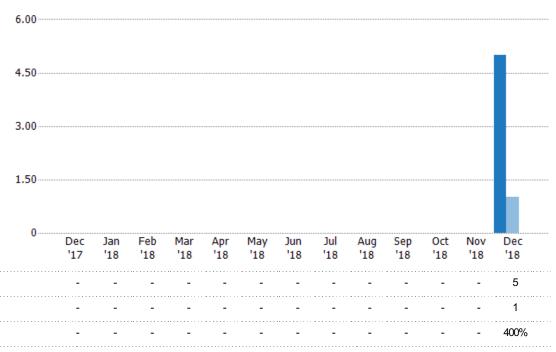




New Listings

The number of new residential listings that were added each month.





New Listing Volume

Percent Change from Prior Year

The sum of the listing price of residential listings that were added each month.

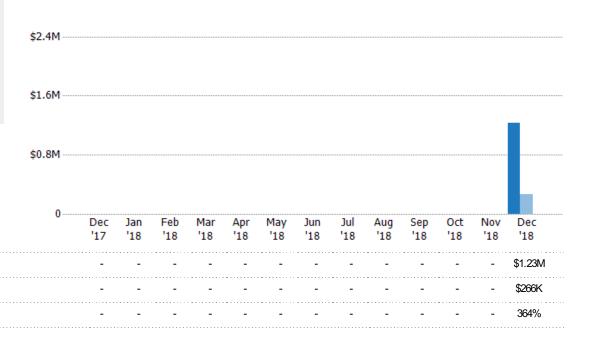
Filters Used

Current Year
Prior Year

∠P: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year



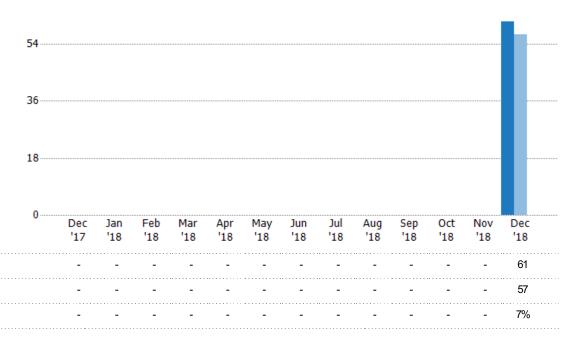
Current Year



Active Listings

The number of active residential listings at the end of each month.





Active Listing Volume

Percent Change from Prior Year

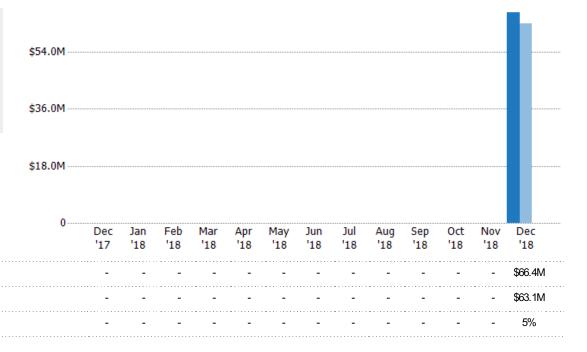
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Average Listing Price

The average listing price of active residential listings at the end of each month.

\$2.0M

Filters Used
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$1.5M							
,-1511	0.5M	 	 	 	 	 	
\$1.5M	1.0M	 	 	 	 	 	
	1.5M	 	 	 	 	 	

	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$1.09M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$1.11M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-2%

Median Listing Price

Filters Used

The median listing price of active residential listings at the end of each month.

\$175K

South V	Noodstock, VT	ners, VT 05035 - 05071, , Woodstock, VT

\$700K
\$525K
\$350K

	0												
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$689K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$580K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	19%





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used	\$2.0M												
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091	\$1.5M												
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$1.0M												
	\$0.5M												
	0												
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Avg Est Value	=	-	-	-	-	-	-	-	-	-	-	-	\$825K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$1.09M
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	132%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Med Listing Price as a % of Med Est Value

UK						
5K	 	 	 	 	 	



Median Est Value

Median Listing Price





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	300												
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type:	225												
Condo/Townhouse/Apt, Single Family Residence	150												
	75												
	0												
	0 Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec
	0 Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year					Apr '18								
Current Year Prior Year					Apr '18 -								'18

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

20

Filters Used	
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence	-

15												
15												
10												
5												
0												
_					May '18							Dec '18
-	- -	-	- -	- -	- -	-	-		_			7.63
-	-	-	-	-	-	-	-	-	-	-	-	7.13



Current Year
Prior Year

Percent Change from Prior Year





Absorption Rate

The percentage of inventory sold per month.

Ei.	Iters	

Family Residence

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single

15%	

10%

5%

0												
		Feb '18		Apr '18		Jun '18					Nov '18	
-	-	-	-	-	-	-	-	-	-	-	-	13%
-	-	-	-	-	-	-	-			-		14%
-	-	-	-	-	-	-	-	-	-	- -	-	1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

18

Filters Used

Current Year
Prior Year

Change from Prior Year

∠P: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

70	
53	
35	

	0												
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	61
Pending	-	-	-	-	-	-	-	-	-	-	-	-	11
Cold													6



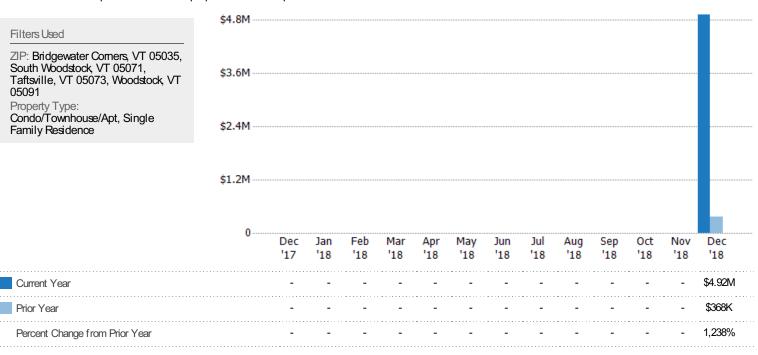
New Pending Sales

The number of residential properties with accepted offers that were added each month.



New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

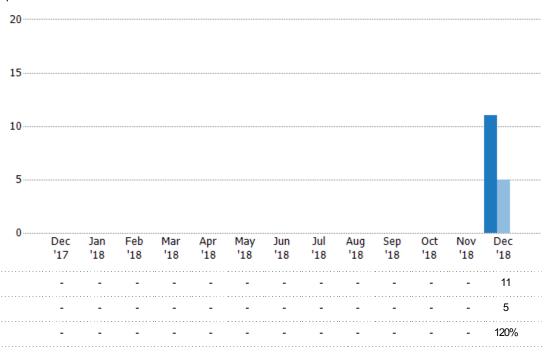




Pending Sales

The number of residential properties with accepted offers that were available at the end each month.





Pending Sales Volume

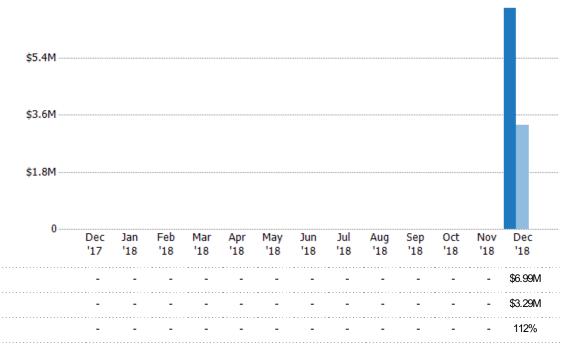
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year

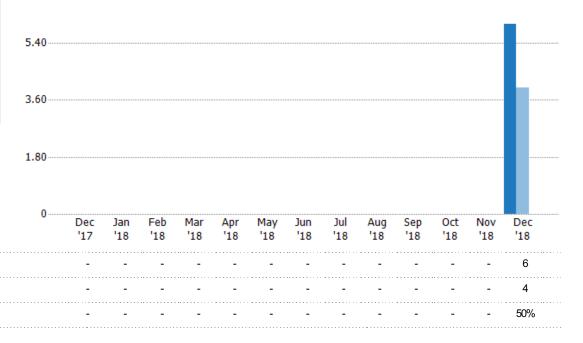
Percent Change from Prior Year



Closed Sales

The total number of residential properties sold each month.





Closed Sales Volume

Percent Change from Prior Year

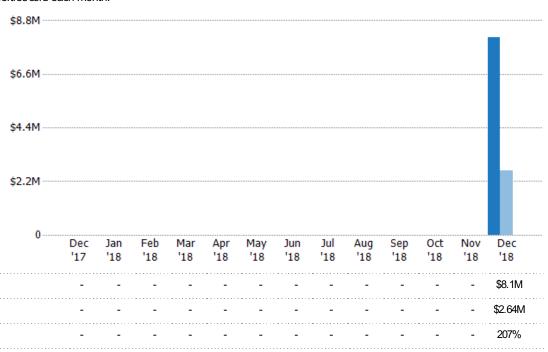
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year



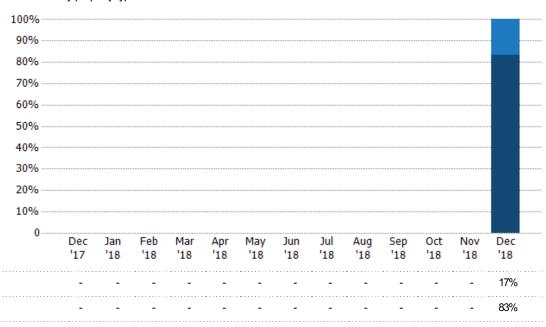
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type:

Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used

∠IP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

5M	 	 							
0M	 	 							 **********
5M	 	 							 **********
		Apr	May '18	Jun '18	Jul '18	Aug '18	Sep	0ct '18	Dec
			May '18		Jul '18	Aug '18	Sep '18	0ct '18	





18%



Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used	\$500K ······												
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091	\$375K												
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$250K												
	\$125K												
	\$123K												
	\$123K												
	0	lan	Feb			Mav							Dec
	0 Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	0 Dec			Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filte	ers Used
Sou	Bridgewater Comers, VT 05035, th Woodstock, VT 05071, sville, VT 05073, Woodstock, VT 91
Con	oerty Type: do/Townhouse/Apt, Single nily Residence

Avg Sales Price as a % of Avg List Price

Percent Change from Prior Year

\$1.5M												
\$1.0M												
\$0.5M												
0												
Dec	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18		Dec '18
'17												
'17 -	-	-	-	-	-	-	-	-	-	-	-	\$1.41M
'17 - -	-	-	-		-	-	-	-	-	-	- - -	\$1.41M \$1.35M



Avg List Price

Avg Sales Price



Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

\$500K

Filters Used
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$375K	
\$250K	
\$125K	

	0												
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$499K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$472K
Med Sales Price as a % of Med List Price	_	-	-	_	_	-	_	-	_	_	-	-	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT

Filters Used

05091

52.0M	
\$1.5M	
51.0M	
50.5M	

	0 Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$225K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$1.41N
Avg Sales Price as a % of Avg Est Val	lue -	-	-	-	-	-	-	-	-	-	-	-	628%





Median Est Value

Median Sales Price

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med Est Value

\$500K												
\$375K												
\$250K												
\$125K												
0												
Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	Мау '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18		Dec '18
-	-	-	-	-	-	-	-	-	-	-	-	\$225K
-	-	-	-	-	-	-	-	-	-	-	-	\$499K



