Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

<table>
<thead>
<tr>
<th>Key Metrics</th>
<th>Dec 2018</th>
<th>Dec 2017</th>
<th>+ / -</th>
<th>YTD 2018</th>
<th>YTD 2017</th>
<th>+ / -</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Listing Activity Charts Metrics</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>New Listing Count</td>
<td>34</td>
<td>39</td>
<td>-12.8%</td>
<td>34</td>
<td>39</td>
<td>-12.8%</td>
</tr>
<tr>
<td>New Listing Volume</td>
<td>$8,583,500</td>
<td>$13,030,600</td>
<td>-34.1%</td>
<td>$8,583,500</td>
<td>$13,030,600</td>
<td>-34.1%</td>
</tr>
<tr>
<td>Active Listing Count</td>
<td>501</td>
<td>544</td>
<td>-7.9%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Active Listing Volume</td>
<td>$265,501,810</td>
<td>$279,691,326</td>
<td>-5.1%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Average Listing Price</td>
<td>$529,944</td>
<td>$514,138</td>
<td>+3.1%</td>
<td>$529,944</td>
<td>$514,138</td>
<td>+3.1%</td>
</tr>
<tr>
<td>Median Listing Price</td>
<td>$325,000</td>
<td>$299,000</td>
<td>+8.7%</td>
<td>$325,000</td>
<td>$299,000</td>
<td>+8.7%</td>
</tr>
<tr>
<td>Median Days in RPR</td>
<td>173</td>
<td>185</td>
<td>-6.5%</td>
<td>173</td>
<td>185</td>
<td>-6.5%</td>
</tr>
<tr>
<td>Months of Inventory</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>9.1</td>
<td>8.5</td>
<td>+7.2%</td>
</tr>
<tr>
<td>Absorption Rate</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>10.98%</td>
<td>11.76%</td>
<td>-0.8%</td>
</tr>
<tr>
<td><strong>Sales Activity Charts Metrics</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>New Pending Sales Count</td>
<td>55</td>
<td>42</td>
<td>+31%</td>
<td>55</td>
<td>42</td>
<td>+31%</td>
</tr>
<tr>
<td>New Pending Sales Volume</td>
<td>$19,454,500</td>
<td>$13,499,700</td>
<td>+44.1%</td>
<td>$19,454,500</td>
<td>$13,499,700</td>
<td>+44.1%</td>
</tr>
<tr>
<td>Pending Sales Count</td>
<td>93</td>
<td>59</td>
<td>+57.6%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Pending Sales Volume</td>
<td>$37,290,200</td>
<td>$17,738,400</td>
<td>+110.2%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Closed Sales Count</td>
<td>55</td>
<td>55</td>
<td>+</td>
<td>55</td>
<td>55</td>
<td>+</td>
</tr>
<tr>
<td>Closed Sales Volume</td>
<td>$18,614,600</td>
<td>$14,657,585</td>
<td>+27%</td>
<td>$18,614,600</td>
<td>$14,657,585</td>
<td>+27%</td>
</tr>
<tr>
<td>Average Sales Price</td>
<td>$338,447</td>
<td>$266,502</td>
<td>+27%</td>
<td>$338,447</td>
<td>$266,502</td>
<td>+27%</td>
</tr>
<tr>
<td>Median Sales Price</td>
<td>$205,000</td>
<td>$195,000</td>
<td>+5.1%</td>
<td>$205,000</td>
<td>$195,000</td>
<td>+5.1%</td>
</tr>
</tbody>
</table>
New Listings
The number of new residential listings that were added each month.

<table>
<thead>
<tr>
<th>Month</th>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '17</td>
<td>-</td>
<td>-</td>
<td>-13%</td>
</tr>
<tr>
<td>Jan '18</td>
<td>-</td>
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<tr>
<td>Feb '18</td>
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<tr>
<td>Mar '18</td>
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<td>Apr '18</td>
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<td>May '18</td>
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<td>Jun '18</td>
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<td>Jul '18</td>
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<td>Aug '18</td>
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<td>Sep '18</td>
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<td>Oct '18</td>
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<tr>
<td>Nov '18</td>
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<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dec '18</td>
<td>34</td>
<td>39</td>
<td>-13%</td>
</tr>
</tbody>
</table>

New Listing Volume
The sum of the listing price of residential listings that were added each month.

<table>
<thead>
<tr>
<th>Month</th>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '17</td>
<td>$9.68M</td>
<td>$13M</td>
<td>-34%</td>
</tr>
<tr>
<td>Jan '18</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Feb '18</td>
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<tr>
<td>Mar '18</td>
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<tr>
<td>Apr '18</td>
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<tr>
<td>May '18</td>
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<td>Jun '18</td>
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<td>Sep '18</td>
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<tr>
<td>Oct '18</td>
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<tr>
<td>Nov '18</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dec '18</td>
<td>$9.68M</td>
<td>$13M</td>
<td>-34%</td>
</tr>
</tbody>
</table>
Active Listings
The number of active residential listings at the end of each month.

Filters Used
State: VT
County: Windsor County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

<table>
<thead>
<tr>
<th>Month</th>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '17</td>
<td>501</td>
<td>544</td>
<td>-8%</td>
</tr>
</tbody>
</table>

Active Listing Volume
The sum of the listing price of active residential listings at the end of each month.

Filters Used
State: VT
County: Windsor County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

<table>
<thead>
<tr>
<th>Month</th>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '17</td>
<td>$266M</td>
<td>$280M</td>
<td>-5%</td>
</tr>
</tbody>
</table>
### Average Listing Price

The average listing price of active residential listings at the end of each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Current Year</th>
<th>Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>$600K</td>
<td>$530K</td>
</tr>
<tr>
<td>$450K</td>
<td>$514K</td>
</tr>
<tr>
<td>$300K</td>
<td>$514K</td>
</tr>
<tr>
<td>$150K</td>
<td>$514K</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>3%</td>
</tr>
</tbody>
</table>

### Median Listing Price

The median listing price of active residential listings at the end of each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Current Year</th>
<th>Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>$400K</td>
<td>$325K</td>
</tr>
<tr>
<td>$300K</td>
<td>$299K</td>
</tr>
<tr>
<td>$200K</td>
<td>$299K</td>
</tr>
<tr>
<td>$100K</td>
<td>$299K</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>9%</td>
</tr>
</tbody>
</table>
### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>$600K</td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>$450K</td>
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<tr>
<td>$300K</td>
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<tr>
<td>$150K</td>
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<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

- Avg Est Value: $413K
- Avg Listing Price: $530K
- Avg Listing Price as a % of Avg Est Value: 128%

### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>$400K</td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>$300K</td>
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</tr>
<tr>
<td>$200K</td>
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<tr>
<td>$100K</td>
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<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

- Median Est Value: $288K
- Median Listing Price: $325K
- Med Listing Price as a % of Med Est Value: 113%
### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

<table>
<thead>
<tr>
<th>Filters Used</th>
<th>State: VT</th>
<th>County: Windsor County, Vermont</th>
<th>Property Type: Condo/Townhouse/Apt, Single Family Residence</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Year</td>
<td>173</td>
<td>Prior Year</td>
<td>185</td>
</tr>
<tr>
<td>Percent Change from Prior Year</td>
<td>-6%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

<table>
<thead>
<tr>
<th>Filters Used</th>
<th>State: VT</th>
<th>County: Windsor County, Vermont</th>
<th>Property Type: Condo/Townhouse/Apt, Single Family Residence</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Year</td>
<td>-</td>
<td>Prior Year</td>
<td>9.07</td>
</tr>
<tr>
<td>Percent Change from Prior Year</td>
<td>-30%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Absorption Rate  
The percentage of inventory sold per month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Current Year</th>
<th>Prior Year</th>
<th>Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>20%</td>
<td>15%</td>
<td>-5%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>0</th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
</table>
| Active/Pending/Sold Units  
The number of residential properties that were Active, Pending and Sold each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>600</th>
<th>450</th>
<th>300</th>
<th>150</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>0</th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Pending</td>
<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>93</td>
</tr>
<tr>
<td>Sold</td>
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<td>-</td>
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<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>55</td>
</tr>
</tbody>
</table>
New Pending Sales
The number of residential properties with accepted offers that were added each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>-</td>
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<tr>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>55</td>
<td>42</td>
<td>31%</td>
</tr>
</tbody>
</table>

New Pending Sales Volume
The sum of the sales price of residential properties with accepted offers that were added each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>$20.0M</td>
<td>$13.5M</td>
<td>44%</td>
</tr>
</tbody>
</table>

Information is not guaranteed. Equal Housing Opportunity.
Pending Sales
The number of residential properties with accepted offers that were available at the end each month.

<table>
<thead>
<tr>
<th>Month</th>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '18</td>
<td>93</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Pending Sales Volume
The sum of the sales price of residential properties with accepted offers that were available at the end each month.

<table>
<thead>
<tr>
<th>Month</th>
<th>Current Year</th>
<th>Prior Year</th>
<th>Percent Change from Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '18</td>
<td>$37.3M</td>
<td>$17.7M</td>
<td>110%</td>
</tr>
</tbody>
</table>
Closed Sales
The total number of residential properties sold each month.

Filters Used
State: VT
County: Windsor County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

Closed Sales Volume
The sum of the sales price of residential properties sold each month.

Filters Used
State: VT
County: Windsor County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Month</th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Condo/Townhouse</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>15%</td>
</tr>
<tr>
<td>Single Family Residence</td>
<td>-</td>
<td>-</td>
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<td>-</td>
<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>85%</td>
</tr>
</tbody>
</table>

Average Sales Price

The average sales price of the residential properties sold each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Price Range</th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>$400K</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td>$338K</td>
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<tr>
<td>$300K</td>
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<td></td>
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<td></td>
<td></td>
<td>$267K</td>
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<tr>
<td>$200K</td>
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<tr>
<td>$100K</td>
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</tbody>
</table>
**Median Sales Price**
The median sales price of the residential properties sold each month.

| Filters Used |
| State: VT |
| County: Windsor County, Vermont |
| Property Type: Condo/Townhouse/Apt, Single Family Residence |

<table>
<thead>
<tr>
<th>Avg List Price</th>
<th>$300K</th>
<th>$225K</th>
<th>$150K</th>
<th>$75K</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '17</td>
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<td>Jan '18</td>
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<td>Feb '18</td>
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<td>Apr '18</td>
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<tr>
<td>Current Year</td>
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<tr>
<td>Prior Year</td>
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<tr>
<td>Percent Change from Prior Year</td>
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</tbody>
</table>

**Average Sales Price vs Average Listing Price**
The average sales price as a percentage of the average listing price for properties sold each month.

| Filters Used |
| State: VT |
| County: Windsor County, Vermont |
| Property Type: Condo/Townhouse/Apt, Single Family Residence |

<table>
<thead>
<tr>
<th>Avg List Price</th>
<th>$400K</th>
<th>$300K</th>
<th>$200K</th>
<th>$100K</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dec '17</td>
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<td>Jan '18</td>
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<td>Feb '18</td>
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<td>Mar '18</td>
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<td>Apr '18</td>
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<td>May '18</td>
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<td>Jun '18</td>
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<tr>
<td>Dec '18</td>
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<tr>
<td>Avg Sales Price</td>
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</tr>
<tr>
<td>Avg Sales Price as a % of Avg List Price</td>
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</tr>
</tbody>
</table>
### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
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</thead>
<tbody>
<tr>
<td>State: VT</td>
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<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Median List Price</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>$225K</td>
</tr>
<tr>
<td>Median Sales Price</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$205K</td>
</tr>
<tr>
<td>Med Sales Price as a % of Med List Price</td>
<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>91%</td>
</tr>
</tbody>
</table>

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Windsor County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Avg Est Value</td>
<td>$255K</td>
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</tr>
<tr>
<td>Avg Sales Price</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$357K</td>
</tr>
<tr>
<td>Avg Sales Price as a % of Avg Est Value</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>140%</td>
</tr>
</tbody>
</table>

Technical Details:
- Filters Used:
  - State: VT
  - County: Windsor County, Vermont
  - Property Type: Condo/Townhouse/Apt, Single Family Residence
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used
- **State:** VT
- **County:** Windsor County, Vermont
- **Property Type:** Condo/Townhouse/Apt, Single Family Residence

<table>
<thead>
<tr>
<th>Month</th>
<th>Dec '17</th>
<th>Jan '18</th>
<th>Feb '18</th>
<th>Mar '18</th>
<th>Apr '18</th>
<th>May '18</th>
<th>Jun '18</th>
<th>Jul '18</th>
<th>Aug '18</th>
<th>Sep '18</th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Est Value</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td><strong>$174K</strong></td>
<td></td>
</tr>
<tr>
<td>Median Sales Price</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td><strong>$225K</strong></td>
<td></td>
</tr>
<tr>
<td>Med Sales Price as a % of Med Est Value</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td><strong>129%</strong></td>
<td></td>
</tr>
</tbody>
</table>

---

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