

Local Market Update for December 2016

A Research Tool Provided by Vermont Realtors®



Stratton Mountain

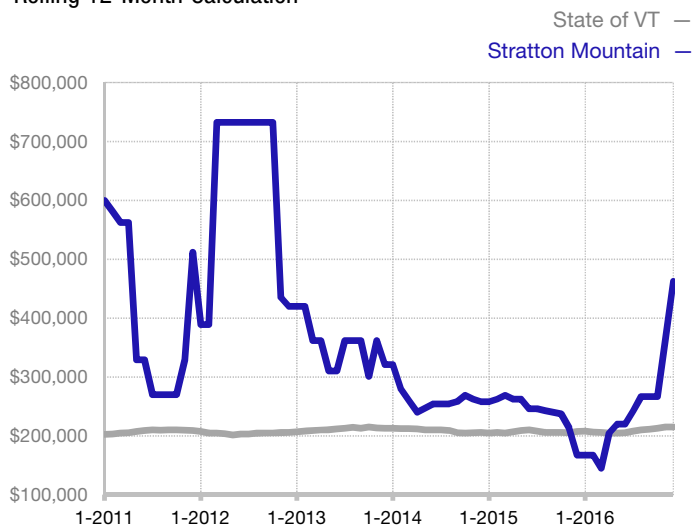
Single-Family	December			YTD		
Key Metrics	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
New Listings	1	2	+ 100.0%	17	22	+ 29.4%
Pending Sales	0	0	--	12	14	+ 16.7%
Closed Sales	2	1	- 50.0%	12	14	+ 16.7%
Median Sales Price*	\$143,000	\$157,000	+ 9.8%	\$167,500	\$462,250	+ 176.0%
Average Sales Price*	\$143,000	\$157,000	+ 9.8%	\$273,375	\$987,297	+ 261.2%
Percent of Original List Price Received*	85.7%	98.7%	+ 15.2%	85.5%	86.1%	+ 0.7%
Days on Market Until Sale	127	5	- 96.1%	194	286	+ 47.4%
Inventory of Homes for Sale	22	17	- 22.7%	--	--	--
Months Supply of Inventory	14.7	9.7	- 34.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			YTD		
Key Metrics	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
New Listings	34	11	- 67.6%	77	124	+ 61.0%
Pending Sales	3	2	- 33.3%	25	43	+ 72.0%
Closed Sales	2	2	0.0%	23	44	+ 91.3%
Median Sales Price*	\$291,000	\$160,875	- 44.7%	\$325,000	\$428,250	+ 31.8%
Average Sales Price*	\$291,000	\$160,875	- 44.7%	\$469,330	\$503,429	+ 7.3%
Percent of Original List Price Received*	96.1%	94.7%	- 1.5%	91.4%	91.1%	- 0.3%
Days on Market Until Sale	137	141	+ 2.9%	227	187	- 17.6%
Inventory of Homes for Sale	61	91	+ 49.2%	--	--	--
Months Supply of Inventory	22.0	25.4	+ 15.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

