

Local Market Update for December 2016

A Research Tool Provided by Vermont Realtors®



Dover

(including Mt. Snow Resort)

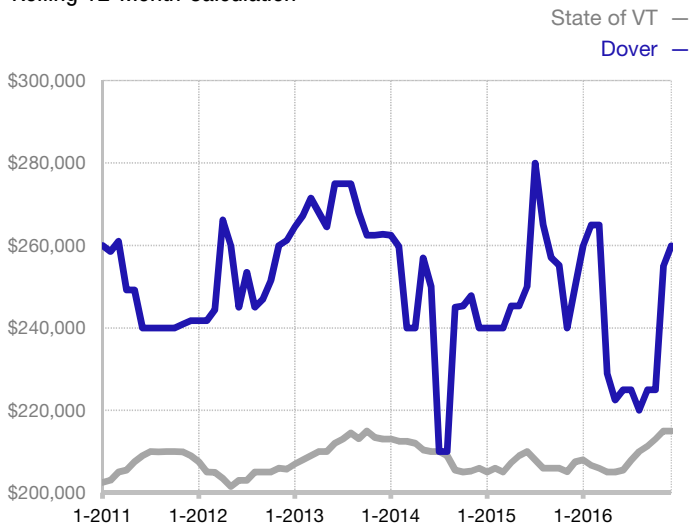
Single-Family	December			YTD		
	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
Key Metrics						
New Listings	9	7	- 22.2%	113	103	- 8.8%
Pending Sales	7	4	- 42.9%	62	56	- 9.7%
Closed Sales	6	4	- 33.3%	56	59	+ 5.4%
Median Sales Price*	\$210,000	\$295,000	+ 40.5%	\$250,077	\$259,900	+ 3.9%
Average Sales Price*	\$224,417	\$301,625	+ 34.4%	\$374,628	\$314,926	- 15.9%
Percent of Original List Price Received*	86.9%	89.2%	+ 2.6%	88.4%	86.0%	- 2.7%
Days on Market Until Sale	143	210	+ 46.9%	239	261	+ 9.2%
Inventory of Homes for Sale	90	85	- 5.6%	--	--	--
Months Supply of Inventory	17.4	18.2	+ 4.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			YTD		
	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
Key Metrics						
New Listings	9	9	0.0%	157	157	0.0%
Pending Sales	8	4	- 50.0%	118	95	- 19.5%
Closed Sales	14	14	0.0%	115	96	- 16.5%
Median Sales Price*	\$115,500	\$217,000	+ 87.9%	\$150,000	\$164,000	+ 9.3%
Average Sales Price*	\$181,304	\$322,556	+ 77.9%	\$202,610	\$212,872	+ 5.1%
Percent of Original List Price Received*	89.0%	93.5%	+ 5.1%	87.9%	92.3%	+ 5.0%
Days on Market Until Sale	250	168	- 32.8%	253	182	- 28.1%
Inventory of Homes for Sale	115	127	+ 10.4%	--	--	--
Months Supply of Inventory	11.7	16.0	+ 36.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

