

Local Market Update for December 2016

A Research Tool Provided by Vermont Realtors®



Brattleboro

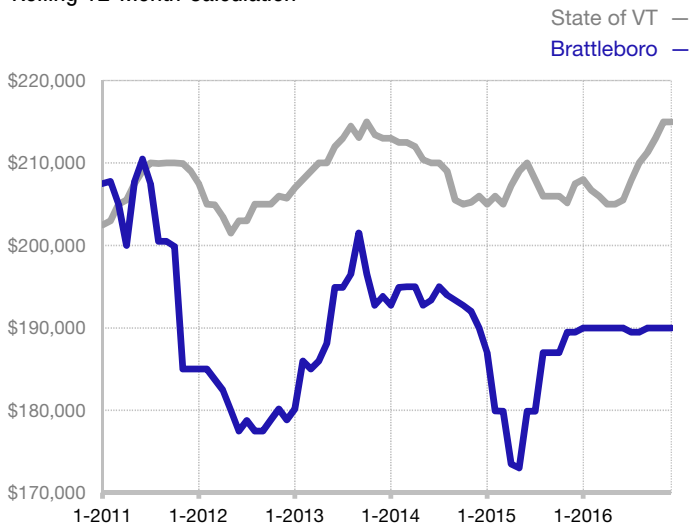
Single-Family	December			YTD		
	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
Key Metrics						
New Listings	6	2	- 66.7%	124	114	- 8.1%
Pending Sales	7	5	- 28.6%	78	97	+ 24.4%
Closed Sales	5	3	- 40.0%	70	101	+ 44.3%
Median Sales Price*	\$175,000	\$330,500	+ 88.9%	\$189,500	\$190,000	+ 0.3%
Average Sales Price*	\$200,100	\$308,500	+ 54.2%	\$204,496	\$217,538	+ 6.4%
Percent of Original List Price Received*	83.1%	94.9%	+ 14.2%	88.9%	90.5%	+ 1.8%
Days on Market Until Sale	428	111	- 74.1%	254	213	- 16.1%
Inventory of Homes for Sale	74	45	- 39.2%	--	--	--
Months Supply of Inventory	11.4	5.6	- 50.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			YTD		
	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
Key Metrics						
New Listings	0	1	--	15	17	+ 13.3%
Pending Sales	0	0	--	15	7	- 53.3%
Closed Sales	0	2	--	14	9	- 35.7%
Median Sales Price*	\$0	\$138,750	--	\$124,750	\$152,500	+ 22.2%
Average Sales Price*	\$0	\$138,750	--	\$126,536	\$152,111	+ 20.2%
Percent of Original List Price Received*	0.0%	95.5%	--	96.5%	96.8%	+ 0.3%
Days on Market Until Sale	0	111	--	217	132	- 39.2%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--
Months Supply of Inventory	3.6	6.4	+ 77.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

