## **Local Market Update for December 2015**

A Research Tool Provided by Vermont Realtors®



## **Dover**

(including Mt. Snow Resort)

| Single-Family                            | December  |           |                | YTD          |              |                |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics                              | 2014      | 2015      | Percent Change | Thru 12-2014 | Thru 12-2015 | Percent Change |
| New Listings                             | 2         | 8         | + 300.0%       | 128          | 111          | - 13.3%        |
| Pending Sales                            | 3         | 5         | + 66.7%        | 48           | 53           | + 10.4%        |
| Closed Sales                             | 4         | 6         | + 50.0%        | 47           | 54           | + 14.9%        |
| Median Sales Price*                      | \$227,375 | \$210,000 | - 7.6%         | \$235,000    | \$250,077    | + 6.4%         |
| Average Sales Price*                     | \$223,938 | \$224,417 | + 0.2%         | \$314,370    | \$360,077    | + 14.5%        |
| Percent of Original List Price Received* | 92.3%     | 86.9%     | - 5.9%         | 84.7%        | 88.3%        | + 4.3%         |
| Days on Market Until Sale                | 93        | 101       | + 8.6%         | 165          | 201          | + 21.8%        |
| Inventory of Homes for Sale              | 109       | 95        | - 12.8%        |              |              |                |
| Months Supply of Inventory               | 25.0      | 19.7      | - 21.2%        |              |              |                |

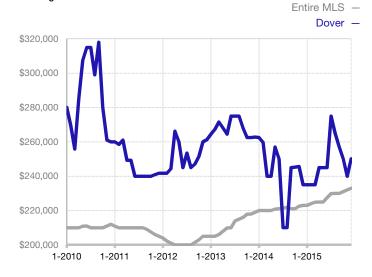
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | December  |           |                | YTD          |              |                |  |
|--|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                              | 2014      | 2015      | Percent Change | Thru 12-2014 | Thru 12-2015 | Percent Change |  |
| New Listings                             | 10        | 9         | - 10.0%        | 204          | 157          | - 23.0%        |  |
| Pending Sales                            | 12        | 10        | - 16.7%        | 111          | 115          | + 3.6%         |  |
| Closed Sales                             | 13        | 14        | + 7.7%         | 110          | 115          | + 4.5%         |  |
| Median Sales Price*                      | \$148,500 | \$115,500 | - 22.2%        | \$146,000    | \$150,000    | + 2.7%         |  |
| Average Sales Price*                     | \$172,875 | \$181,304 | + 4.9%         | \$190,848    | \$202,610    | + 6.2%         |  |
| Percent of Original List Price Received* | 87.5%     | 89.0%     | + 1.7%         | 88.8%        | 87.9%        | - 1.0%         |  |
| Days on Market Until Sale                | 165       | 233       | + 41.2%        | 200          | 218          | + 9.0%         |  |
| Inventory of Homes for Sale              | 148       | 108       | - 27.0%        |              |              |                |  |
| Months Supply of Inventory               | 16.0      | 11.3      | - 29.4%        |              |              |                |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price – Single-Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

