Local Market Update for December 2015

A Research Tool Provided by Vermont Realtors®



Brattleboro

Single-Family	December			YTD			
Key Metrics	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change	
New Listings	3	6	+ 100.0%	141	123	- 12.8%	
Pending Sales	3	5	+ 66.7%	77	73	- 5.2%	
Closed Sales	5	5	0.0%	84	69	- 17.9%	
Median Sales Price*	\$173,000	\$175,000	+ 1.2%	\$192,000	\$189,000	- 1.6%	
Average Sales Price*	\$181,100	\$200,100	+ 10.5%	\$221,102	\$204,706	- 7.4%	
Percent of Original List Price Received*	79.0%	83.1%	+ 5.2%	88.3%	88.7%	+ 0.5%	
Days on Market Until Sale	246	368	+ 49.6%	155	196	+ 26.5%	
Inventory of Homes for Sale	91	75	- 17.6%				
Months Supply of Inventory	14.2	12.3	- 13.4%				

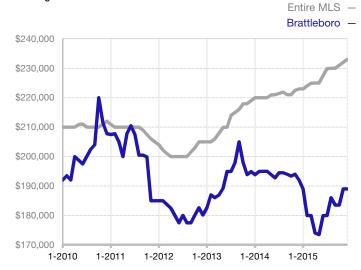
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			YTD			
Key Metrics	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change	
New Listings	0	0		21	18	- 14.3%	
Pending Sales	0	0		10	13	+ 30.0%	
Closed Sales	0	0		9	14	+ 55.6%	
Median Sales Price*	\$0	\$0		\$125,000	\$124,750	- 0.2%	
Average Sales Price*	\$0	\$0		\$117,422	\$126,536	+ 7.8%	
Percent of Original List Price Received*	0.0%	0.0%		90.3%	96.5%	+ 6.9%	
Days on Market Until Sale	0	0		129	171	+ 32.6%	
Inventory of Homes for Sale	11	11	0.0%				
Months Supply of Inventory	8.8	6.8	- 22.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

