

Local Market Update for December 2015

A Research Tool Provided by Vermont Realtors®



Brattleboro

Single-Family	December			YTD		
	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change
Key Metrics						
New Listings	3	6	+ 100.0%	141	123	- 12.8%
Pending Sales	3	5	+ 66.7%	77	73	- 5.2%
Closed Sales	5	5	0.0%	84	69	- 17.9%
Median Sales Price*	\$173,000	\$175,000	+ 1.2%	\$192,000	\$189,000	- 1.6%
Average Sales Price*	\$181,100	\$200,100	+ 10.5%	\$221,102	\$204,706	- 7.4%
Percent of Original List Price Received*	79.0%	83.1%	+ 5.2%	88.3%	88.7%	+ 0.5%
Days on Market Until Sale	246	368	+ 49.6%	155	196	+ 26.5%
Inventory of Homes for Sale	91	75	- 17.6%	--	--	--
Months Supply of Inventory	14.2	12.3	- 13.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			YTD		
	2014	2015	Percent Change	Thru 12-2014	Thru 12-2015	Percent Change
Key Metrics						
New Listings	0	0	--	21	18	- 14.3%
Pending Sales	0	0	--	10	13	+ 30.0%
Closed Sales	0	0	--	9	14	+ 55.6%
Median Sales Price*	\$0	\$0	--	\$125,000	\$124,750	- 0.2%
Average Sales Price*	\$0	\$0	--	\$117,422	\$126,536	+ 7.8%
Percent of Original List Price Received*	0.0%	0.0%	--	90.3%	96.5%	+ 6.9%
Days on Market Until Sale	0	0	--	129	171	+ 32.6%
Inventory of Homes for Sale	11	11	0.0%	--	--	--
Months Supply of Inventory	8.8	6.8	- 22.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

