

# Local Market Update for August 2017

A Research Tool Provided by Vermont Realtors®



## Warren

(including Sugarbush Resort)

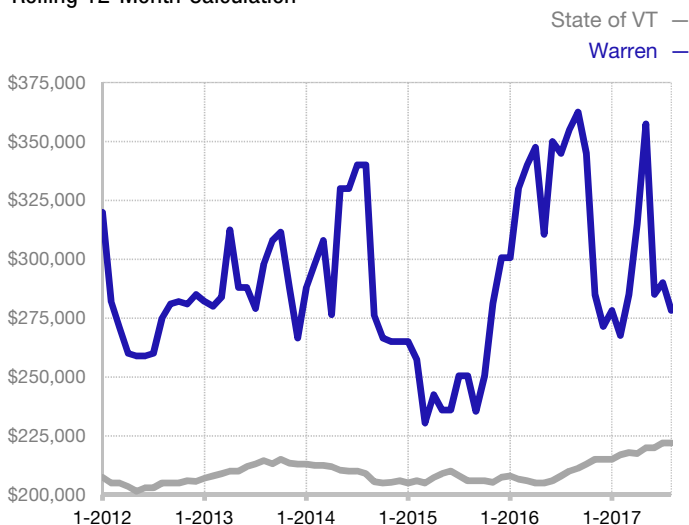
Single-Family	August			YTD		
	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
<b>Key Metrics</b>						
New Listings	4	5	+ 25.0%	35	36	+ 2.9%
Pending Sales	1	2	+ 100.0%	13	21	+ 61.5%
Closed Sales	4	2	- 50.0%	13	16	+ 23.1%
Median Sales Price*	\$384,500	<b>\$161,275</b>	- 58.1%	\$345,000	<b>\$290,000</b>	- 15.9%
Average Sales Price*	\$337,750	<b>\$161,275</b>	- 52.3%	\$271,846	<b>\$337,847</b>	+ 24.3%
Percent of Original List Price Received*	88.9%	<b>84.2%</b>	- 5.3%	84.5%	<b>84.7%</b>	+ 0.2%
Days on Market Until Sale	336	48	- 85.7%	398	299	- 24.9%
Inventory of Homes for Sale	50	36	- 28.0%	--	--	--
Months Supply of Inventory	29.4	12.3	- 58.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			YTD		
	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
<b>Key Metrics</b>						
New Listings	4	19	+ 375.0%	65	87	+ 33.8%
Pending Sales	7	10	+ 42.9%	36	76	+ 111.1%
Closed Sales	7	10	+ 42.9%	33	68	+ 106.1%
Median Sales Price*	\$137,000	<b>\$140,500</b>	+ 2.6%	\$137,000	<b>\$150,000</b>	+ 9.5%
Average Sales Price*	\$179,929	<b>\$125,733</b>	- 30.1%	\$164,894	<b>\$168,647</b>	+ 2.3%
Percent of Original List Price Received*	88.1%	<b>86.6%</b>	- 1.7%	83.9%	<b>89.5%</b>	+ 6.7%
Days on Market Until Sale	155	189	+ 21.9%	253	191	- 24.5%
Inventory of Homes for Sale	96	86	- 10.4%	--	--	--
Months Supply of Inventory	21.7	10.3	- 52.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

