Local Market Update for August 2017

A Research Tool Provided by Vermont Realtors®



Stratton Mountain

| Single-Family | August | | | YTD | | |
|--|-----------|-----------|----------------|-------------|-------------|----------------|
| Key Metrics | 2016 | 2017 | Percent Change | Thru 8-2016 | Thru 8-2017 | Percent Change |
| New Listings | 0 | 1 | | 14 | 20 | + 42.9% |
| Pending Sales | 0 | 2 | | 9 | 12 | + 33.3% |
| Closed Sales | 1 | 1 | 0.0% | 9 | 10 | + 11.1% |
| Median Sales Price* | \$364,500 | \$130,000 | - 64.3% | \$270,000 | \$677,500 | + 150.9% |
| Average Sales Price* | \$364,500 | \$130,000 | - 64.3% | \$936,684 | \$621,120 | - 33.7% |
| Percent of Original List Price Received* | 91.6% | 96.3% | + 5.1% | 84.9% | 86.6% | + 2.0% |
| Days on Market Until Sale | 130 | 122 | - 6.2% | 293 | 261 | - 10.9% |
| Inventory of Homes for Sale | 20 | 21 | + 5.0% | | | |
| Months Supply of Inventory | 10.8 | 11.1 | + 2.8% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | August | | | YTD | | | |
|--|-----------|-----------|----------------|-------------|-------------|----------------|--|
| Key Metrics | 2016 | 2017 | Percent Change | Thru 8-2016 | Thru 8-2017 | Percent Change | |
| New Listings | 6 | 7 | + 16.7% | 89 | 53 | - 40.4% | |
| Pending Sales | 3 | 5 | + 66.7% | 25 | 26 | + 4.0% | |
| Closed Sales | 1 | 1 | 0.0% | 21 | 21 | 0.0% | |
| Median Sales Price* | \$455,000 | \$184,000 | - 59.6% | \$500,000 | \$220,000 | - 56.0% | |
| Average Sales Price* | \$455,000 | \$184,000 | - 59.6% | \$577,792 | \$344,952 | - 40.3% | |
| Percent of Original List Price Received* | 76.0% | 92.5% | + 21.7% | 89.6% | 91.5% | + 2.1% | |
| Days on Market Until Sale | 196 | 543 | + 177.0% | 190 | 261 | + 37.4% | |
| Inventory of Homes for Sale | 91 | 71 | - 22.0% | | | | |
| Months Supply of Inventory | 29.4 | 18.9 | - 35.7% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

