Local Market Update for August 2017

A Research Tool Provided by Vermont Realtors®



Dover

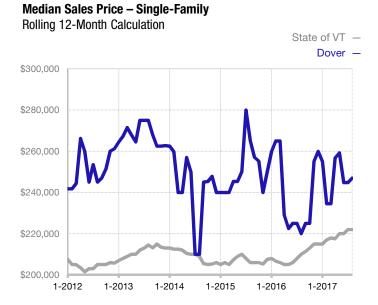
(including Mt. Snow Resort)

Single-Family	August			YTD		
Key Metrics	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
New Listings	8	14	+ 75.0%	75	78	+ 4.0%
Pending Sales	5	9	+ 80.0%	44	38	- 13.6%
Closed Sales	8	5	- 37.5%	43	30	- 30.2%
Median Sales Price*	\$199,000	\$198,750	- 0.1%	\$225,000	\$235,000	+ 4.4%
Average Sales Price*	\$269,375	\$259,150	- 3.8%	\$299,775	\$309,147	+ 3.1%
Percent of Original List Price Received*	87.7%	82.2%	- 6.3%	86.1%	84.8%	- 1.5%
Days on Market Until Sale	266	106	- 60.2%	288	181	- 37.2%
Inventory of Homes for Sale	89	76	- 14.6%			
Months Supply of Inventory	16.2	18.2	+ 12.3%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			YTD		
Key Metrics	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
New Listings	13	19	+ 46.2%	119	122	+ 2.5%
Pending Sales	6	8	+ 33.3%	61	67	+ 9.8%
Closed Sales	4	6	+ 50.0%	60	60	0.0%
Median Sales Price*	\$193,500	\$136,500	- 29.5%	\$166,250	\$170,225	+ 2.4%
Average Sales Price*	\$200,625	\$172,542	- 14.0%	\$205,468	\$227,056	+ 10.5%
Percent of Original List Price Received*	100.9%	82.8%	- 17.9%	92.5%	86.8%	- 6.2%
Days on Market Until Sale	346	385	+ 11.3%	196	258	+ 31.6%
Inventory of Homes for Sale	147	134	- 8.8%			
Months Supply of Inventory	17.6	16.2	- 8.0%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

