## Local Market Update for August 2017

A Research Tool Provided by Vermont Realtors®



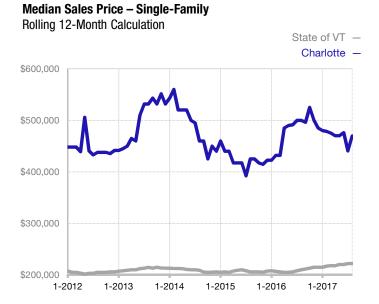
## **Charlotte**

Single-Family	August			YTD		
Key Metrics	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
New Listings	7	7	0.0%	75	69	- 8.0%
Pending Sales	2	7	+ 250.0%	35	33	- 5.7%
Closed Sales	5	6	+ 20.0%	37	29	- 21.6%
Median Sales Price*	\$480,000	\$645,000	+ 34.4%	\$515,000	\$475,000	- 7.8%
Average Sales Price*	\$506,500	\$845,733	+ 67.0%	\$531,380	\$608,238	+ 14.5%
Percent of Original List Price Received*	90.1%	95.3%	+ 5.8%	94.7%	92.7%	- 2.1%
Days on Market Until Sale	77	168	+ 118.2%	153	153	0.0%
Inventory of Homes for Sale	59	49	- 16.9%			
Months Supply of Inventory	11.8	10.4	- 11.9%			

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			YTD		
Key Metrics	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
New Listings	0	0		1	1	0.0%
Pending Sales	0	0		0	0	
Closed Sales	0	0		0	0	
Median Sales Price*	\$0	\$0		\$0	\$0	
Average Sales Price*	\$0	\$0		\$0	\$0	
Percent of Original List Price Received*	0.0%	0.0%		0.0%	0.0%	
Days on Market Until Sale	0	0		0	0	
Inventory of Homes for Sale	1	1	0.0%			
Months Supply of Inventory	0.0	0.0				

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

