

Local Market Update for August 2017

A Research Tool Provided by Vermont Realtors®



Brattleboro

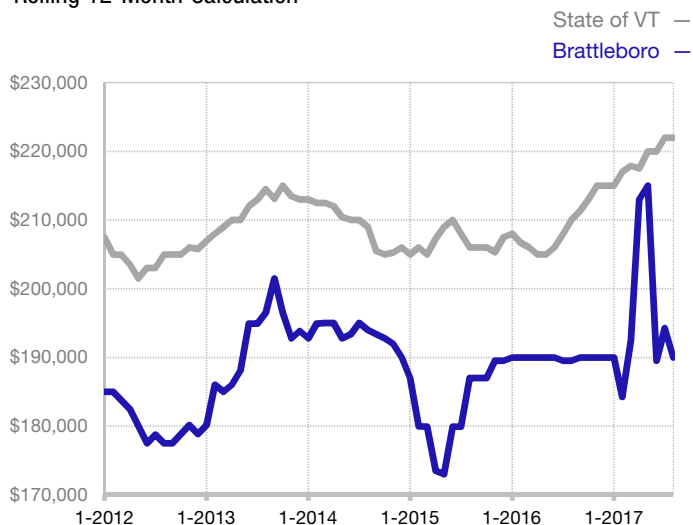
Single-Family	August			YTD		
Key Metrics	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
New Listings	7	13	+ 85.7%	90	101	+ 12.2%
Pending Sales	12	13	+ 8.3%	70	67	- 4.3%
Closed Sales	12	9	- 25.0%	64	52	- 18.8%
Median Sales Price*	\$244,500	\$187,500	- 23.3%	\$190,000	\$189,750	- 0.1%
Average Sales Price*	\$286,832	\$194,556	- 32.2%	\$212,373	\$225,631	+ 6.2%
Percent of Original List Price Received*	95.3%	98.7%	+ 3.6%	89.8%	93.0%	+ 3.6%
Days on Market Until Sale	209	20	- 90.4%	247	117	- 52.6%
Inventory of Homes for Sale	66	54	- 18.2%	--	--	--
Months Supply of Inventory	8.4	7.0	- 16.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			YTD		
Key Metrics	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
New Listings	1	0	- 100.0%	14	11	- 21.4%
Pending Sales	1	0	- 100.0%	4	7	+ 75.0%
Closed Sales	1	1	0.0%	5	6	+ 20.0%
Median Sales Price*	\$182,000	\$114,900	- 36.9%	\$148,500	\$128,000	- 13.8%
Average Sales Price*	\$182,000	\$114,900	- 36.9%	\$142,500	\$135,900	- 4.6%
Percent of Original List Price Received*	94.5%	100.0%	+ 5.8%	96.7%	90.1%	- 6.8%
Days on Market Until Sale	195	127	- 34.9%	173	301	+ 74.0%
Inventory of Homes for Sale	9	11	+ 22.2%	--	--	--
Months Supply of Inventory	6.0	5.5	- 8.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

