

Local Market Update for August 2017

A Research Tool Provided by Vermont Realtors®



Grand Isle County

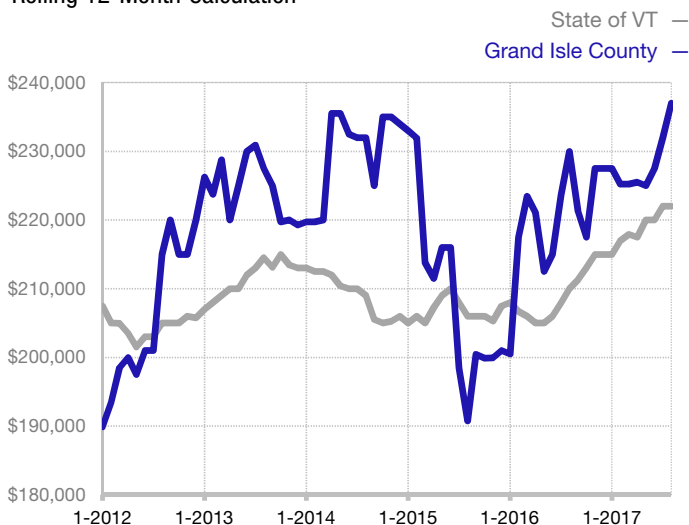
Single-Family	August			YTD		
	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
Key Metrics						
New Listings	14	22	+ 57.1%	223	217	- 2.7%
Pending Sales	12	21	+ 75.0%	92	105	+ 14.1%
Closed Sales	15	16	+ 6.7%	76	91	+ 19.7%
Median Sales Price*	\$240,000	\$262,000	+ 9.2%	\$223,700	\$239,500	+ 7.1%
Average Sales Price*	\$283,267	\$299,647	+ 5.8%	\$257,514	\$277,337	+ 7.7%
Percent of Original List Price Received*	92.9%	91.6%	- 1.4%	92.1%	91.8%	- 0.3%
Days on Market Until Sale	157	152	- 3.2%	217	138	- 36.4%
Inventory of Homes for Sale	198	185	- 6.6%	--	--	--
Months Supply of Inventory	20.3	14.5	- 28.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			YTD		
	2016	2017	Percent Change	Thru 8-2016	Thru 8-2017	Percent Change
Key Metrics						
New Listings	0	0	--	1	3	+ 200.0%
Pending Sales	0	1	--	1	2	+ 100.0%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$150,000	\$246,000	+ 64.0%
Average Sales Price*	\$0	\$0	--	\$150,000	\$246,000	+ 64.0%
Percent of Original List Price Received*	0.0%	0.0%	--	53.4%	98.4%	+ 84.3%
Days on Market Until Sale	0	0	--	225	6	- 97.3%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

