

Local Market Update for August 2015

A Research Tool Provided by Vermont Realtors®



Brattleboro

Single-Family	August			YTD		
Key Metrics	2014	2015	Percent Change	Thru 8-2014	Thru 8-2015	Percent Change
New Listings	11	14	+ 27.3%	110	99	- 10.0%
Pending Sales	13	7	- 46.2%	59	53	- 10.2%
Closed Sales	16	7	- 56.3%	61	49	- 19.7%
Median Sales Price*	\$188,450	\$254,000	+ 34.8%	\$195,000	\$190,000	- 2.6%
Average Sales Price*	\$228,682	\$300,657	+ 31.5%	\$215,640	\$208,535	- 3.3%
Percent of Original List Price Received*	89.4%	94.6%	+ 5.8%	88.0%	90.6%	+ 3.0%
Days on Market Until Sale	211	186	- 11.8%	168	177	+ 5.4%
Inventory of Homes for Sale	105	104	- 1.0%	--	--	--
Months Supply of Inventory	14.7	17.6	+ 19.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			YTD		
Key Metrics	2014	2015	Percent Change	Thru 8-2014	Thru 8-2015	Percent Change
New Listings	1	1	0.0%	14	16	+ 14.3%
Pending Sales	1	0	- 100.0%	8	10	+ 25.0%
Closed Sales	0	1	--	7	11	+ 57.1%
Median Sales Price*	\$0	\$119,500	--	\$122,000	\$124,500	+ 2.0%
Average Sales Price*	\$0	\$119,500	--	\$115,257	\$124,227	+ 7.8%
Percent of Original List Price Received*	0.0%	93.0%	--	90.0%	96.9%	+ 7.7%
Days on Market Until Sale	0	333	--	136	168	+ 23.5%
Inventory of Homes for Sale	10	13	+ 30.0%	--	--	--
Months Supply of Inventory	8.2	7.6	- 7.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

