## Local Market Update for April 2017 A Research Tool Provided by Vermont Realtors®



## **Stowe**

Single-Family	April			YTD		
Key Metrics	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
New Listings	9	6	- 33.3%	35	25	- 28.6%
Pending Sales	4	9	+ 125.0%	33	24	- 27.3%
Closed Sales	9	3	- 66.7%	32	14	- 56.3%
Median Sales Price*	\$387,000	\$475,500	+ 22.9%	\$383,500	\$436,000	+ 13.7%
Average Sales Price*	\$444,000	\$625,467	+ 40.9%	\$532,581	\$625,664	+ 17.5%
Percent of Original List Price Received*	83.1%	71.9%	- 13.5%	88.5%	87.4%	- 1.2%
Days on Market Until Sale	221	229	+ 3.6%	200	161	- 19.5%
Inventory of Homes for Sale	73	47	- 35.6%			
Months Supply of Inventory	10.2	7.0	- 31.4%			

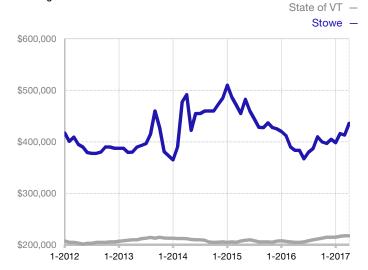
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			YTD		
Key Metrics	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
New Listings	12	5	- 58.3%	32	27	- 15.6%
Pending Sales	5	2	- 60.0%	12	26	+ 116.7%
Closed Sales	2	7	+ 250.0%	12	23	+ 91.7%
Median Sales Price*	\$316,000	\$285,000	- 9.8%	\$232,500	\$231,500	- 0.4%
Average Sales Price*	\$316,000	\$360,857	+ 14.2%	\$260,125	\$266,250	+ 2.4%
Percent of Original List Price Received*	85.0%	95.4%	+ 12.2%	86.8%	90.4%	+ 4.1%
Days on Market Until Sale	265	209	- 21.1%	195	215	+ 10.3%
Inventory of Homes for Sale	89	69	- 22.5%			
Months Supply of Inventory	18.5	14.0	- 24.3%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

