Local Market Update for April 2017

A Research Tool Provided by Vermont Realtors®



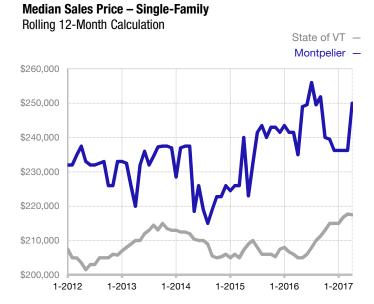
Montpelier

Single-Family	April			YTD		
Key Metrics	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
New Listings	11	8	- 27.3%	29	23	- 20.7%
Pending Sales	7	7	0.0%	22	16	- 27.3%
Closed Sales	5	4	- 20.0%	12	13	+ 8.3%
Median Sales Price*	\$230,000	\$311,743	+ 35.5%	\$211,250	\$282,000	+ 33.5%
Average Sales Price*	\$243,600	\$325,746	+ 33.7%	\$232,283	\$259,606	+ 11.8%
Percent of Original List Price Received*	94.0%	97.8%	+ 4.0%	92.0%	93.0%	+ 1.1%
Days on Market Until Sale	129	15	- 88.4%	156	86	- 44.9%
Inventory of Homes for Sale	26	14	- 46.2%			
Months Supply of Inventory	4.6	2.6	- 43.5%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			YTD			
Key Metrics	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change	
New Listings	1	4	+ 300.0%	9	9	0.0%	
Pending Sales	1	3	+ 200.0%	8	9	+ 12.5%	
Closed Sales	2	0	- 100.0%	6	12	+ 100.0%	
Median Sales Price*	\$136,270	\$0	- 100.0%	\$153,000	\$200,000	+ 30.7%	
Average Sales Price*	\$136,270	\$0	- 100.0%	\$140,590	\$198,346	+ 41.1%	
Percent of Original List Price Received*	81.1%	0.0%	- 100.0%	91.0%	91.9%	+ 1.0%	
Days on Market Until Sale	189	0	- 100.0%	179	173	- 3.4%	
Inventory of Homes for Sale	10	4	- 60.0%				
Months Supply of Inventory	5.5	1.6	- 70.9%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

